

MARCH 2021

**SCIENTIFIC GAMES RESPONSE TO
NEW YORK STATE
GAMING COMMISSION**

**REQUEST FOR PROPOSALS FOR
NEW YORK LOTTERY,
VIDEO LOTTERY GAMES (C202017)**

**LOT 1, VOLUME 3 -
PRICING PROPOSAL**



**Gaming
Commission**

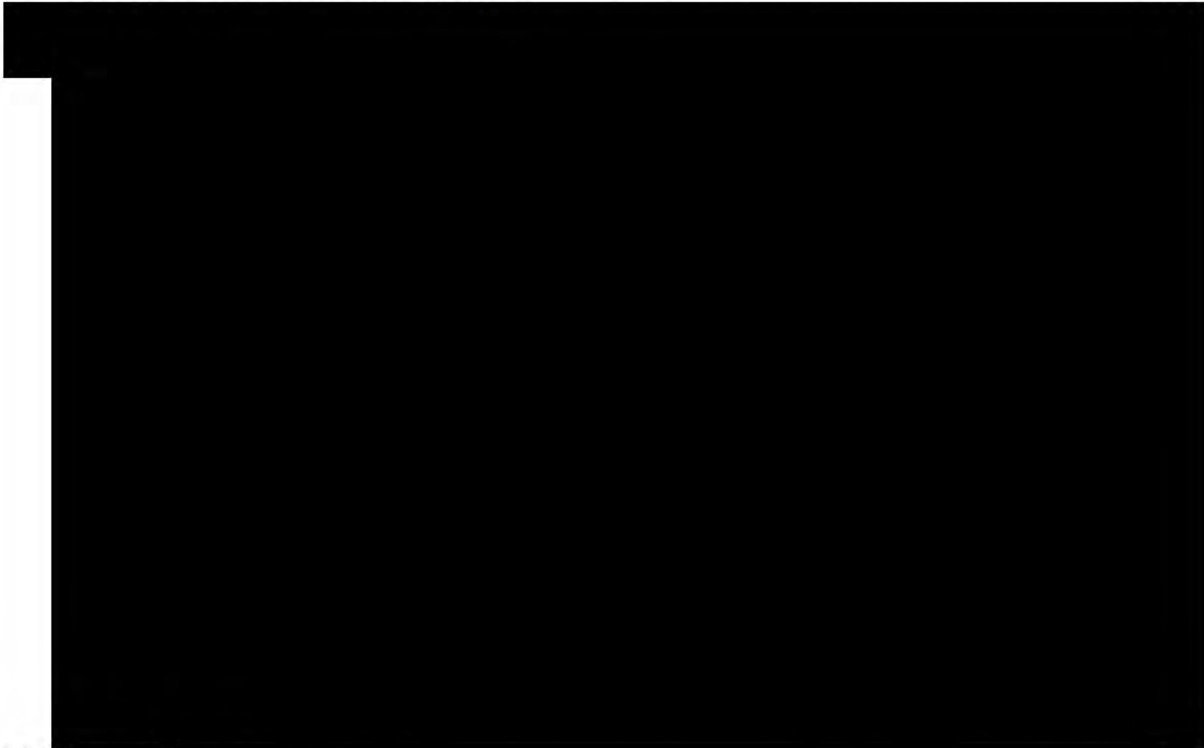
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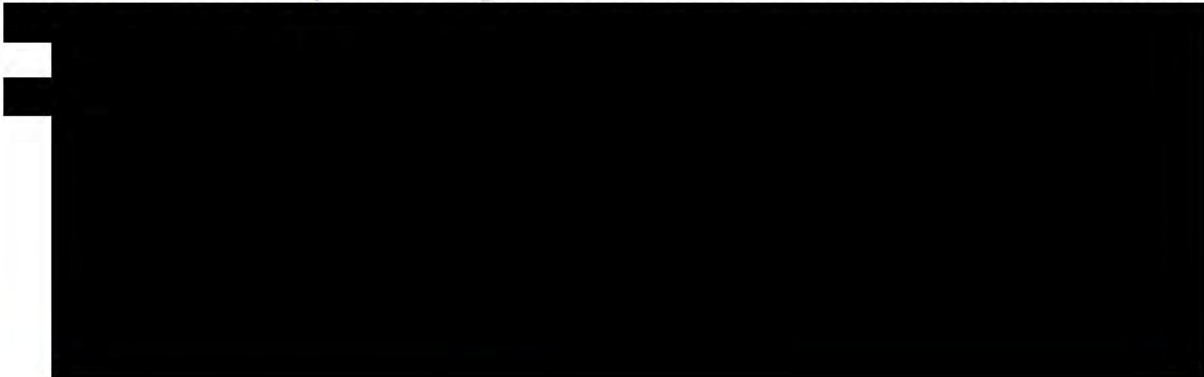


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Appendix A – Additional Options Pricing 65



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Section 1 Pricing Proposal

Attachment 2 Pricing Proposal

RFP: C202017 New York Lottery Video Lottery Games

Attachment 2

Pricing Proposal

Lot 1 Bidders must use this form. Lot 2 and 3 may use an alternative form.

Base Pricing

Each vendor shall provide their pricing for slant top and upright as a percentage of net terminal income, carried to four (4) decimal places, including zeros. If a bidder does not carry out a price quote to four (4) decimal places, the Commission will add the appropriate number of zeros. For example, if a quote is stated as 0.10%, the Commission will add two (2) zeros to make the quote read 0.1000%. Pricing is inclusive of machine lease, games, software, maintenance and seats.

Lot 1 - Primary Suppliers

% Net Machine Income: 7.0000 %
Specified Option: Attach Catalog with pricing

Lot 2 - Qualified Standard Device Suppliers

% Net Machine Income: _____ %
Specified Option: Attach catalog with pricing

Lot 3 - Qualified Electronic Table Games Suppliers

% Net Machine Income: _____ %
Specified Option: Attach catalog with pricing

<i>Please include the following information to verify the Entity for which this Proposal is being made:</i>	
Company Name:	<u>SG Gaming, Inc.</u>
Signature:	<u>Roberto Vaento</u>
Date:	<u>March 10, 2021</u>

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Section 2 Product Mix and Marketability (3.4.A)

Catalog. Bidders are required to prepare a catalog containing a detailed product mix anticipated to be available within six (6) months including player profile appeal for evaluation purposes only for each video lottery gaming agent facility. Such catalog is to be updated throughout the contract term as new products are developed. Primary supplier bidders shall submit a catalog with all products offered at the base price provided in the Pricing Proposal and may provide an appendix to the catalog including additional options available to the licensed Video Lottery facility, that such facility may select at its sole discretion and upon written acceptance of its financial responsibility to reimburse the Commission for all cost that result in the total compensation of all suppliers exceeding the Average Base Compensation Rate.

Please refer to our catalog: *SG NYL Catalog Revision 03/2021 on page 11.*

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SG NYL CATALOG Revision 03/2021





N.Y. GOLD



Scientific Games is dedicated to being the leading provider of content to the NYL program. Building on a legacy of successful brands, decades of extensive industry knowledge, world-class teams, and cutting-edge technology, Scientific Games is leading the way in the creation and design of innovative gaming content, and solutions for Lottery ecosystems.



FUSION



Section 3 SG NYL Catalog Revision 03/2021

This catalog is divided into the following sections.

- Part 1 – Base Price VLT Games and Cabinets on page 11
- Part 2 – Base Price ETG Games on page 58
- Part 3 – Base Price Cabinet and Accessories on page 59

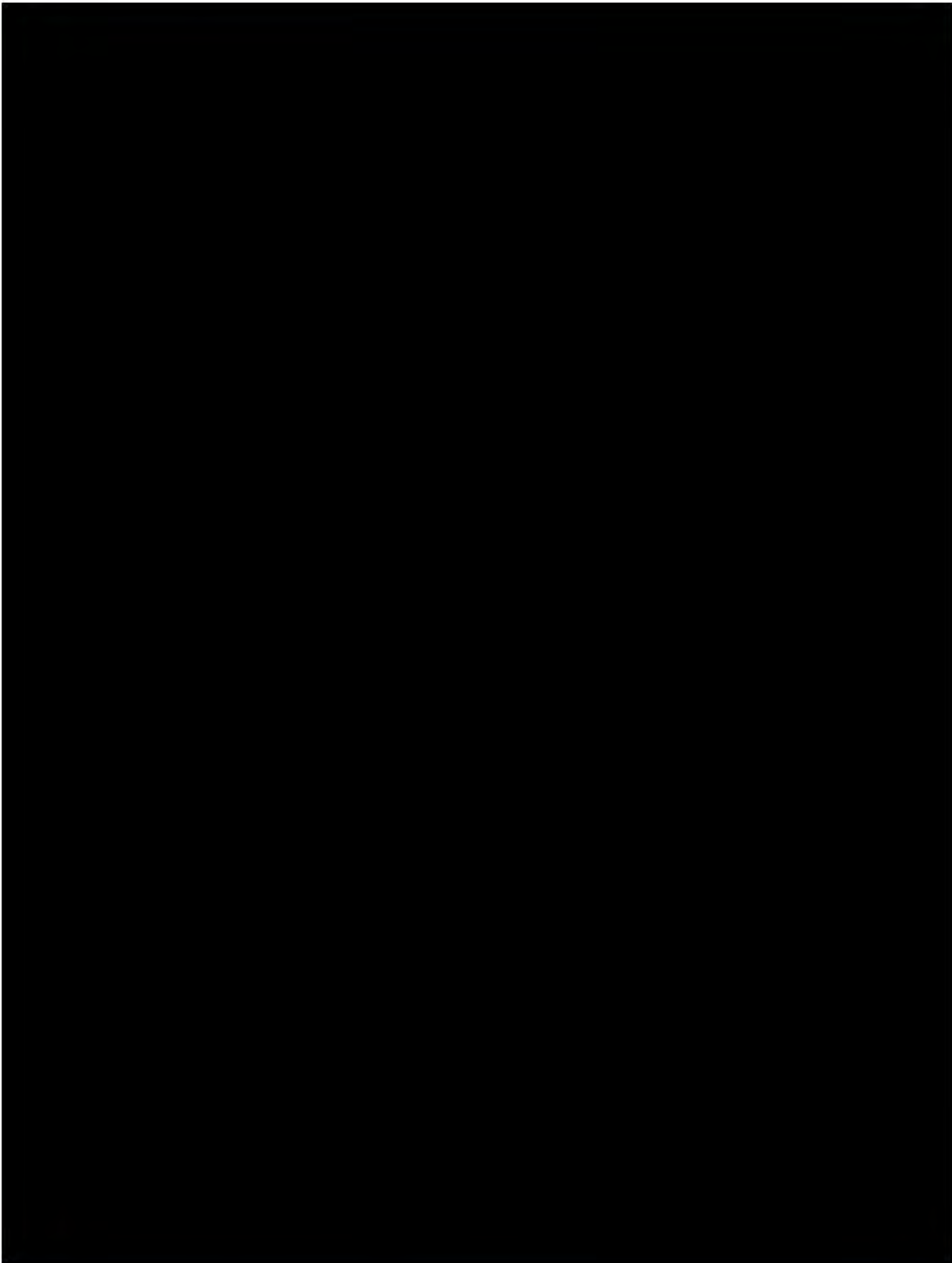
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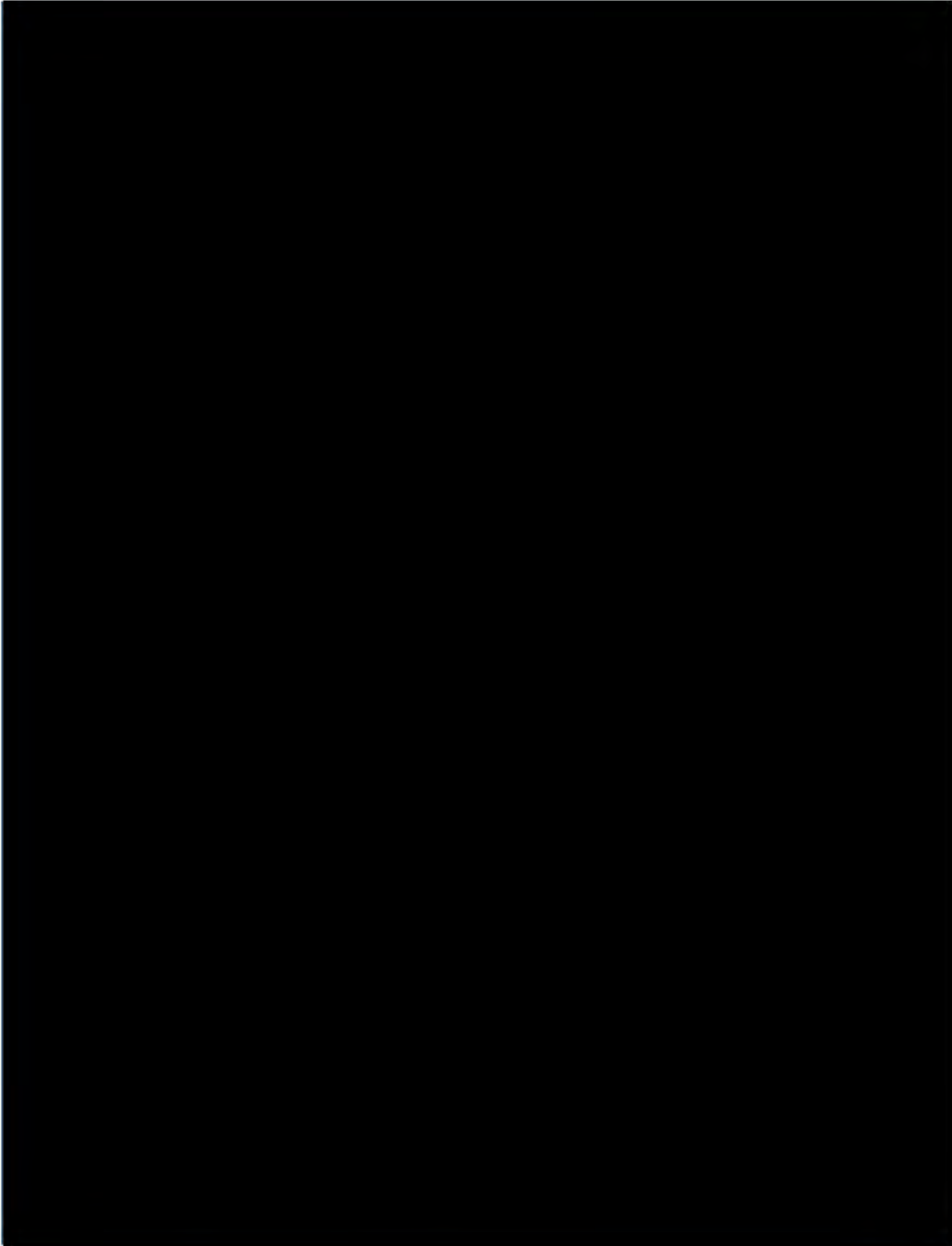
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Jinse Dao

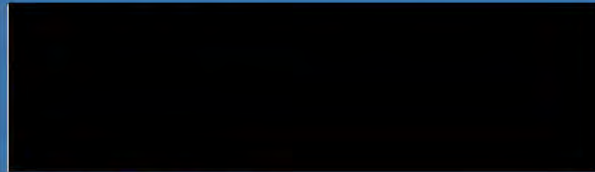
JINSE DAO™ - OX / JINSE DAO™ - TIGER



SINGLE SCREEN ONLY



THE GOLDEN PATH TO RICHES!



Bonus Features:

- Wheel Bonus
- Hit & Win Feature
- Hit & Win Second Chance
- Free Games Bonus

The *Jinse Dao*™ games showcase the popular Hit & Win feature where up to three rows may be added to reels 2 to 5 and Glowing Orbs on the reels may award credit prizes and jackpots! The Wheel Bonus may award one of four jackpots or 6 Free Games with up to 400 additional Glowing Orbs that increase the chance of a huge win when the Hit & Win feature is triggered!

Ultra Hot Mega Link

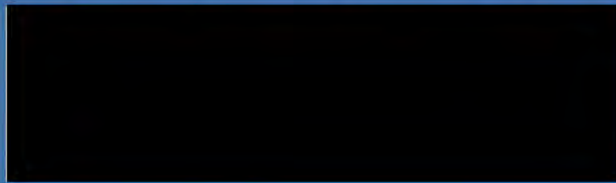
**ULTRA HOT MEGA LINK™ – AMAZON / INDIA /
CARIBBEAN / CHINA**



SINGLE SCREEN ONLY



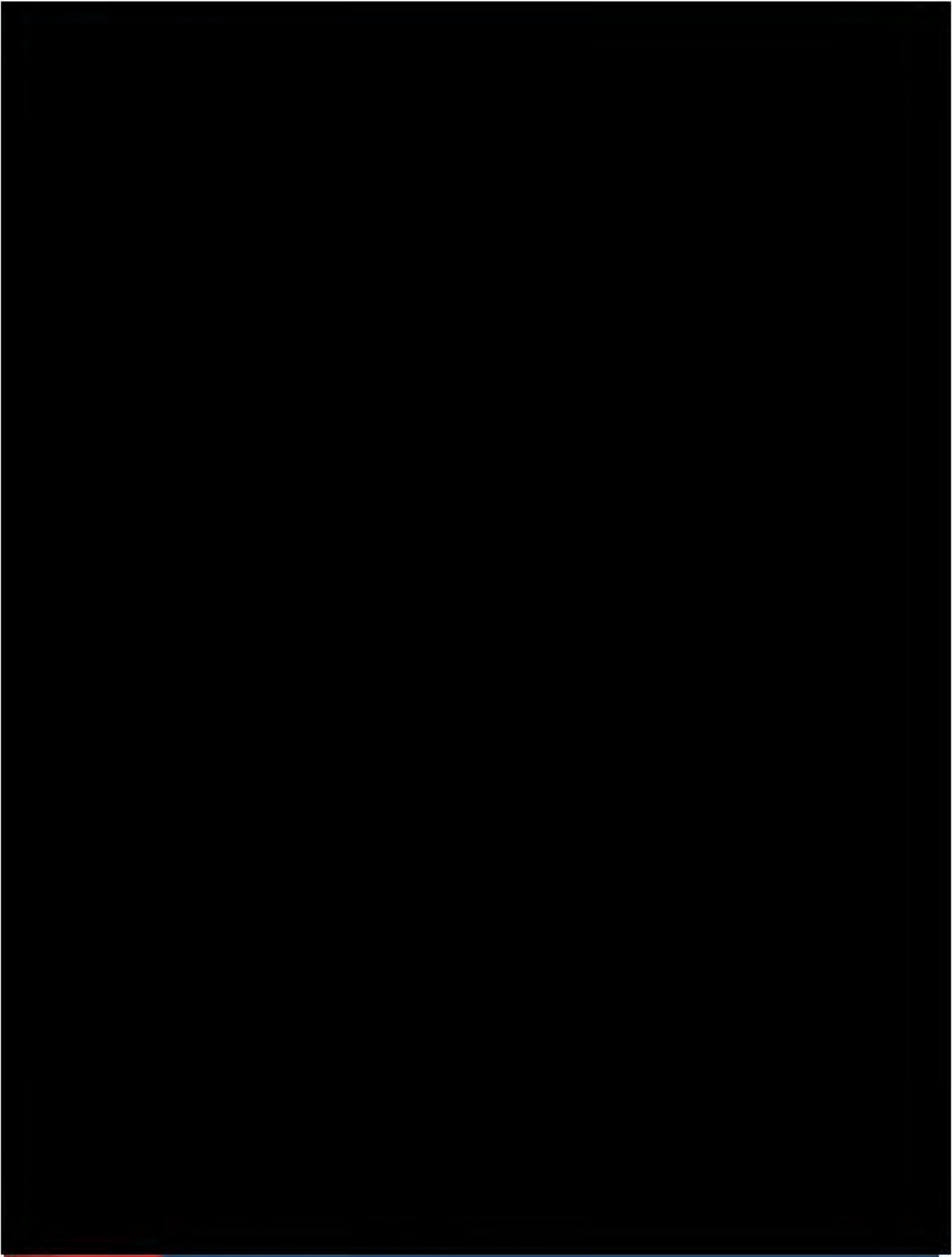
STRIKING WHILE THE REELS ARE HOT!

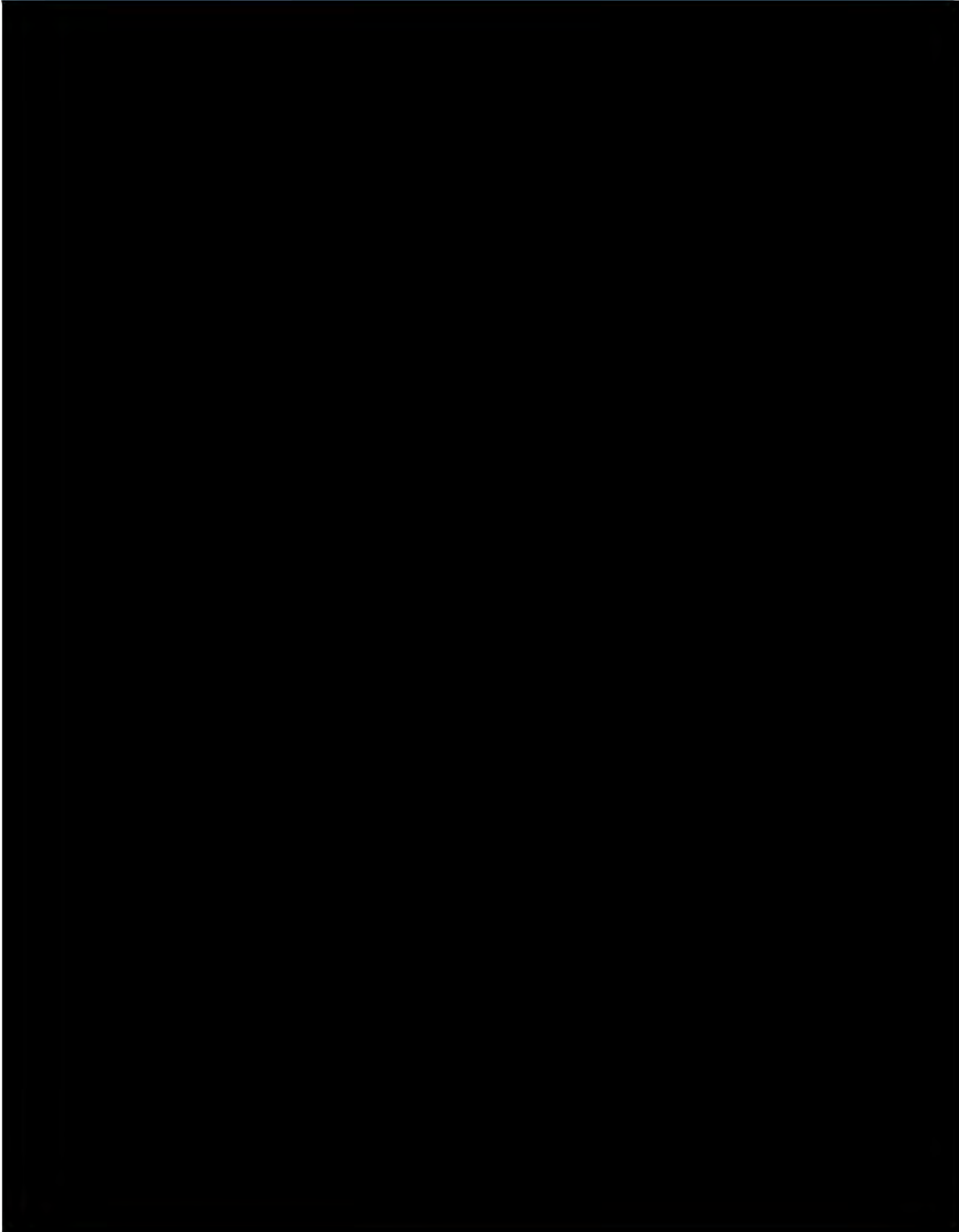


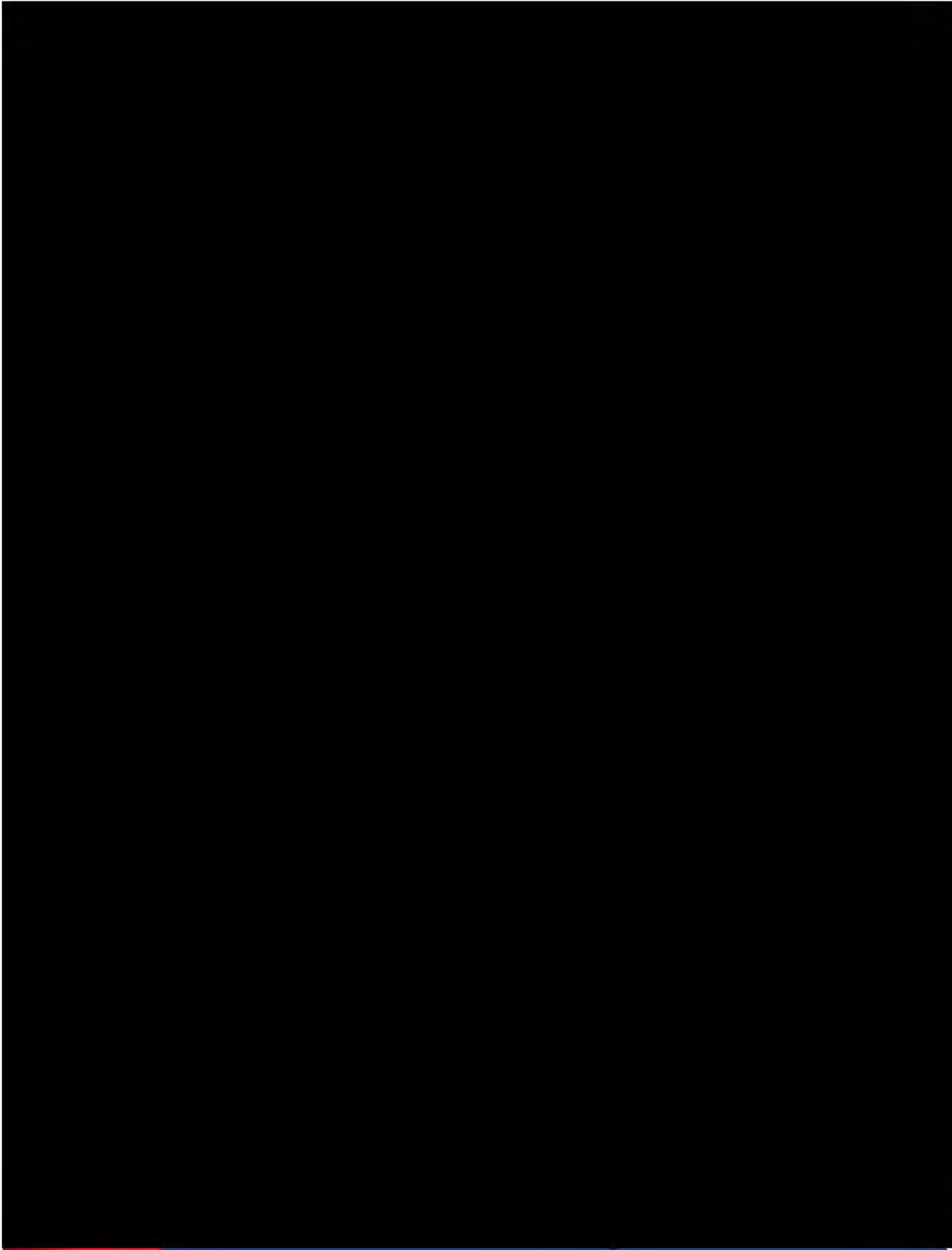
Bonus Features:

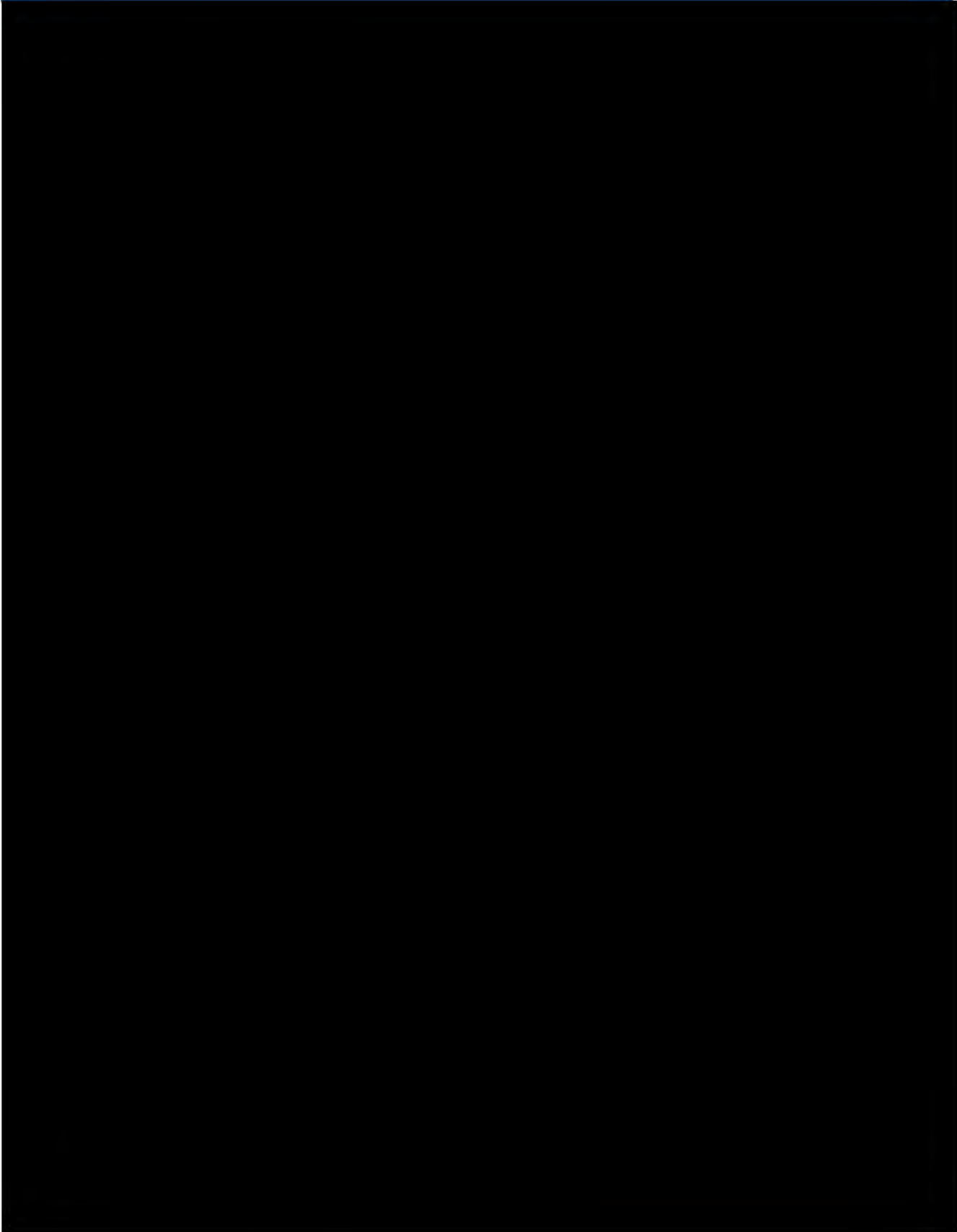
- *Ultra Hot Mega Link™* Feature
- Free Games Bonus

This breathtaking series includes the thrilling *Ultra Hot Mega Link™* lock and spin feature. During the feature, Ultra Hot Fireball symbols that lock on the reels can add credits, or even a Mini Jackpot, to up to 5 other unlocked Fireballs around it, ultimately exploding the size of the feature win!









Quick Hit Ultra Pays

QUICK HIT ULTRA PAYS® – EAGLE'S PEAK® / WOLF MOUNTAIN®



SINGLE SCREEN ONLY



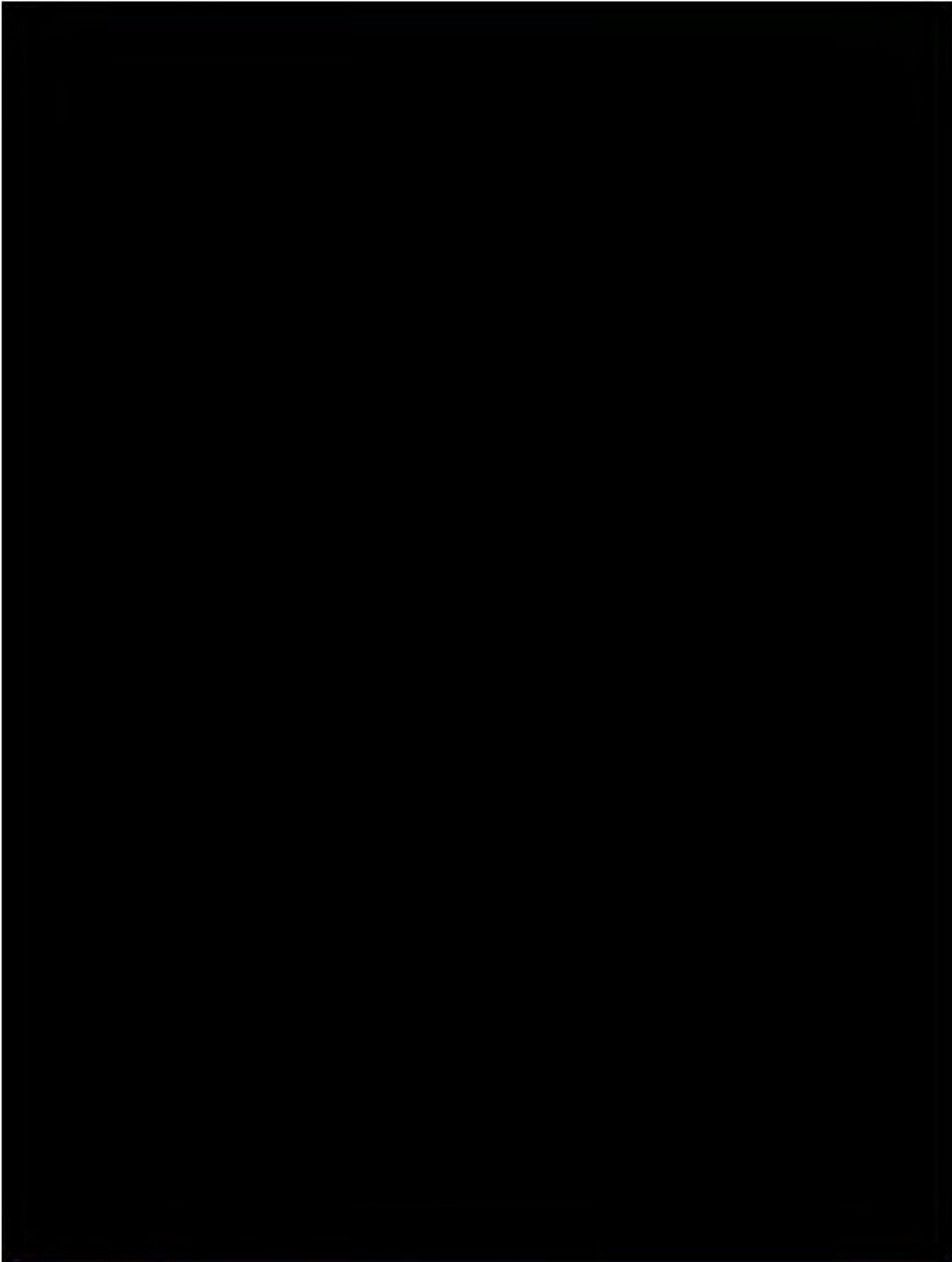
MORE WAYS TO WIN!

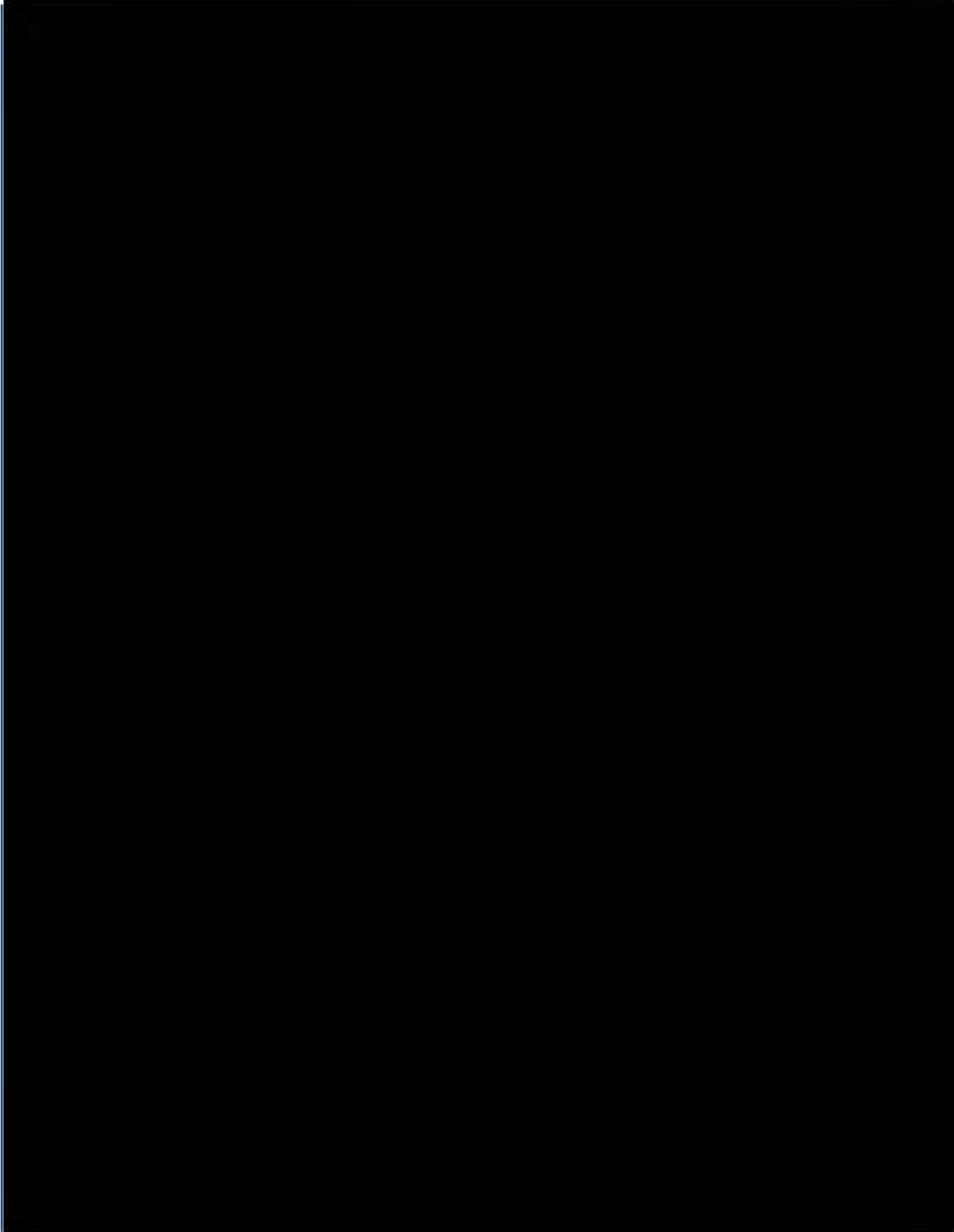


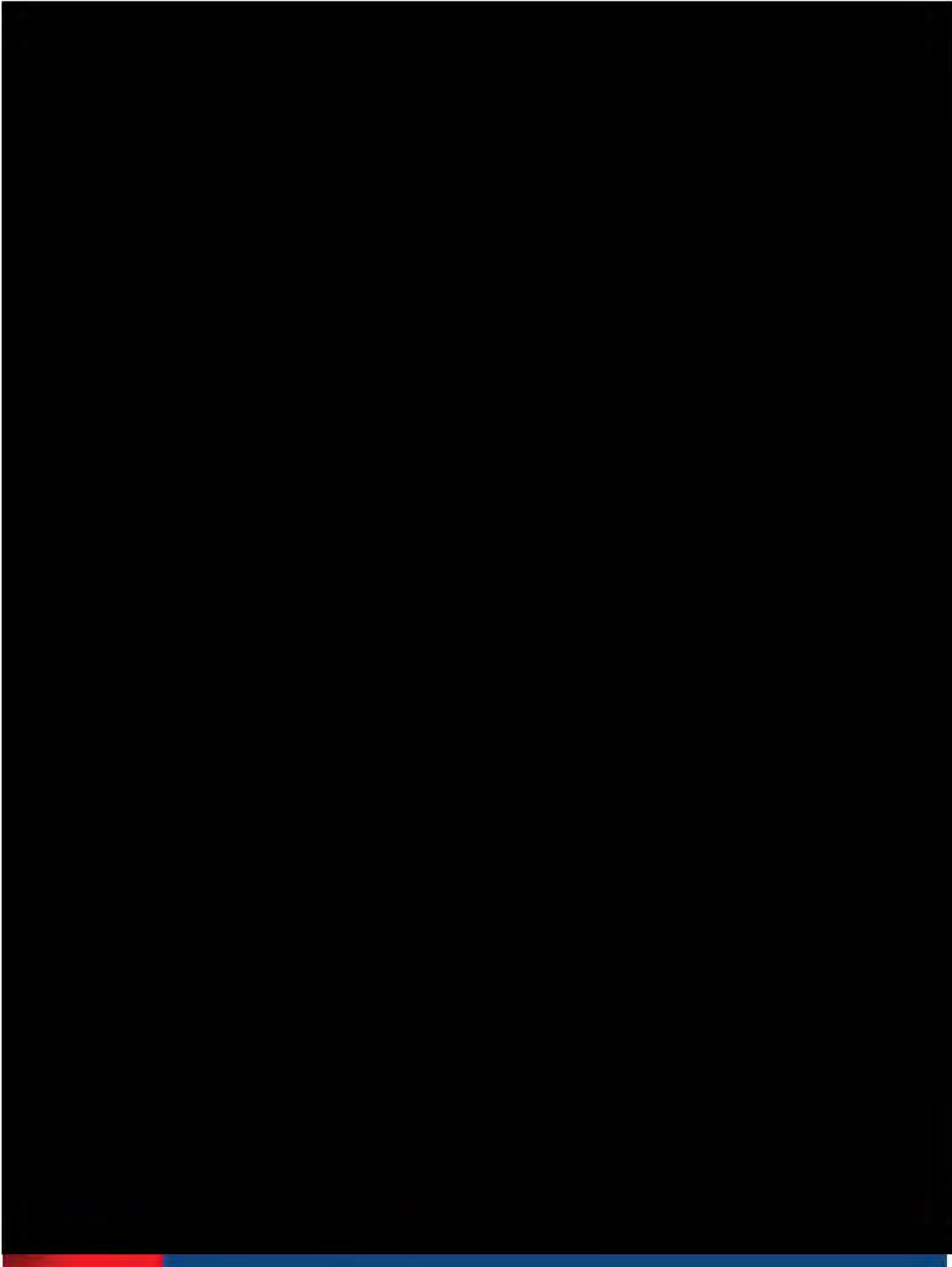
Bonus Features:

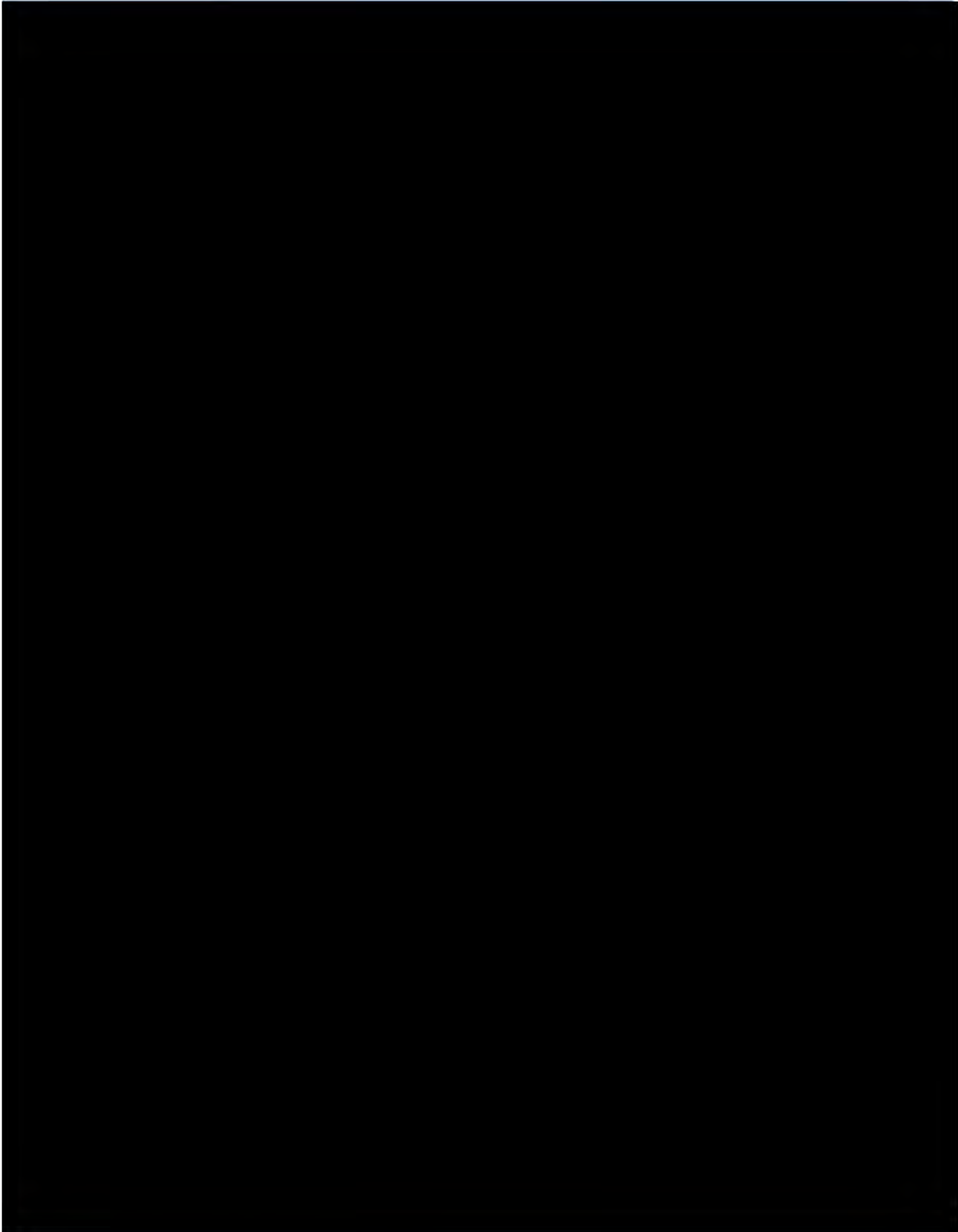
- *Quick Hit*[®] Feature
- *Rising Wheel*[™] Free Game

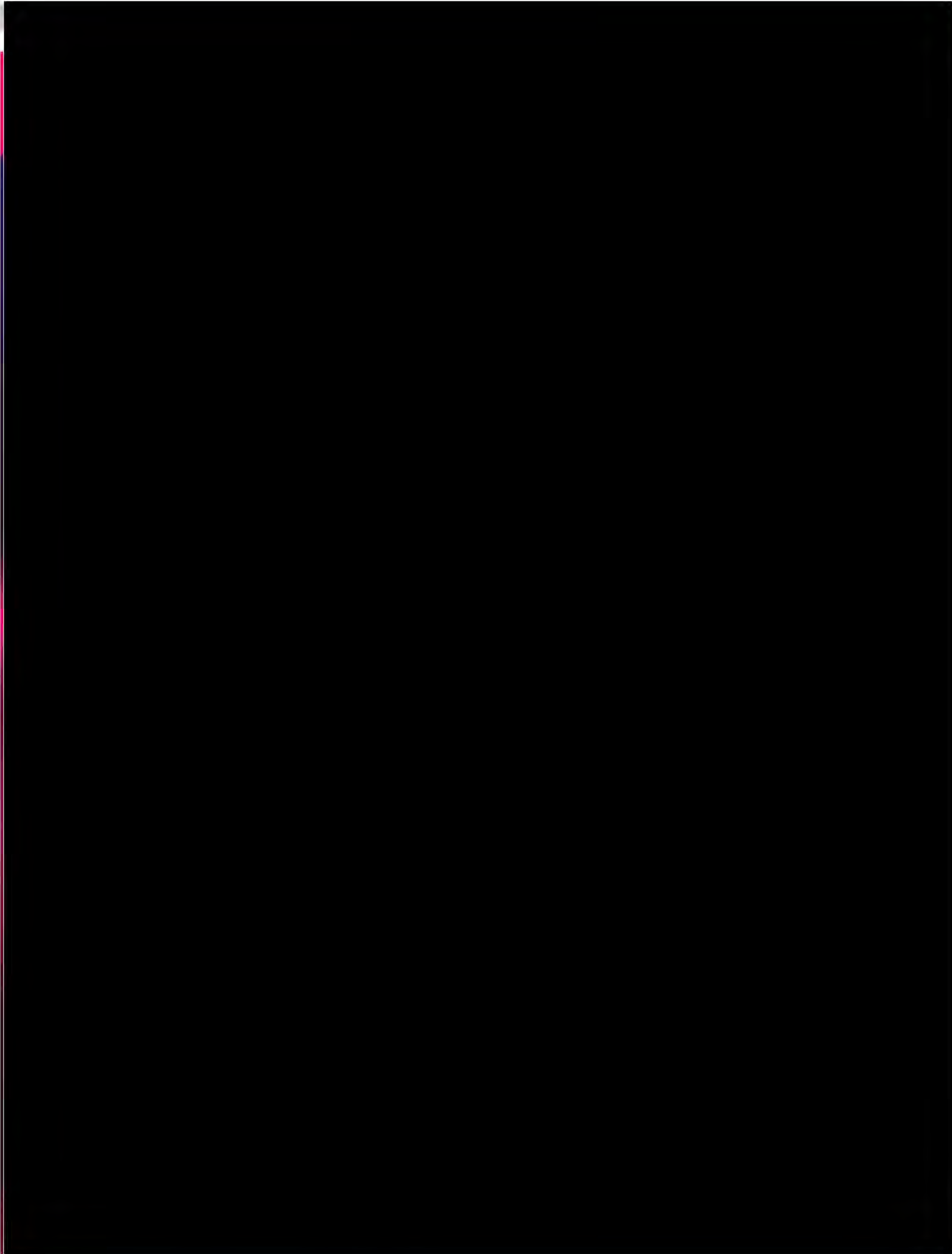
Quick Hit Ultra Pays[™] has two captivating game features, including the player-favorite *Quick Hit*[®] feature, where the number of *Quick Hit* symbols on randomly expanding reels corresponds to a Multiplier or, at max bet, a Jackpot! The second is a Free Games Bonus where a Pick Feature determines the number of free games awarded, and before each spin, a *Rising Wheel*[™] above the reels determines the number of ways a player can win on expanding reels.

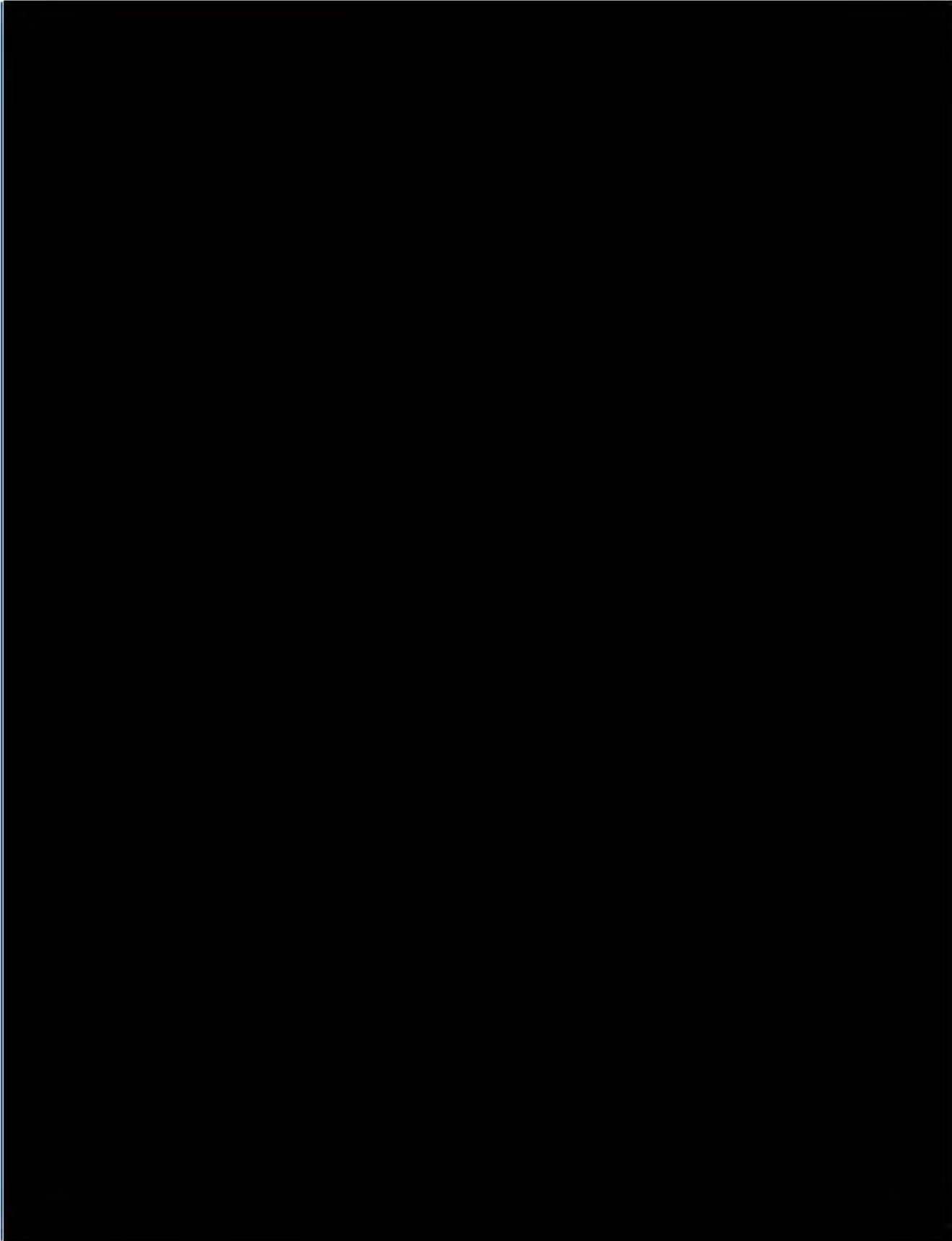


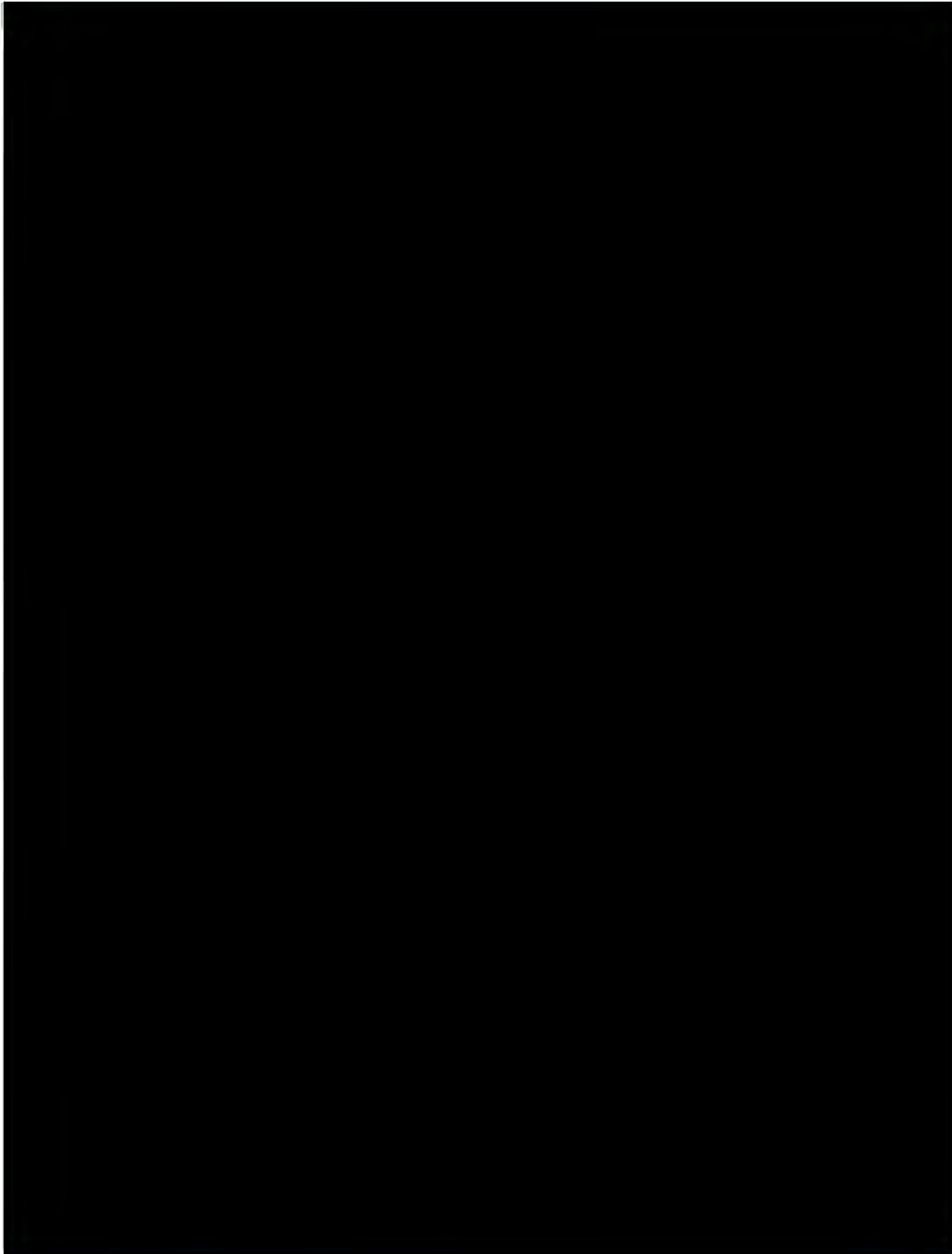


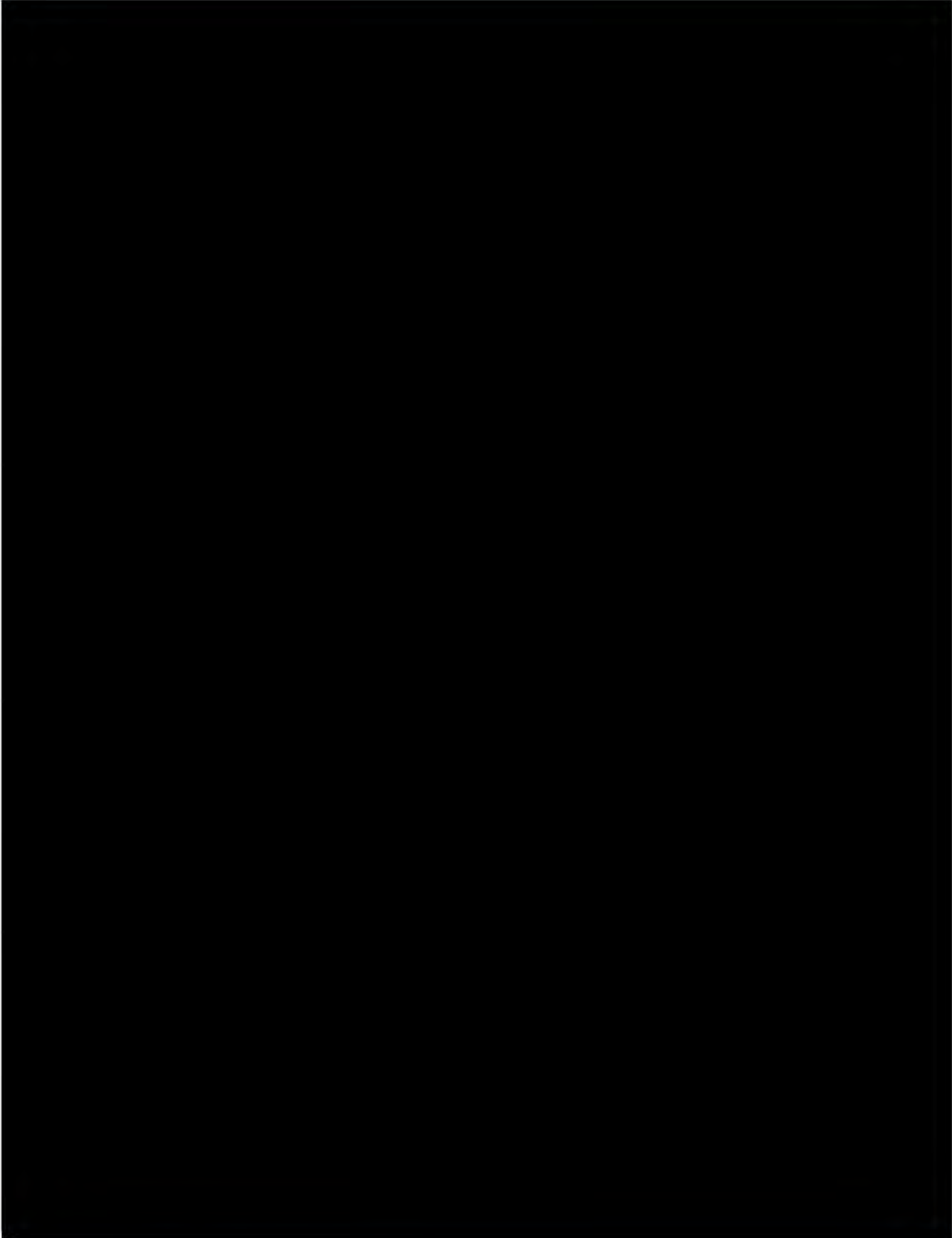


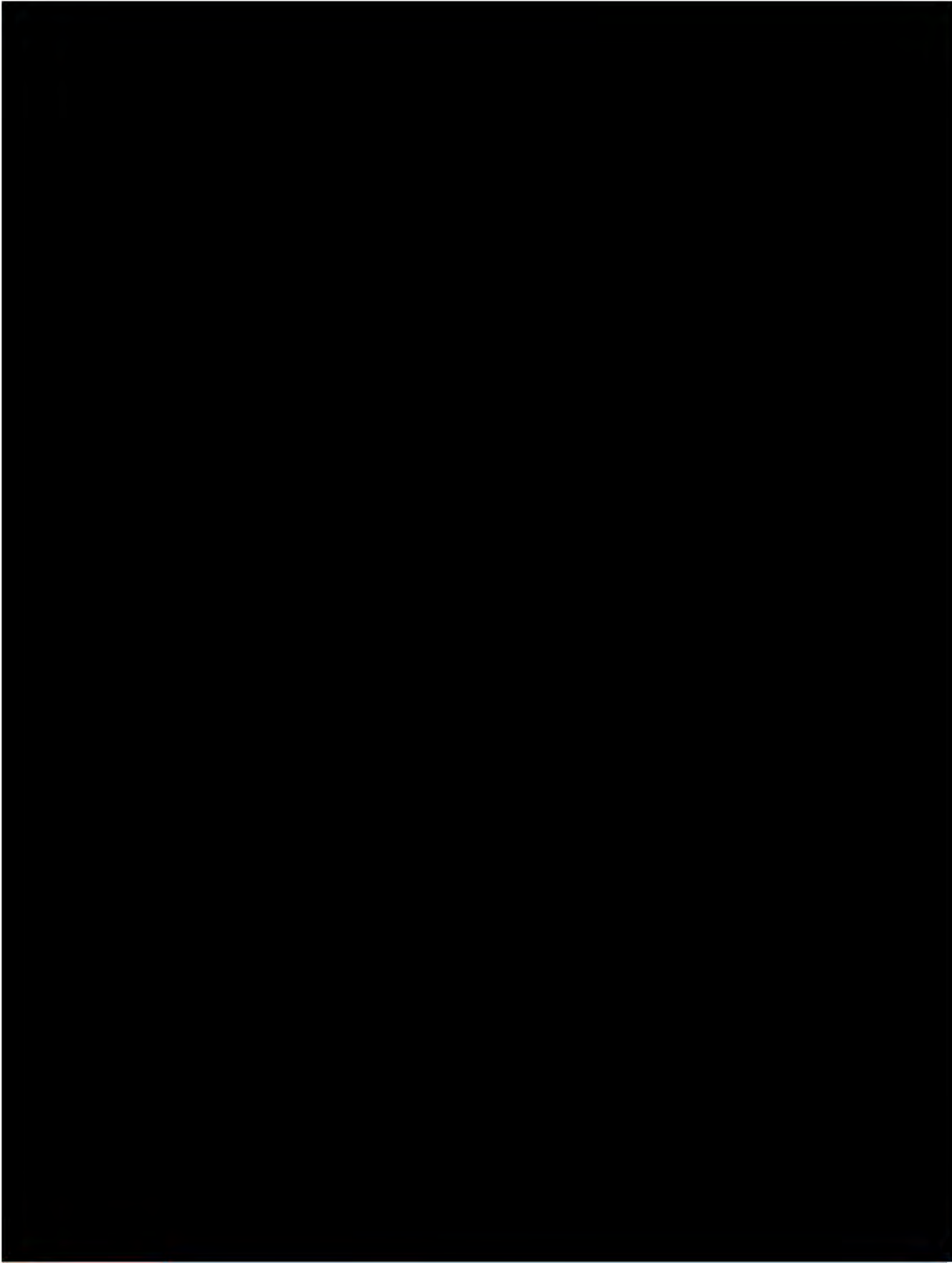


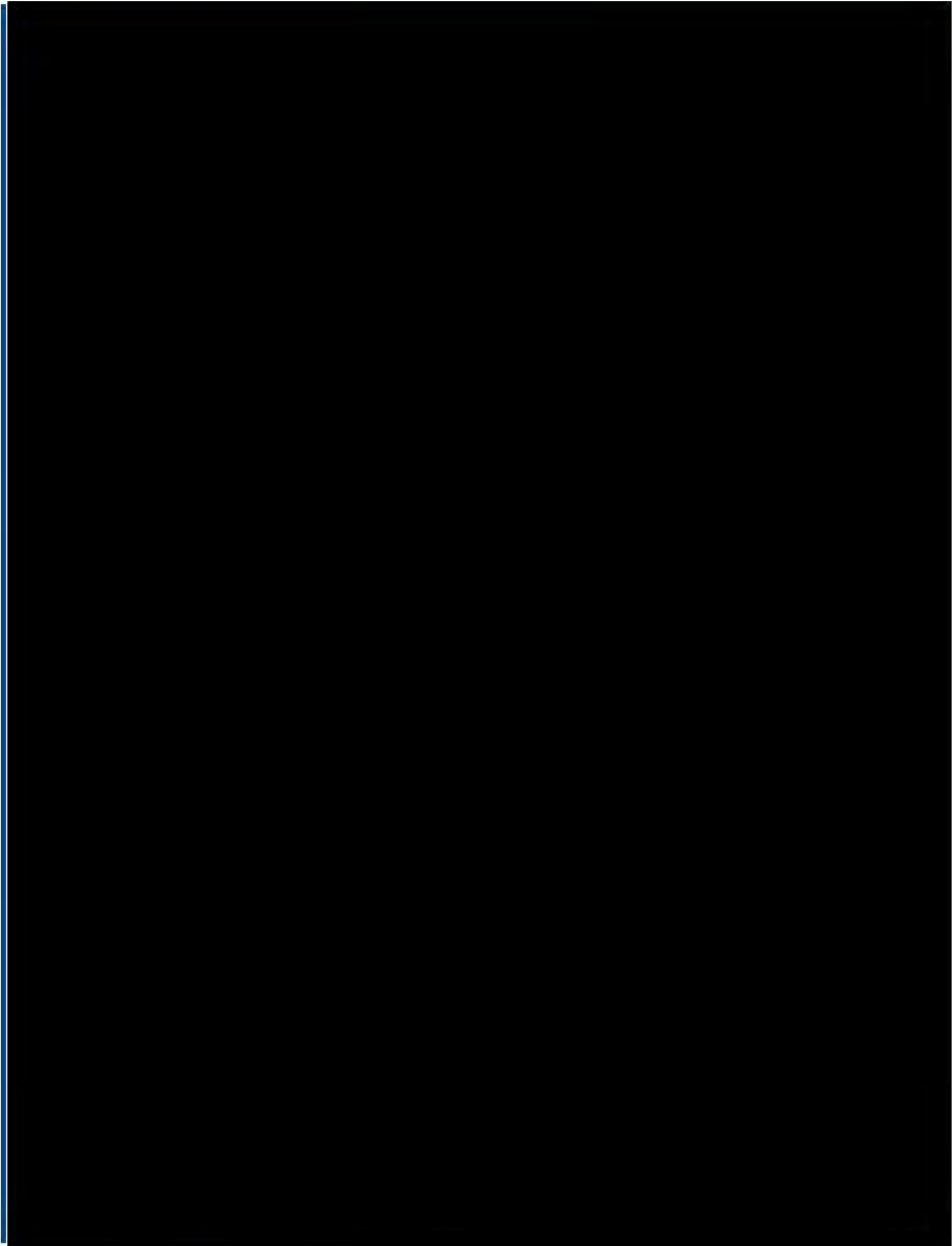


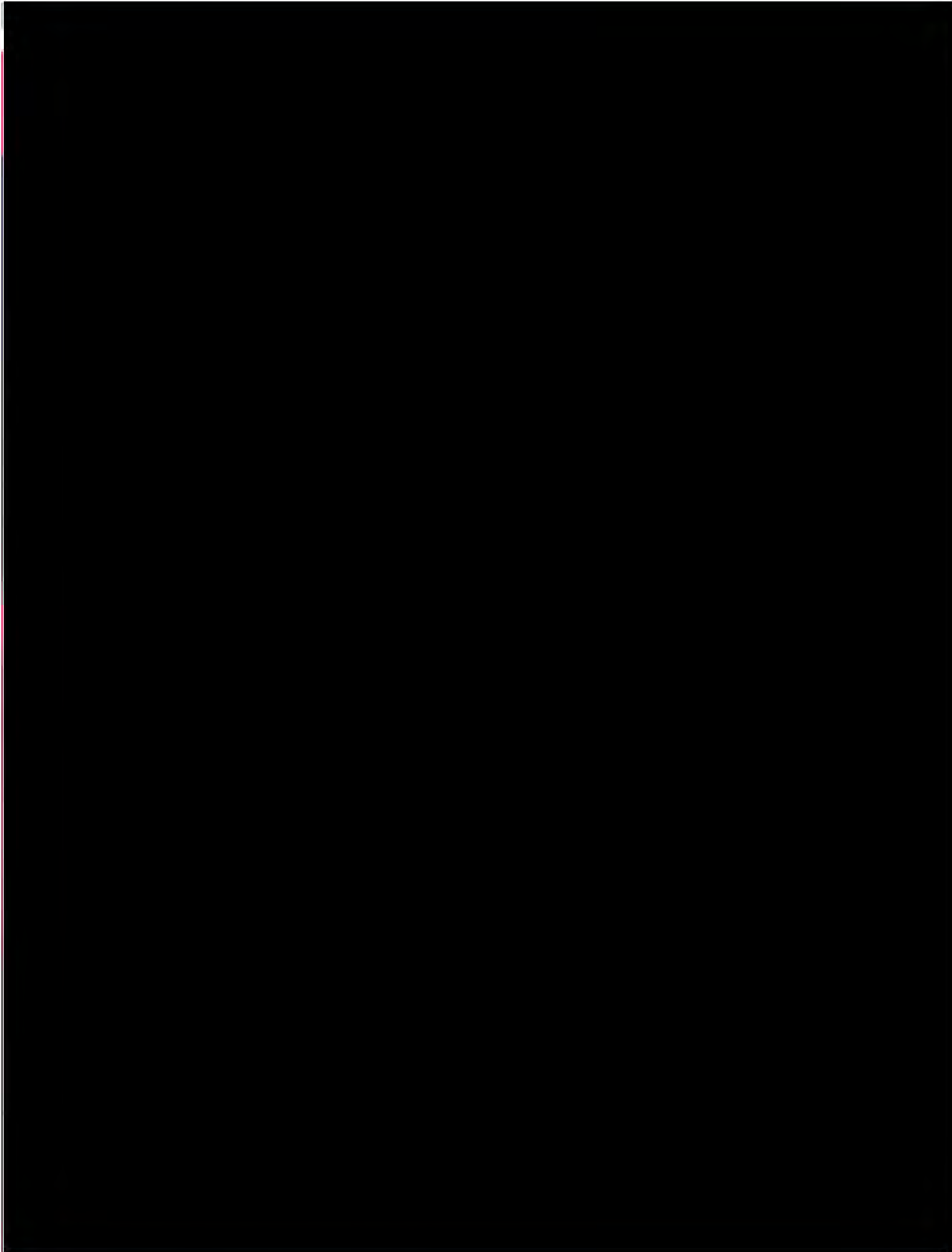














Snow Leopard

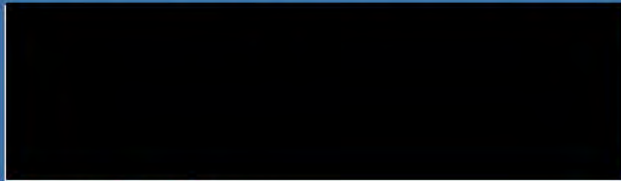
SNOW LEOPARD[®] 2 / CRYSTAL PHOENIX[®]



DUAL SCREEN ONLY

CRYSTAL PHOENIX SNOW LEOPARD 2

FEATURING DAZZLING RED CRYSTAL CLUSTER PROGRESSIVES!



Bonus Features:

- Free Spins Bonus
- Progressive Feature

Snow Leopard® 2 and *Crystal Phoenix*® are the latest games in the Crystal Cluster series featuring the player-favorite Progressive Feature, where clusters of Red Crystals on the reels during the base game can add up to award credit prizes, or at max bet, one of five progressive jackpots! Both games also feature a Free Spins Bonus that can award up to 50 Free Spins with a credit prize.

Firey Hot Jackpots

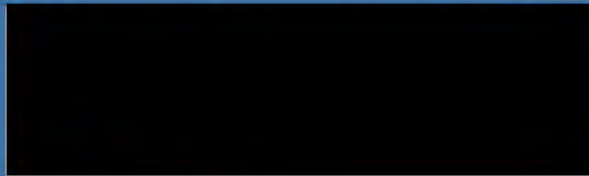
**FIERY HOT JACKPOTS™ – SILVER STALLION® /
GOLDEN INDIA™**



DUAL SCREEN ONLY

FIERY HOT JACKPOTS™

STEP INTO THE ACTION!



Bonus Features:

- Free Games Feature
- Wheel Feature
- *Action Spins™* Feature

Fiery Hot Jackpots™ features the new *Action Spins™* mechanic, a unique feature where the size of the triggers determines the size of the award. Players are awarded 5 spins of an unweighted wheel, which offers true gambler odds of a 1 in 6 chance in hitting any segment of the wheel. The wheel can award credit prizes or more *Action Spins!*

Blazing Hot Celebrations

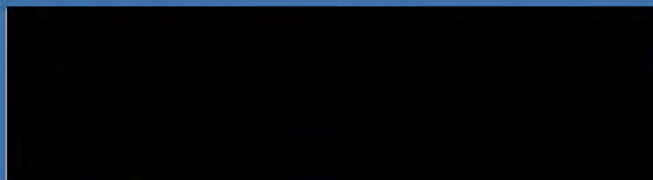
BLAZING HOT CELEBRATIONS®



DUAL SCREEN ONLY



IT'S PARTY TIME, COMPLETE WITH FIREWORKS AND JACKPOTS!



Bonus Features:

- Free Games Feature
- Multiplier Feature

This festive game includes a Wild Multiplier Feature in the base game where for each *Blazing Hot Celebrations* symbol that is part of a winning combination, the win is multiplied by two! There is also a Free Games Feature where up to 50 free games can be won, and during the feature, more free games can be awarded.

Precious Pearl

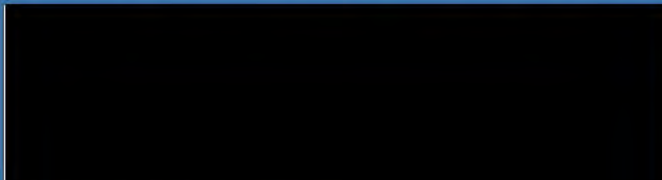
PRECIOUS PEARL™ / GYPSY RICHES™



DUAL SCREEN ONLY



SPIN FOR GOLDEN REWARDS!



Bonus Features:

- *Gold Spins*™ Feature
- Free Games Feature

Spin the reels for a dazzling *Gold Spins*™ Feature. Three or more Bonus symbols awards eight free spins, where Pearls and Crystal Balls display a credit prize that when part of a winning combination is added to the Golden Bonus meter. At the end of the Bonus, three *Gold Spins* are awarded where each Golden Pearl or Crystal Ball that lands on the reels awards the total amount in the Golden Bonus meter.

Monopoly Hotel Tycoon

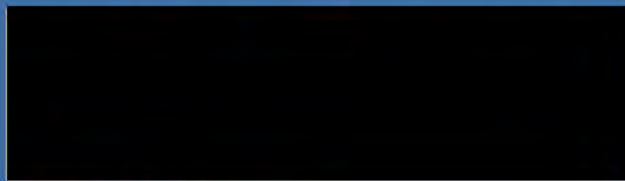
MONOPOLY HOTEL TYCOON



DUAL SCREEN ONLY



COLLECT HOTELS FOR BONUSES!



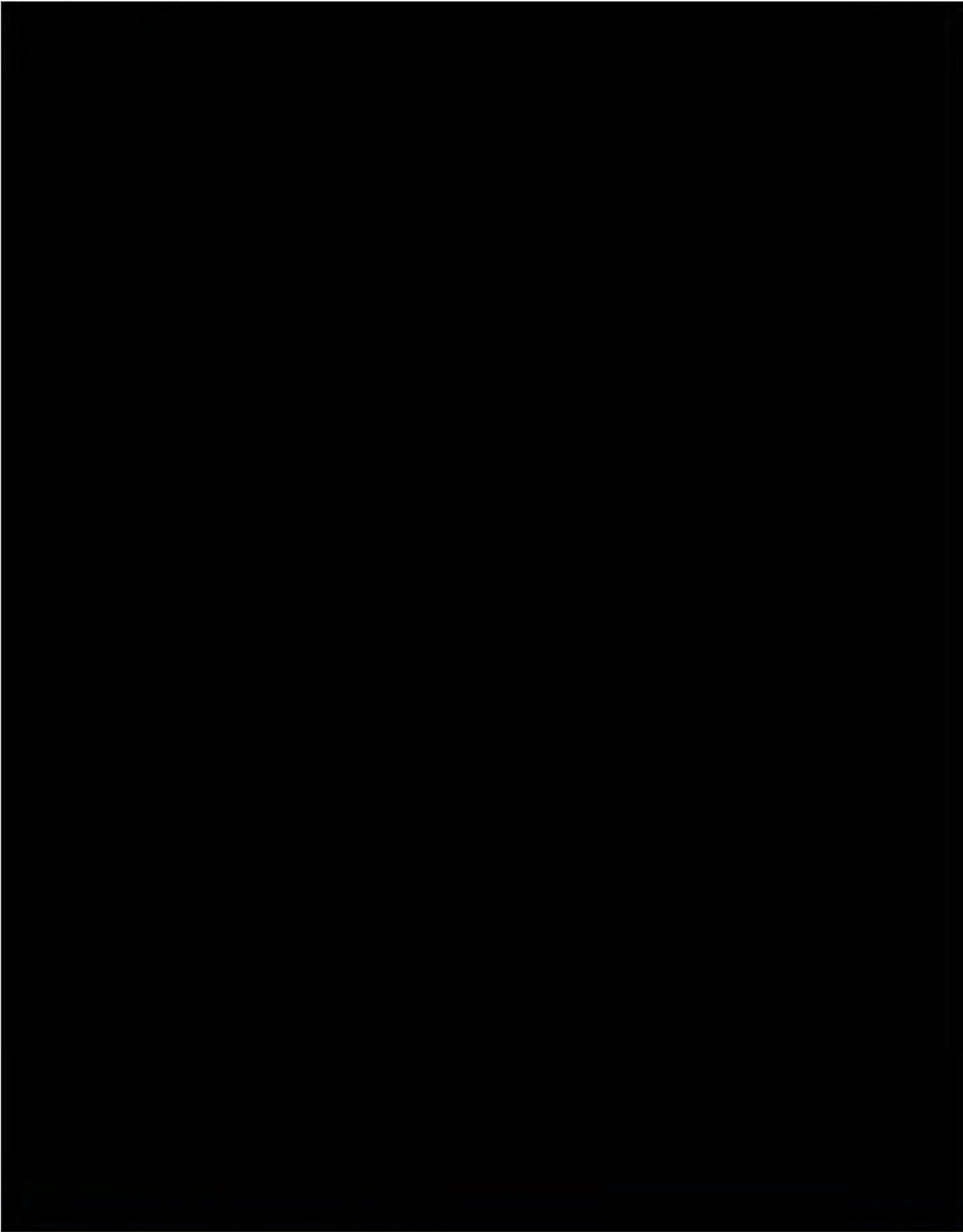
Bonus Features:

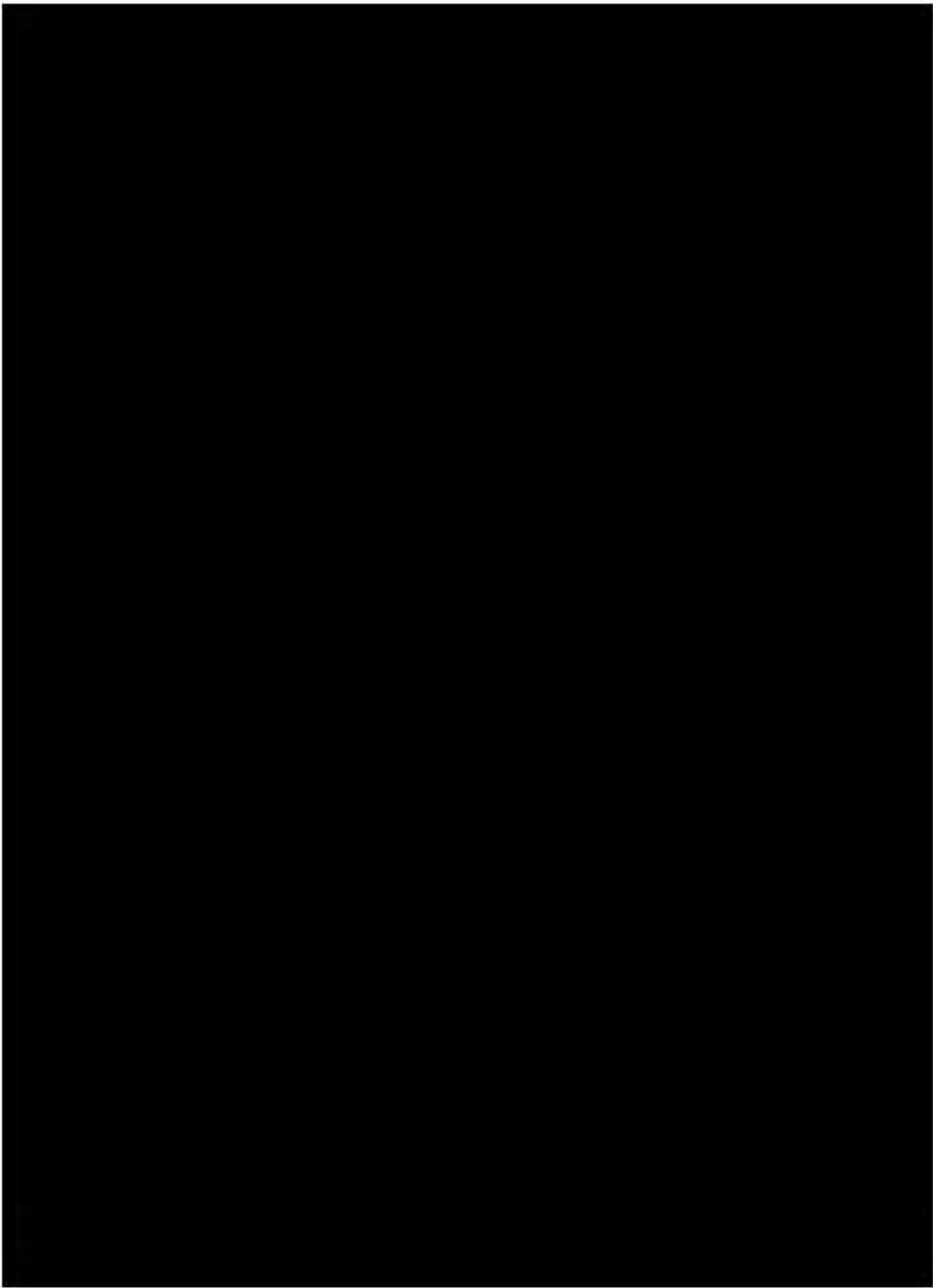
- *Mega Stacks™* Feature
- Free Games Feature
- Chance Feature
- Wheel Feature

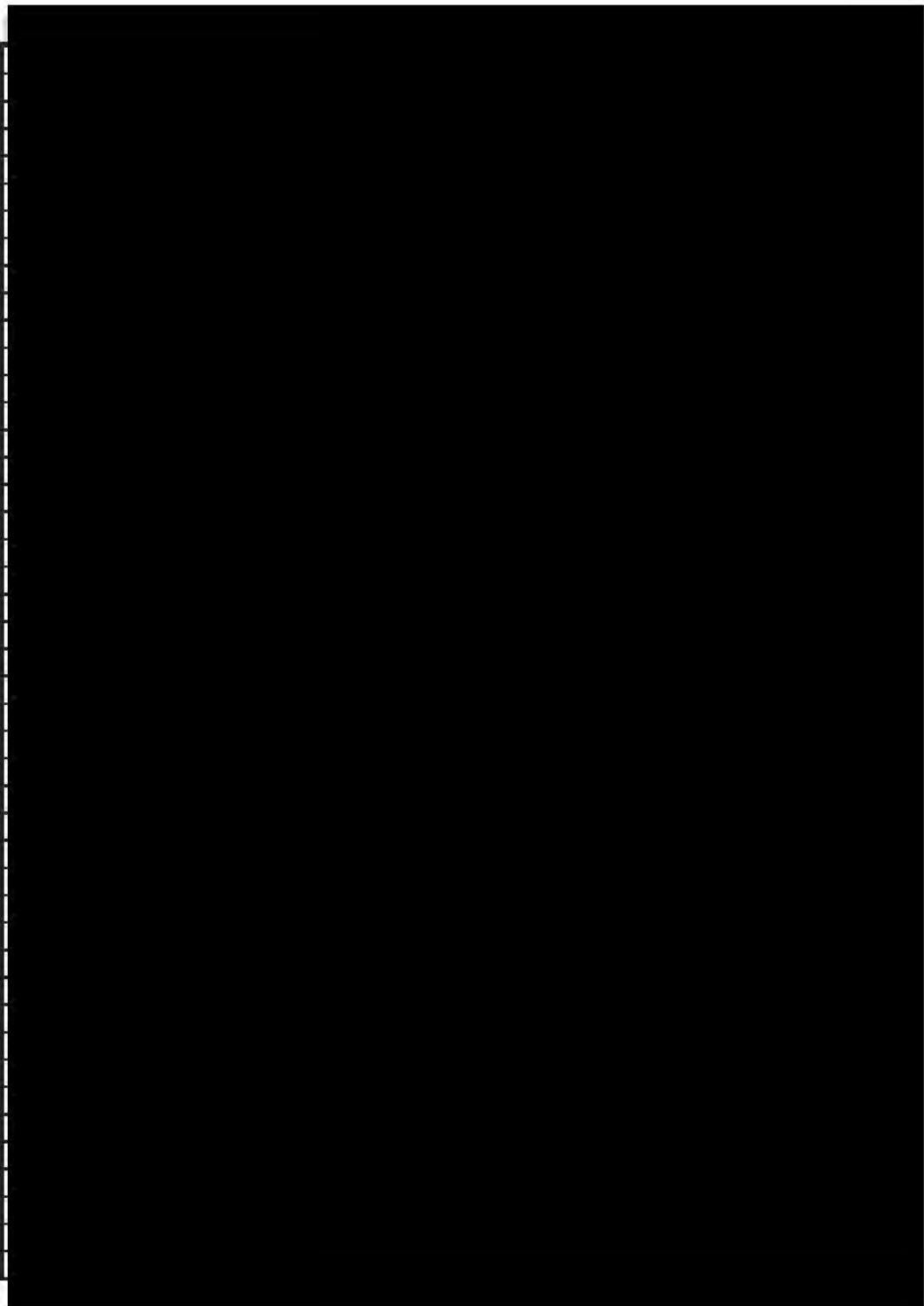
Spin to become a wealthy hotel tycoon! Six or more Hotel or House prize symbols triggers the *Mega Stacks™* Feature. The sum of the prizes displayed creates the Free Parking Bonus, which is awarded along with Free Spins. During the Free Spins, each Free Parking symbol awards the Free Parking Bonus! There is also a Wheel Feature that can award credits prizes, jackpots, a Chance pick feature, or Free Spins with a Free Parking Bonus!

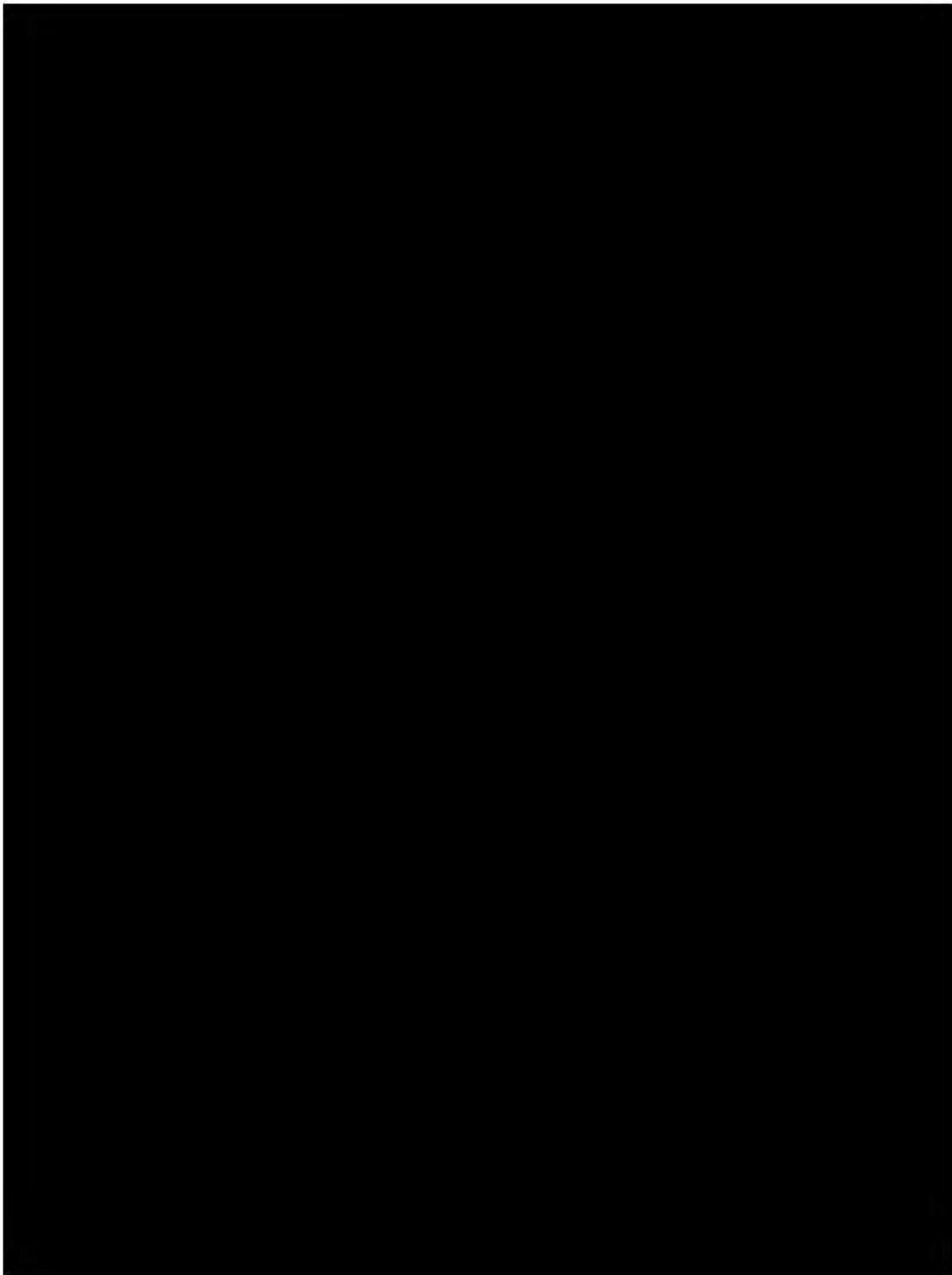
The MONOPOLY name and logo, the distinctive design of the game board, the four corner squares, the MR. MONOPOLY name and character, as well as each of the distinctive elements of the board, cards, and the playing pieces are trademarks of Hasbro for its property, trading game and game equipment and are used with permission. © 2021 Hasbro. All Rights Reserved. Licensed by Hasbro.

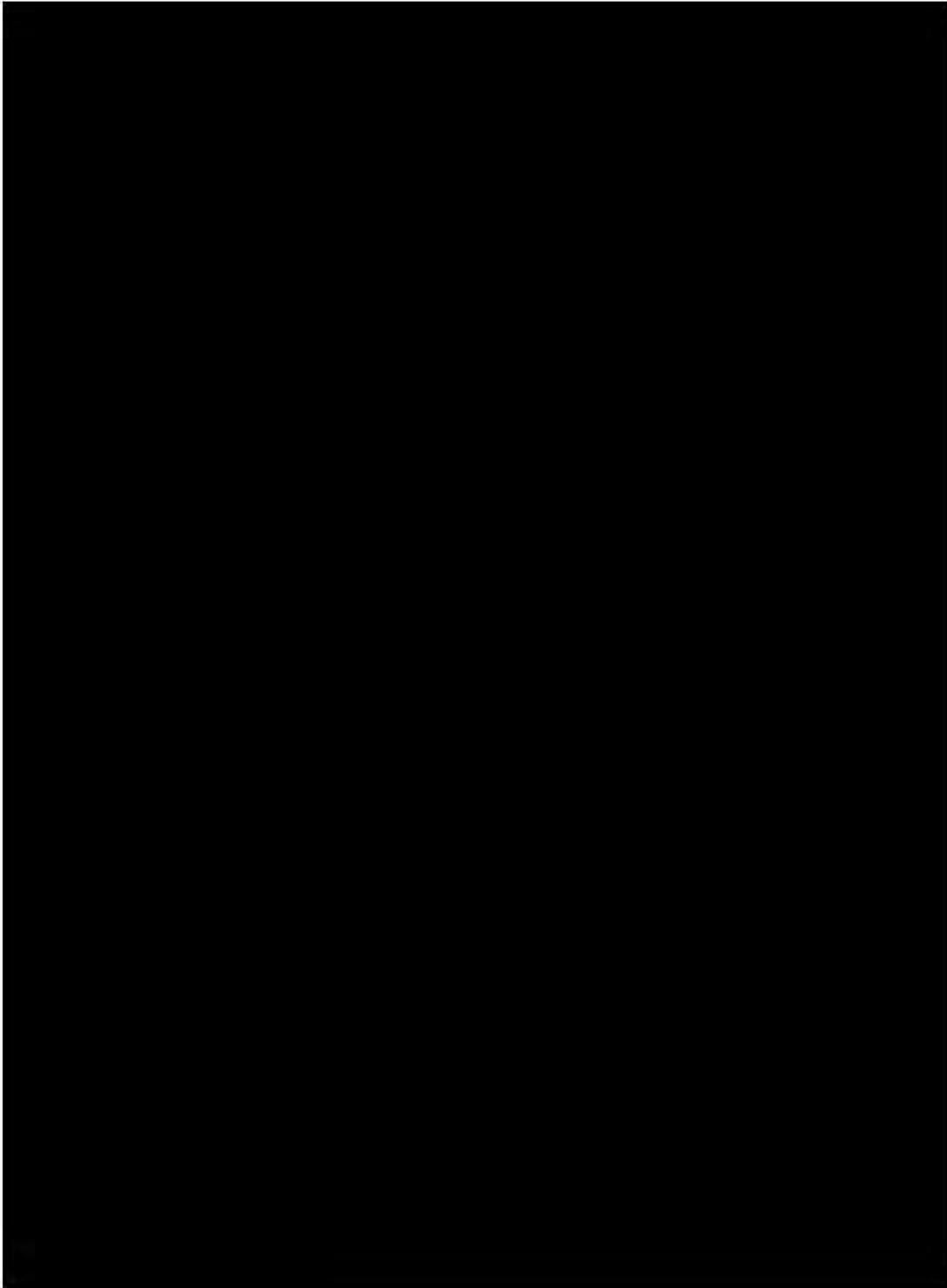
VLT Legacy Games

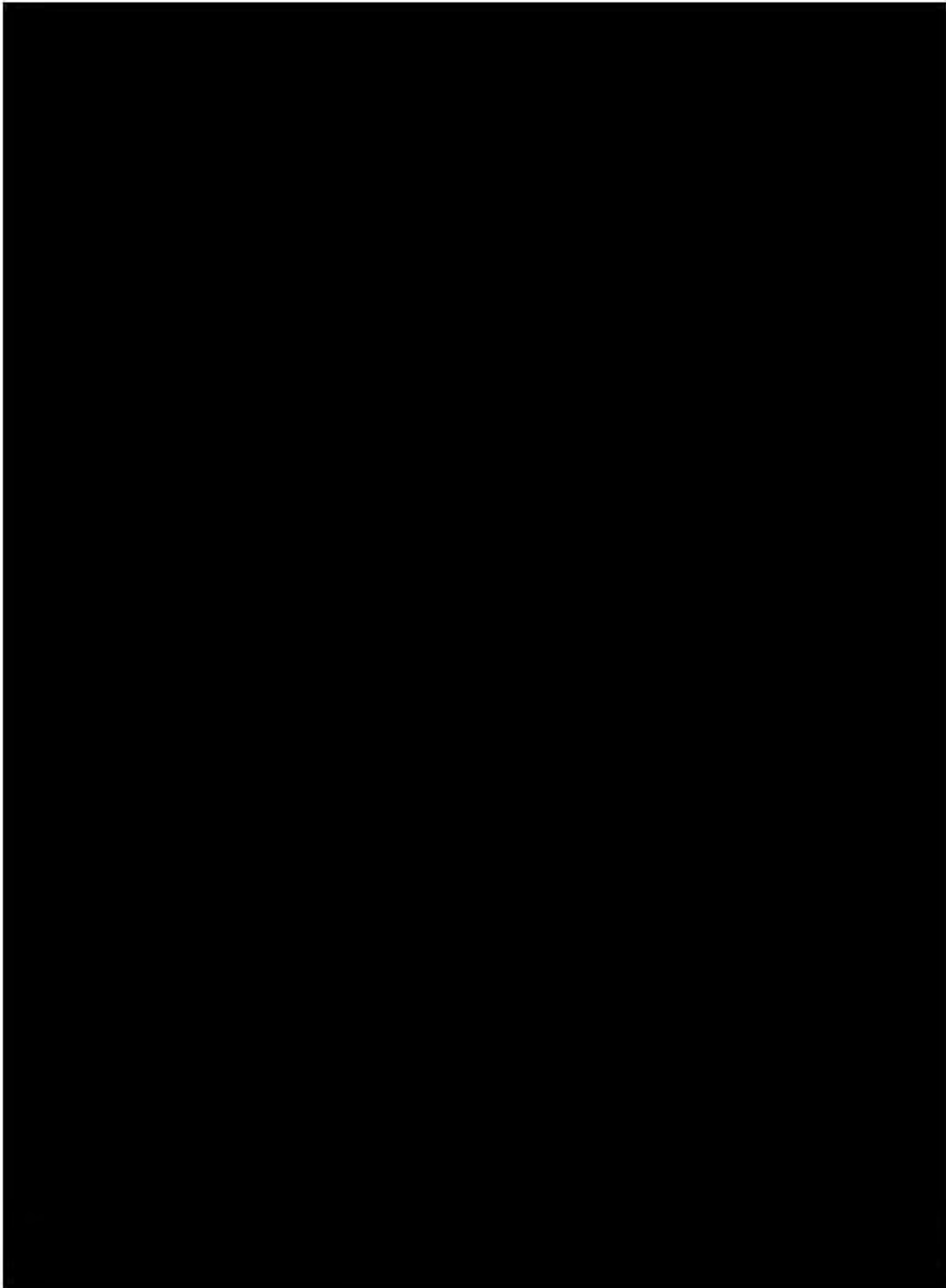


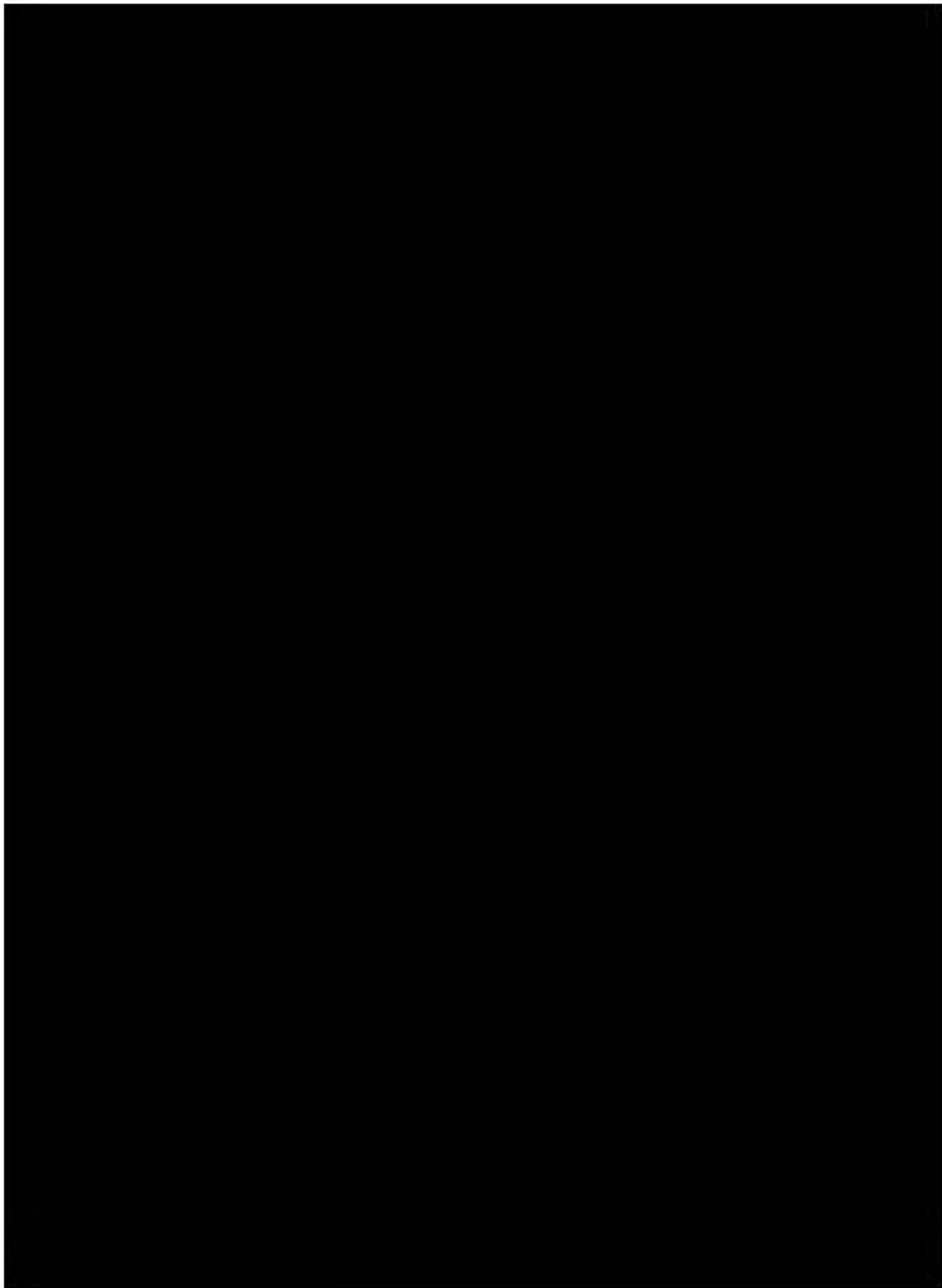


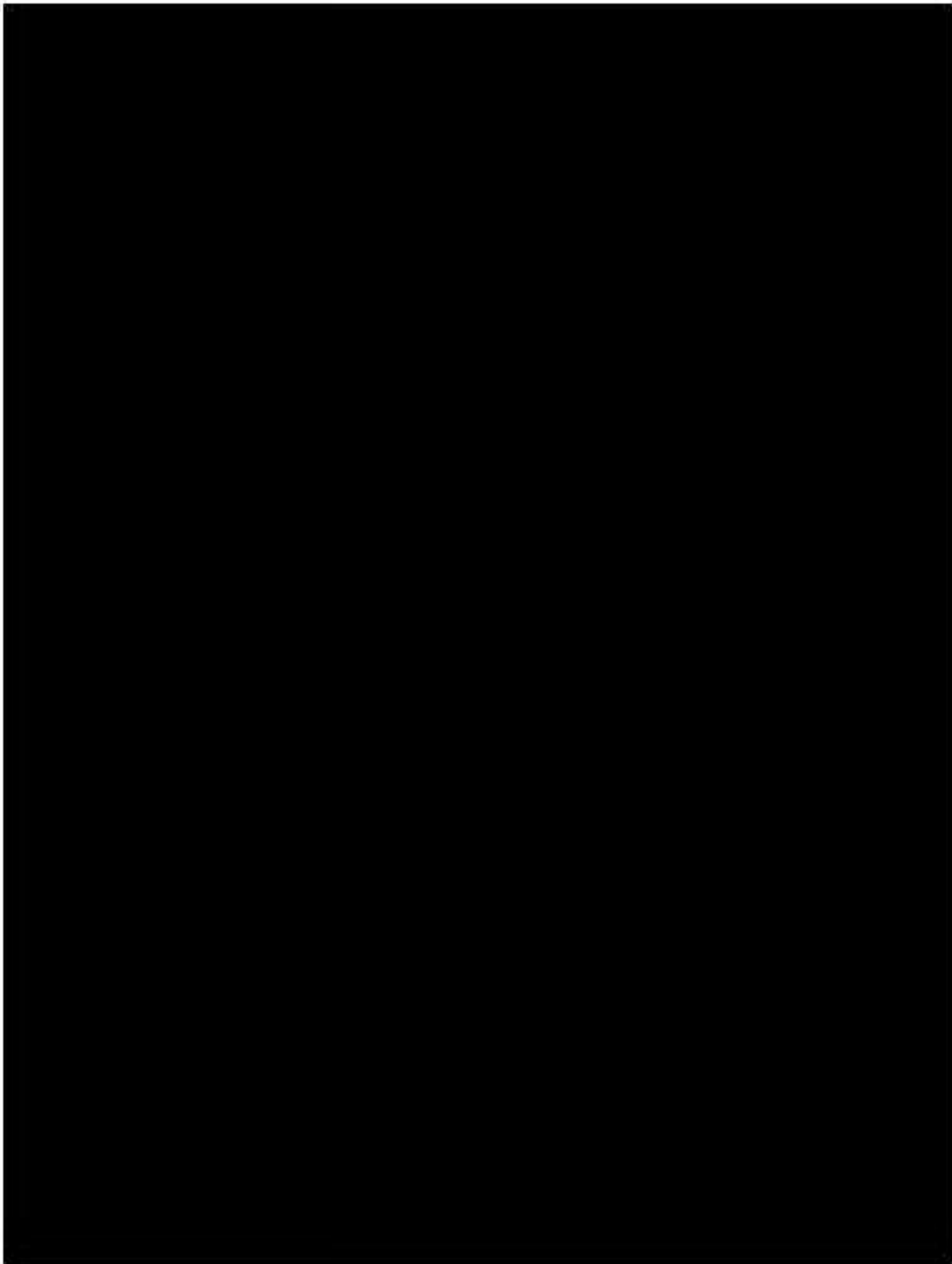


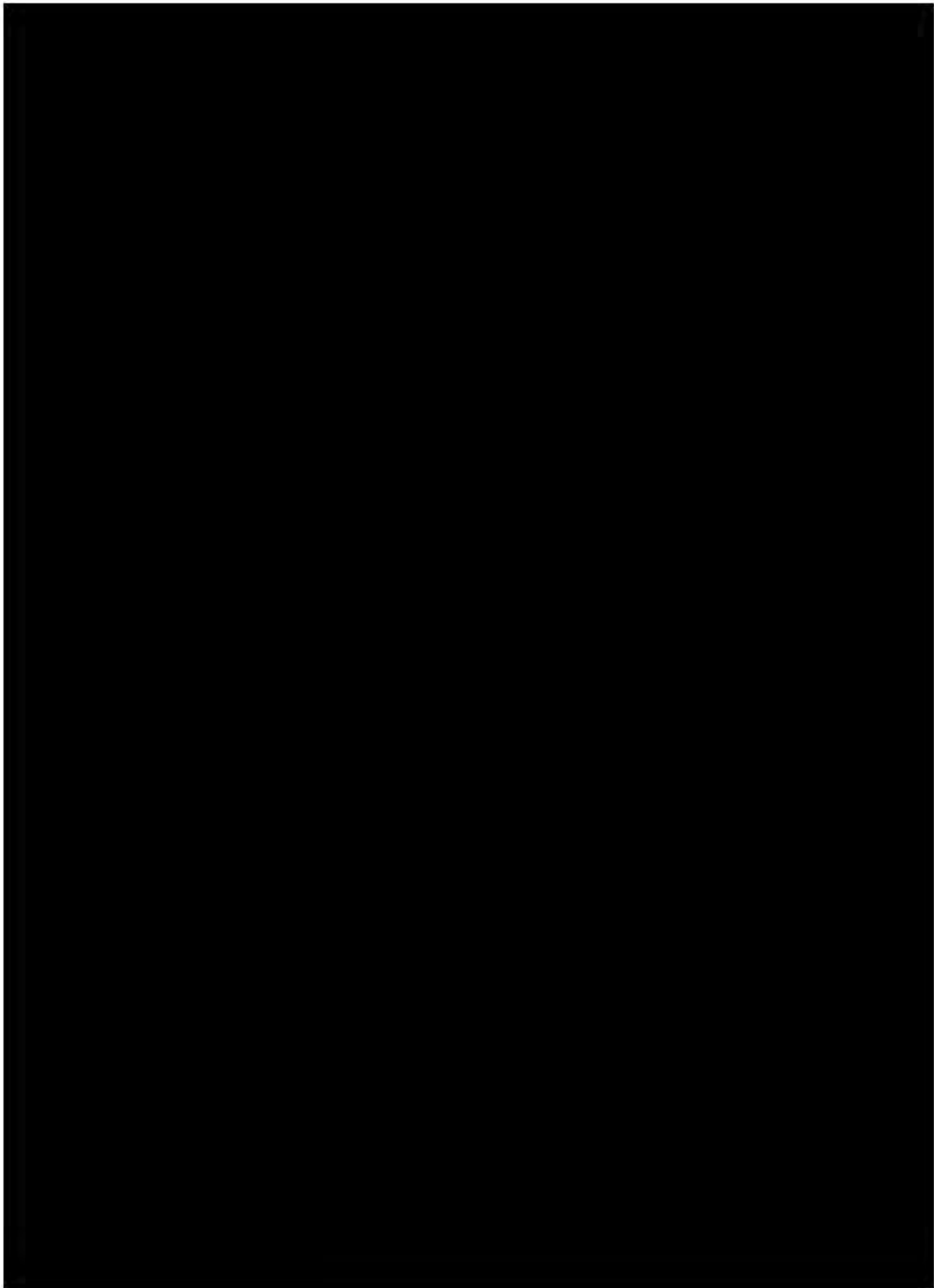


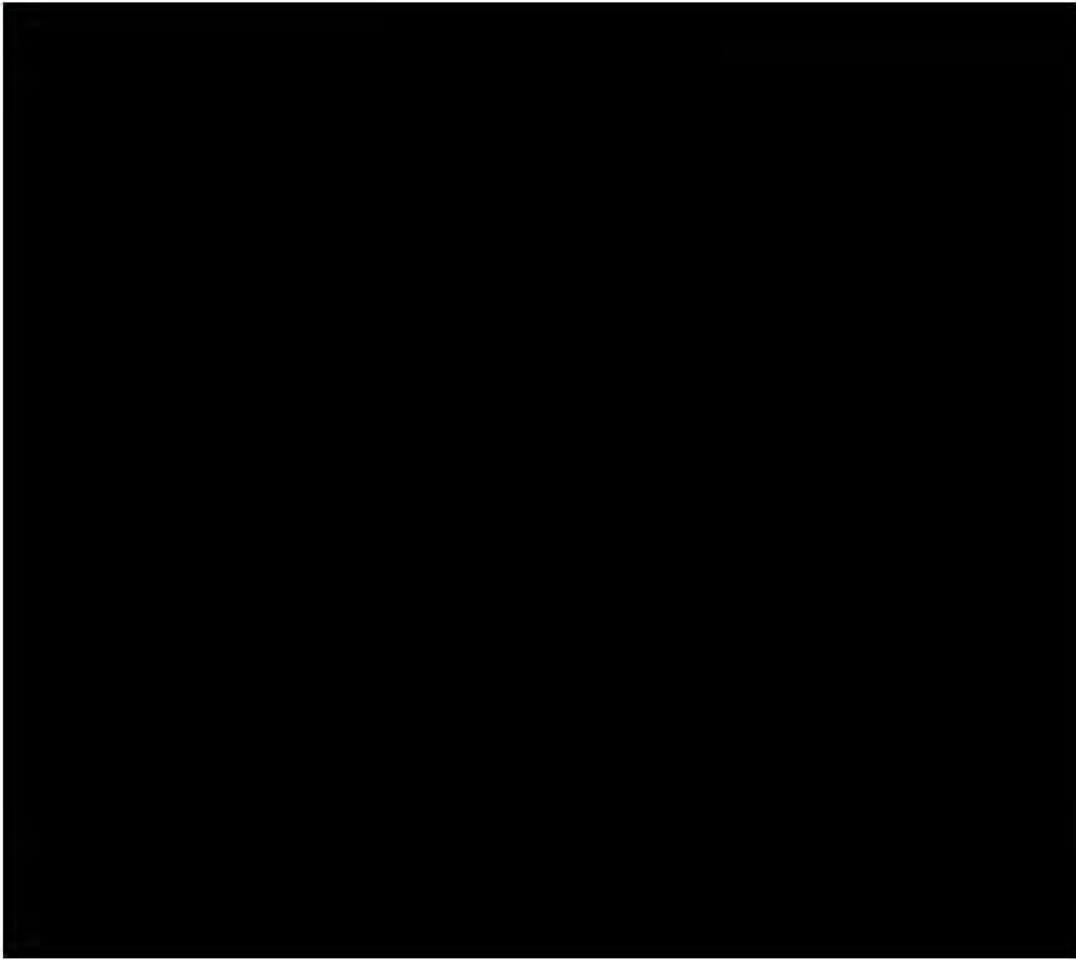












Part 2 – Base Price ETG Games

All ETG games are subject to current agreements with facilities regarding pricing and are included in Appendix A: *Additional Options Pricing Revision 03/2021*.

SG plans to renew the catalog throughout the life of the contract on periodic intervals and will provide updates as new games and options are available. In addition, contents and other options may change as new catalog revisions are introduced.

TwinStar

TWINSTAR™ VIDEO



Scientific Games brings together some of the gaming industries' strongest brands, offering a single cabinet platform with diverse content streams from Bally, WMS, and High Five Games! Best in class hardware with unique features, sleek new styling, and an eye-catching lighting package make Twinstar™ the clear choice for operators everywhere.

- [REDACTED]
- [REDACTED]
- [REDACTED]
- [REDACTED]
- [REDACTED]
- [REDACTED]
- [REDACTED]
- [REDACTED]
- [REDACTED]
- [REDACTED]
- [REDACTED]

- Strategically located space for player tracking systems.



All hardware listed in this section is available at the base pricing submitted to the Commission as part of the RFP and incur no additional fees or upcharges on the part of the facility. SG plans to renew the catalog throughout the life of the contract on periodic intervals and will provide updates as new hardware and options are available. In addition, contents and other options may change as new catalog revisions are introduced.

The following cabinet accessories table applies only to new cabinet orders placed under the new contract. For any cabinet already installed on the floor, please refer to the additional options pricing appendix for pricing on accessories. see *Optional Pricing Tables on page 102.*

Cabinet accessories

Item	Details	Price
Laminates	Standard Laminate	Included in base pricing
Bill validator – JCM UBA	Includes 1000 Note Cash Box if specified	Included in base pricing
Bill validator – JCM iVizion	Includes 1000 Note ICB if specified	Included in base pricing
Printer – Ithaca 950	Includes dual port support if specified.	Included in base pricing
Toppers	All cabinets include toppers as standard	Included in base pricing
Chairs	Sled and standalone chairs available, Model is Gary Platt Monaco, with black fabric. Facilities may request an equivalent chair.	Included in base pricing
Stand Metal, all heights, Anti-Tip w/Sled 219300-Cxxxx	Anti-tip stands sled option, various heights available	Included in base pricing
Metal, Anti-Tip 219002-6xxxx	Anti-tip stands no sled option, various heights available	Included in base pricing

Monaco chair four-leg base



Monaco chair fixed pedestal base

MONACO
Aluminum Fixed Pedestal Base



Specifications

Base Finish: Powder Coat Cardinal Black
Seat Height: 22"
UPH Fabric: Absecon Sherpa Black
Footrest: Ring w/ Curved Spokes
Swivel: 210°

GARY PLATT
UNSURPASSED COMFORT

Monaco chair aluminum sled base

MONACO
Aluminum Sled Base



Specifications

Base Finish: Anodized Clear
Seat Height: 20"
UPH Fabric: Absecon Sherpa Black
Swivel: 210°
Bracket: Locking Latch Block

GARY PLATT
UNSURPASSED COMFORT



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Appendix A Additional Options Pricing Revision 03/2021

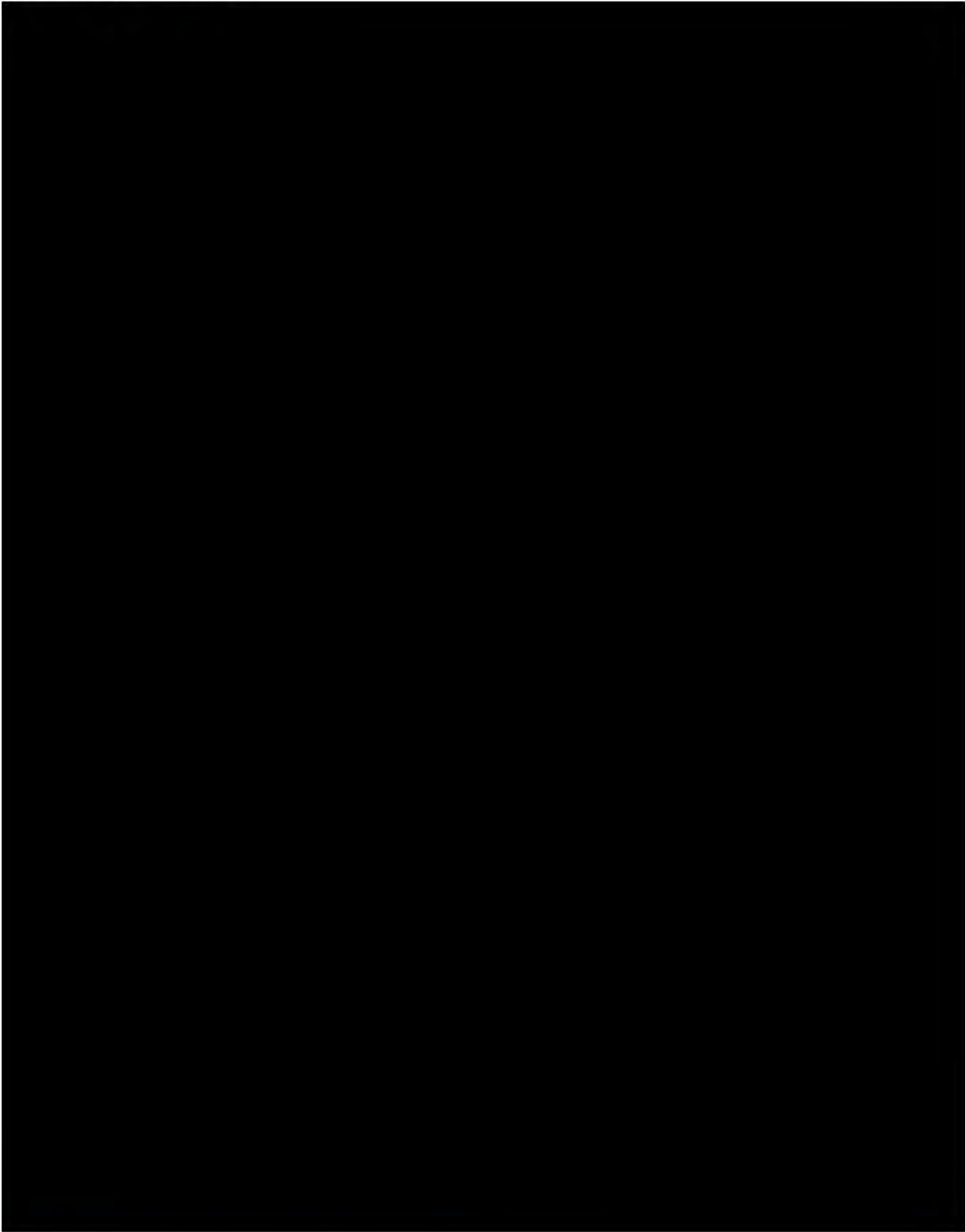
Appendix A – Additional Options Pricing

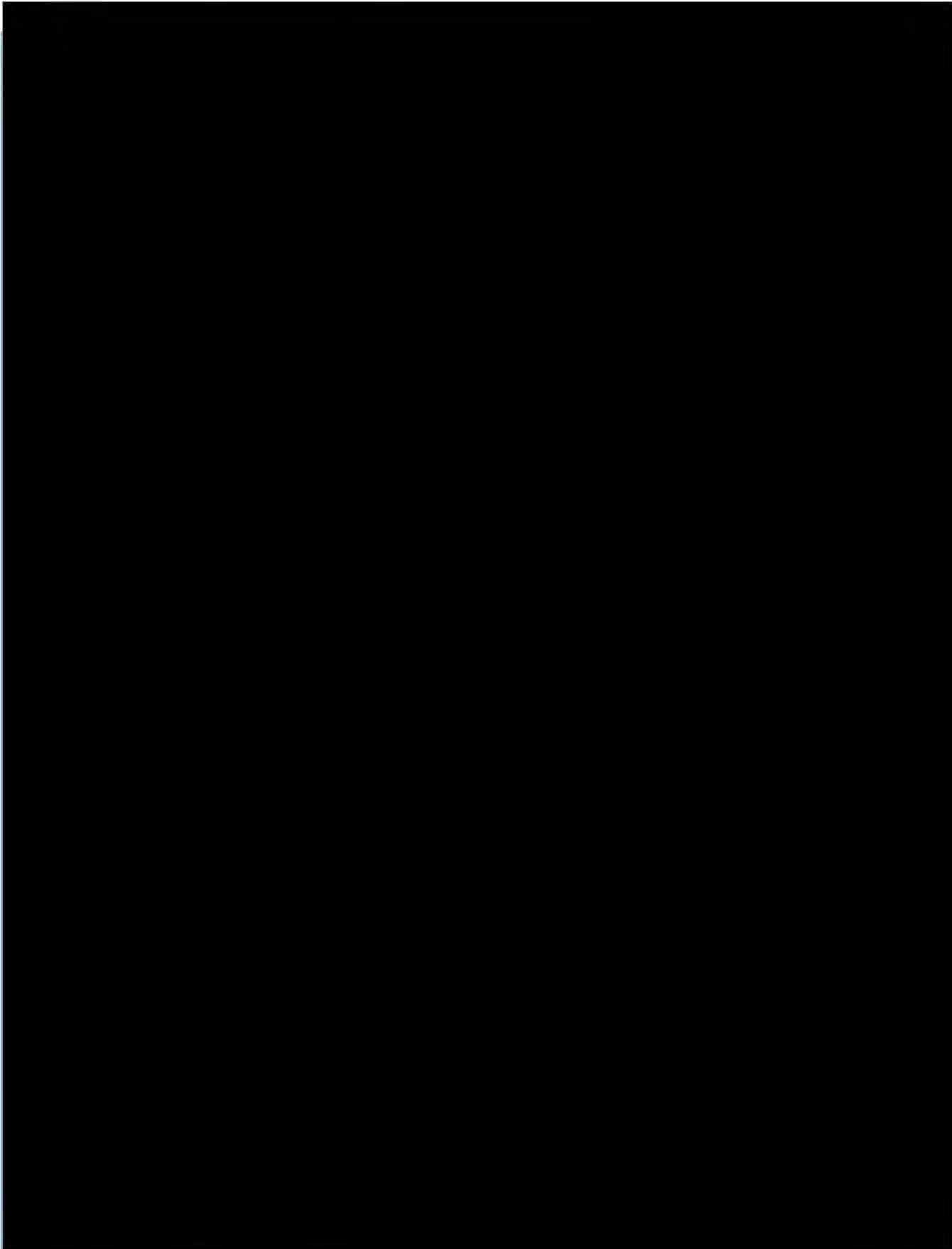
All software and hardware listed in this section is available for the upcharge fee indicated in addition to the base pricing where applicable. If the facility agrees to place these items, they will incur these additional fees above base price which must be paid to the commission. SG plans to renew the appendix throughout the life of the contract on periodic intervals and will provide updates as new hardware and options are available. In addition, contents and other options may change as new catalog revisions are introduced.

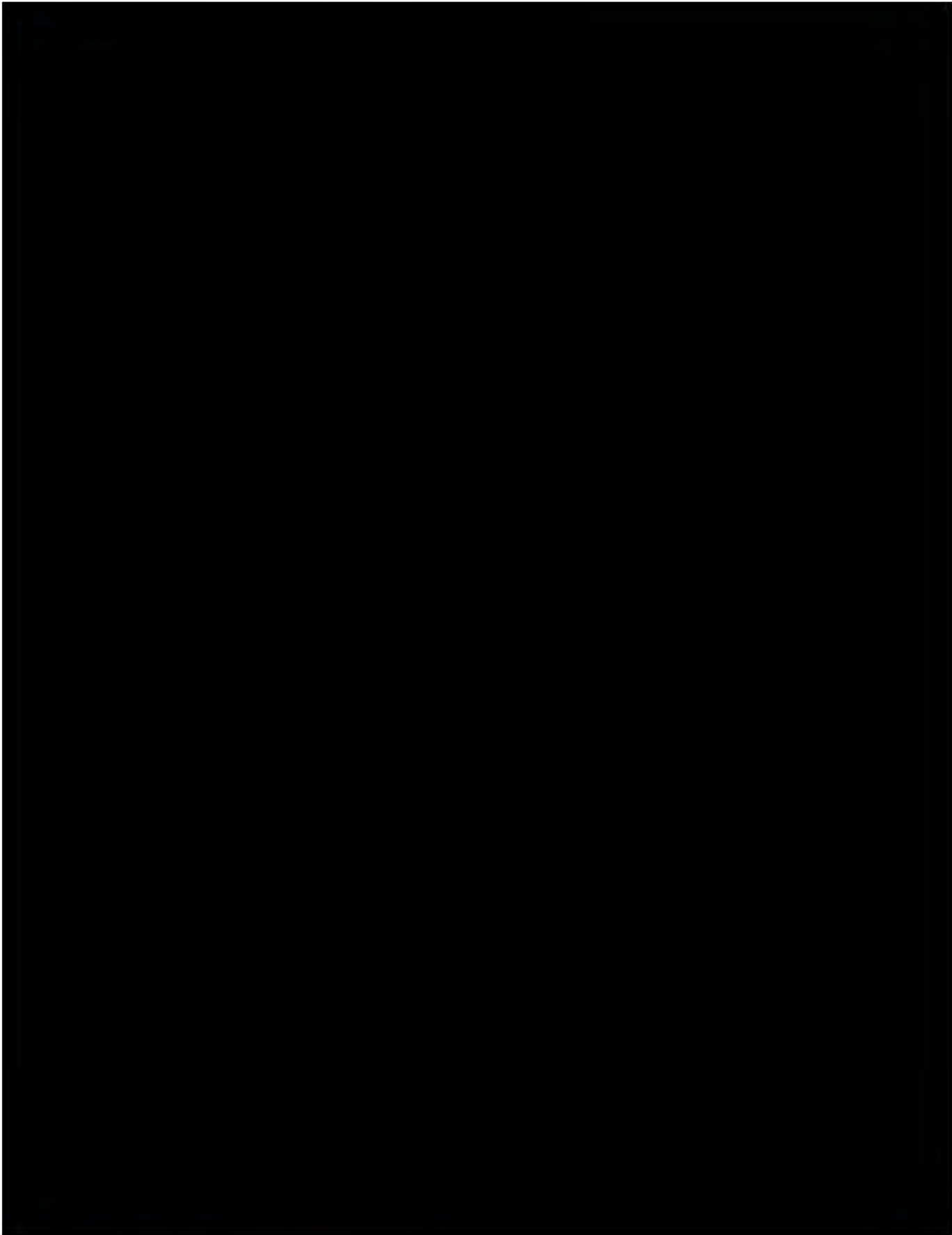
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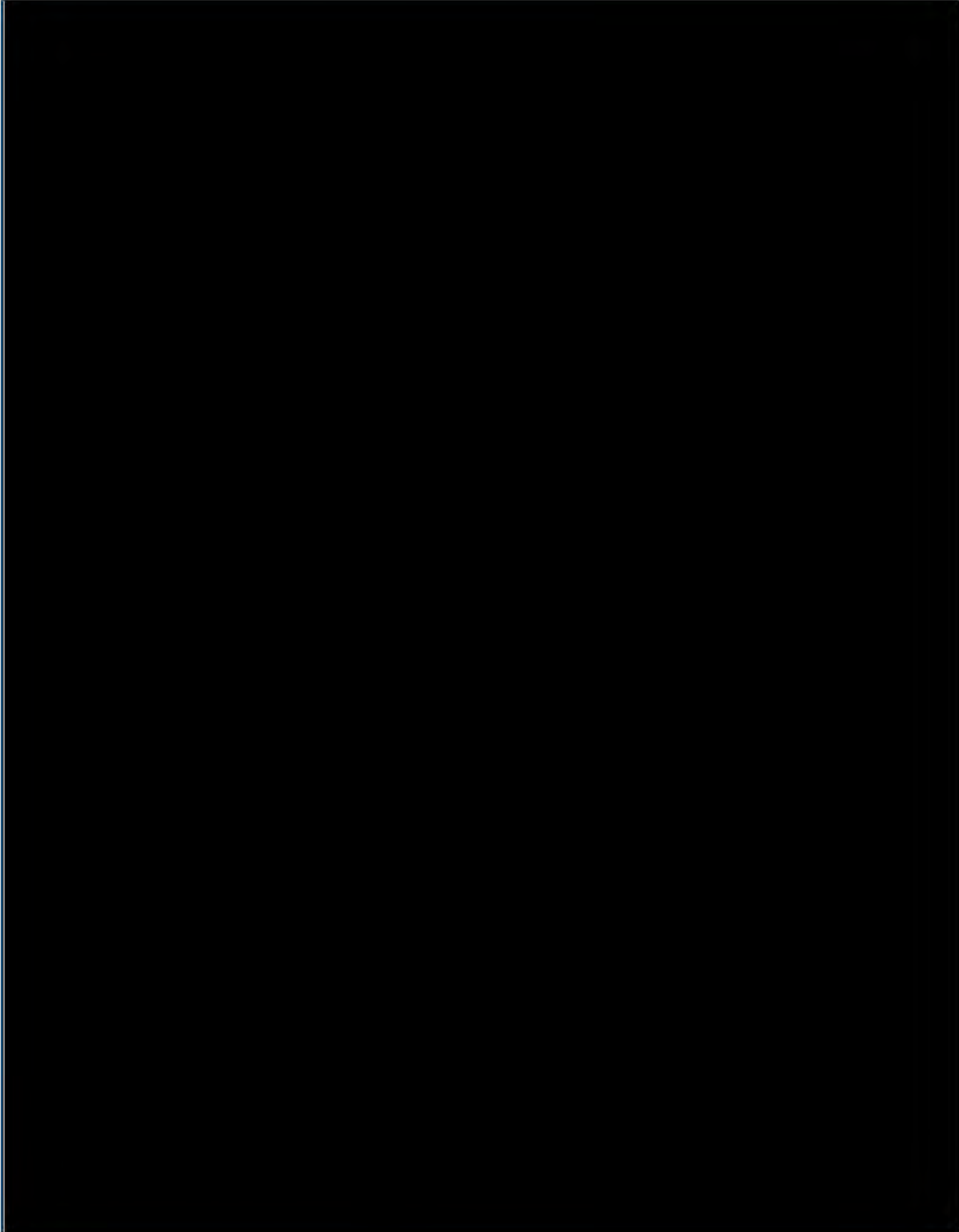
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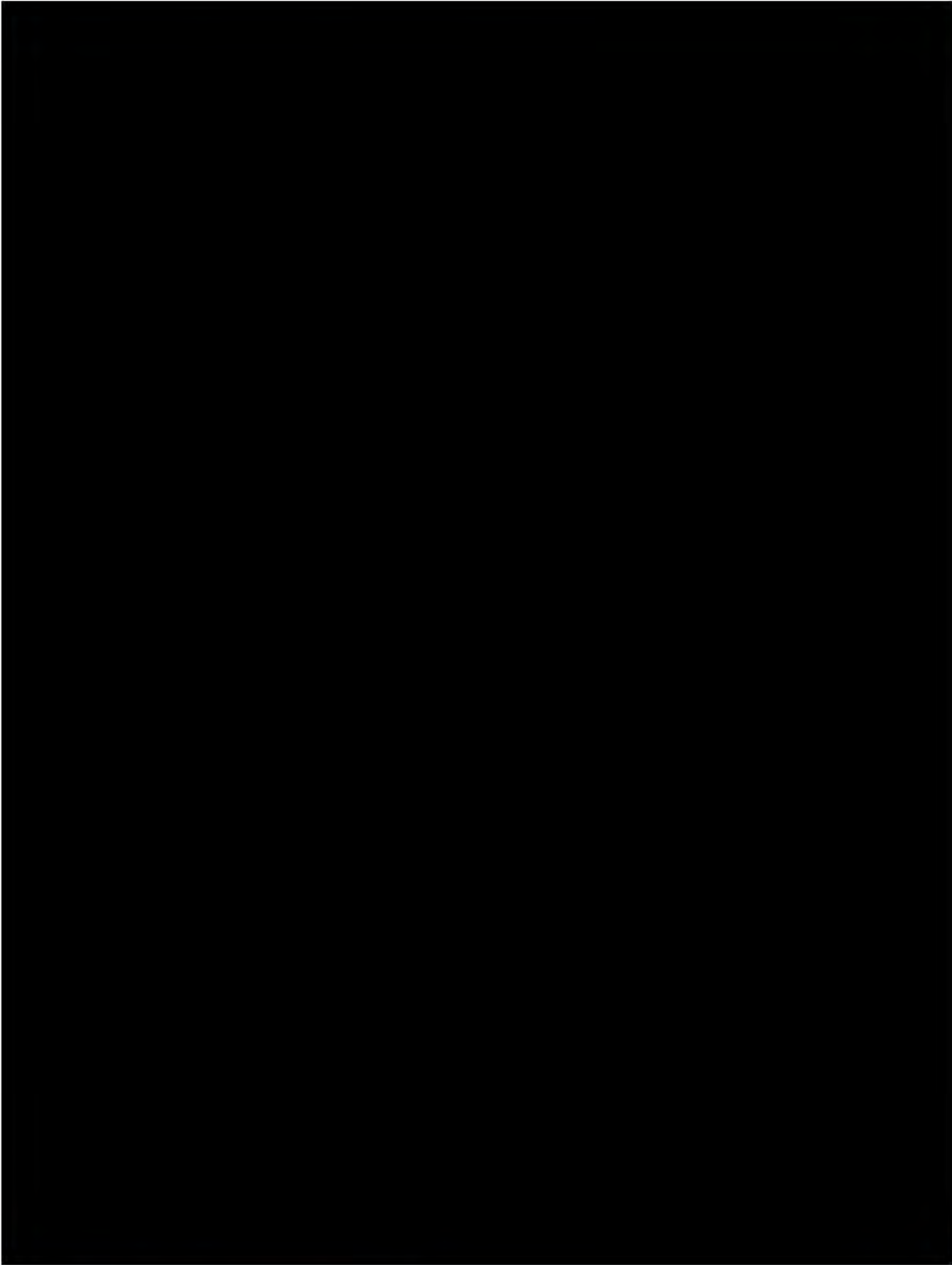
Upcoming VLT Games

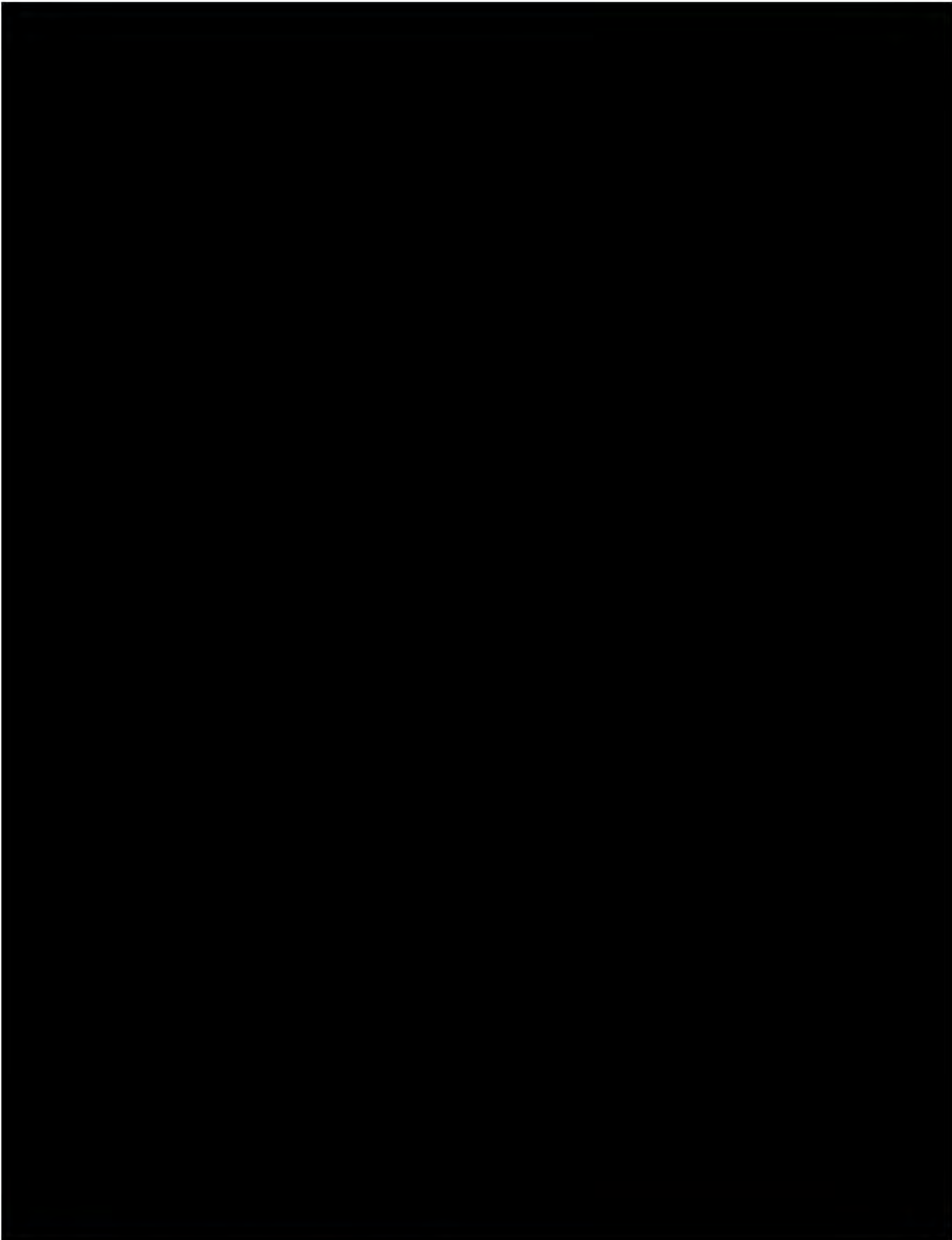


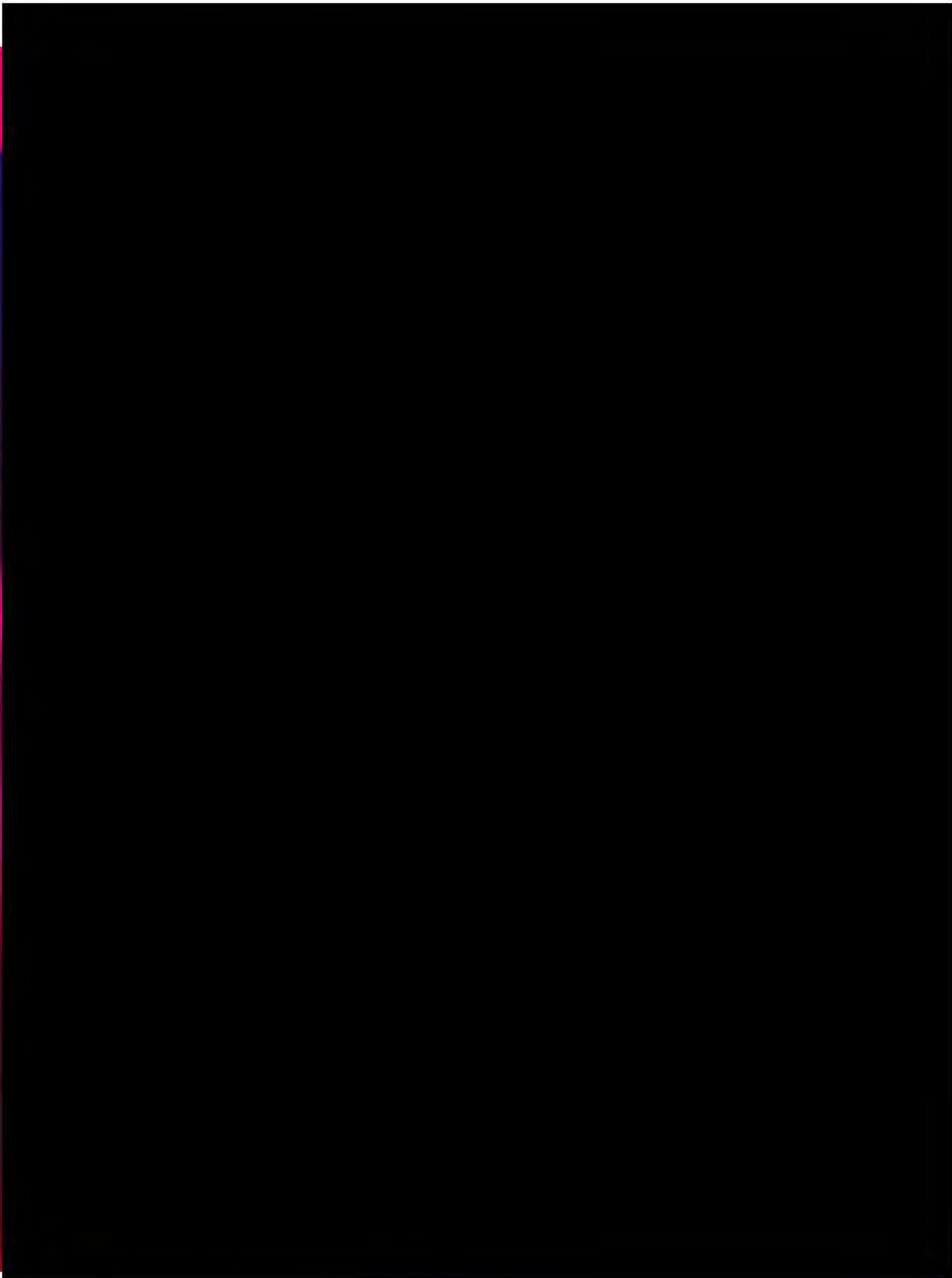


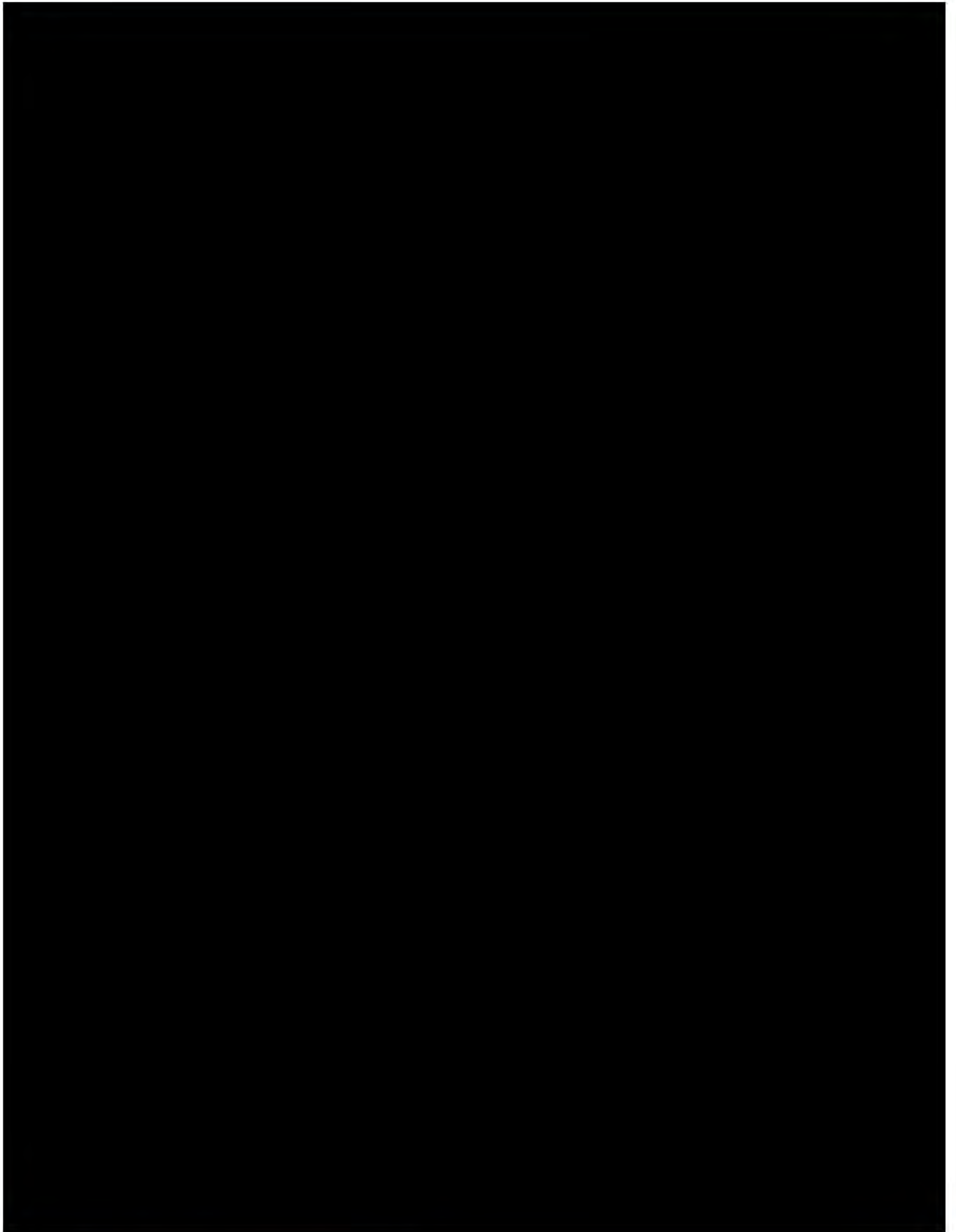


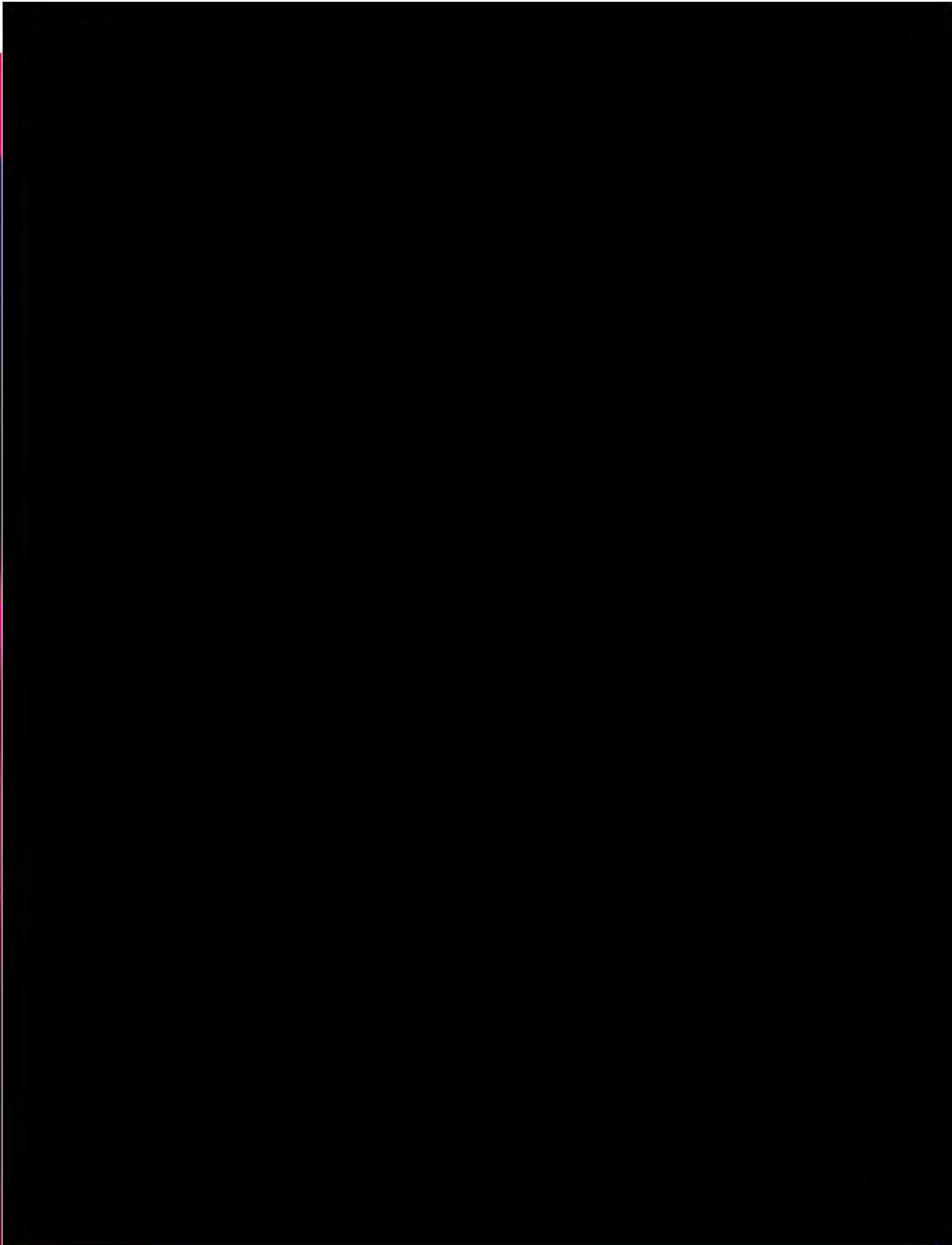


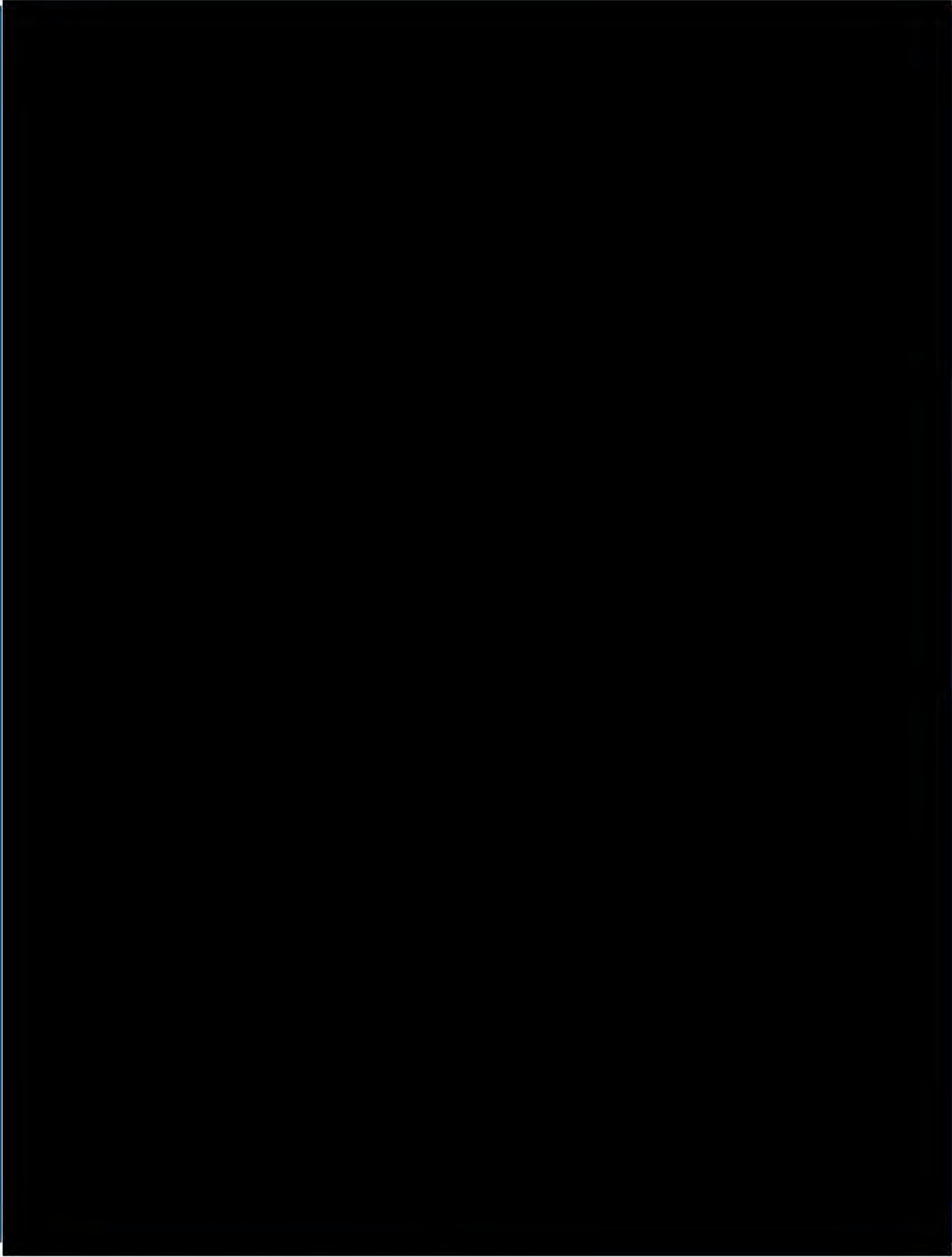


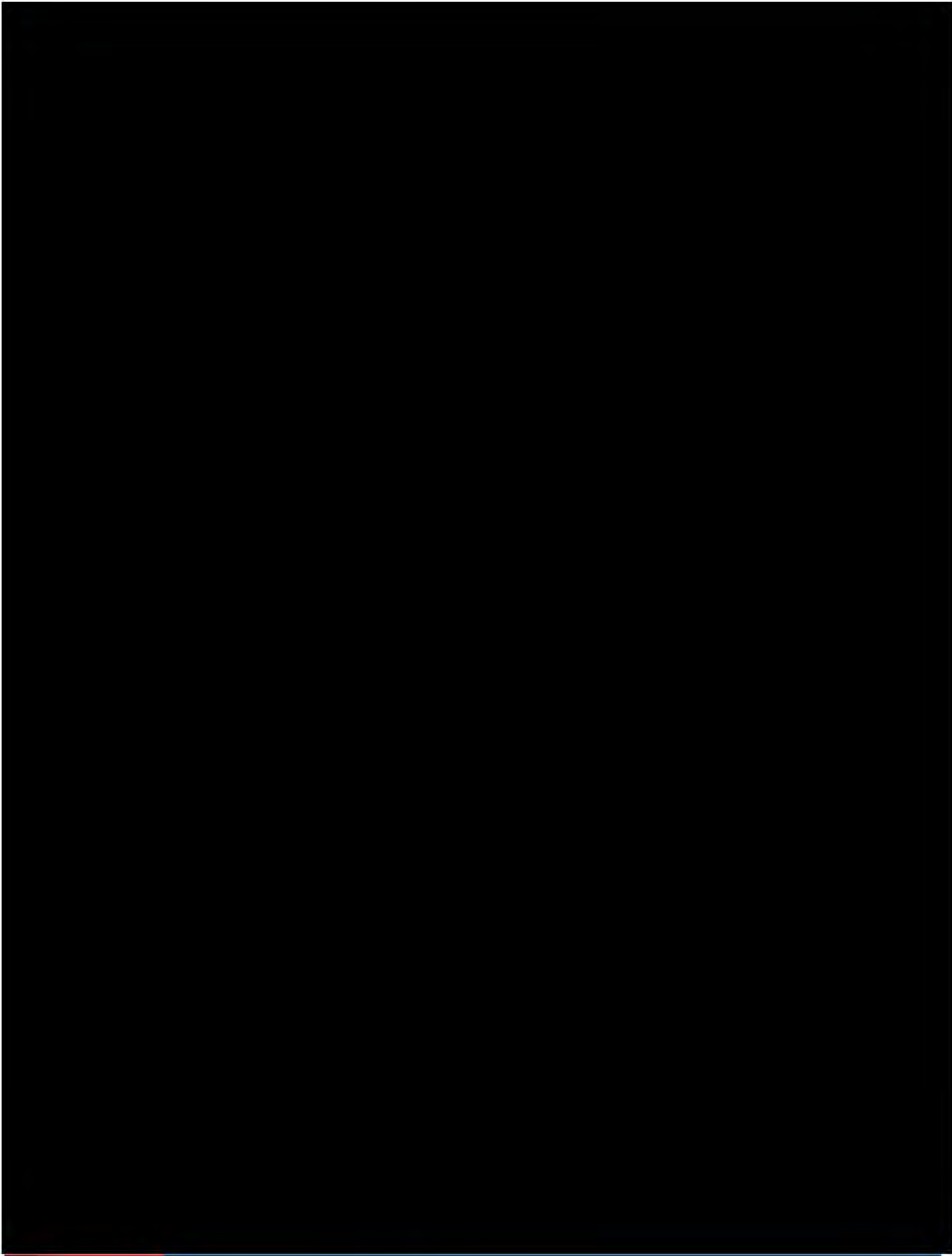


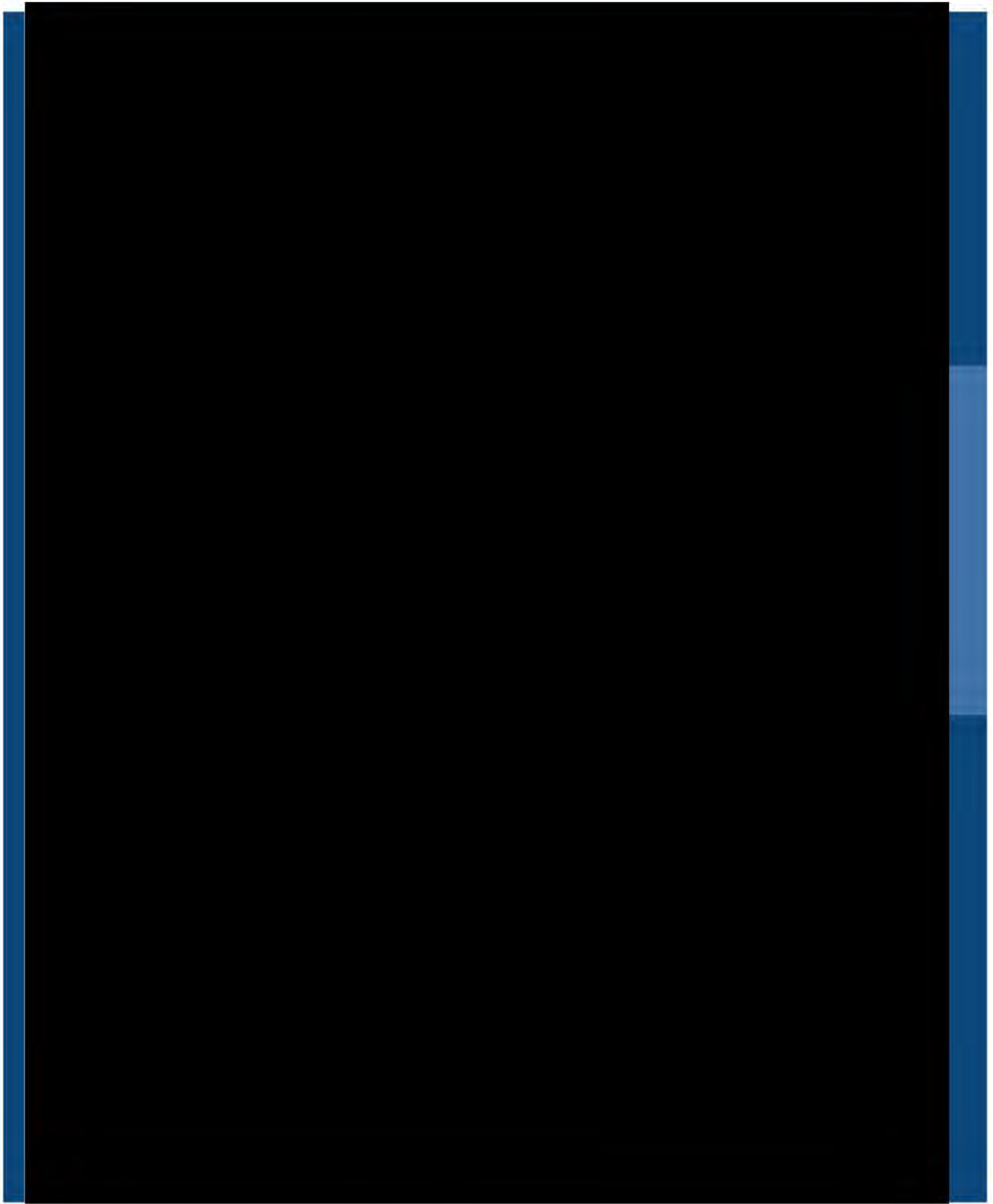


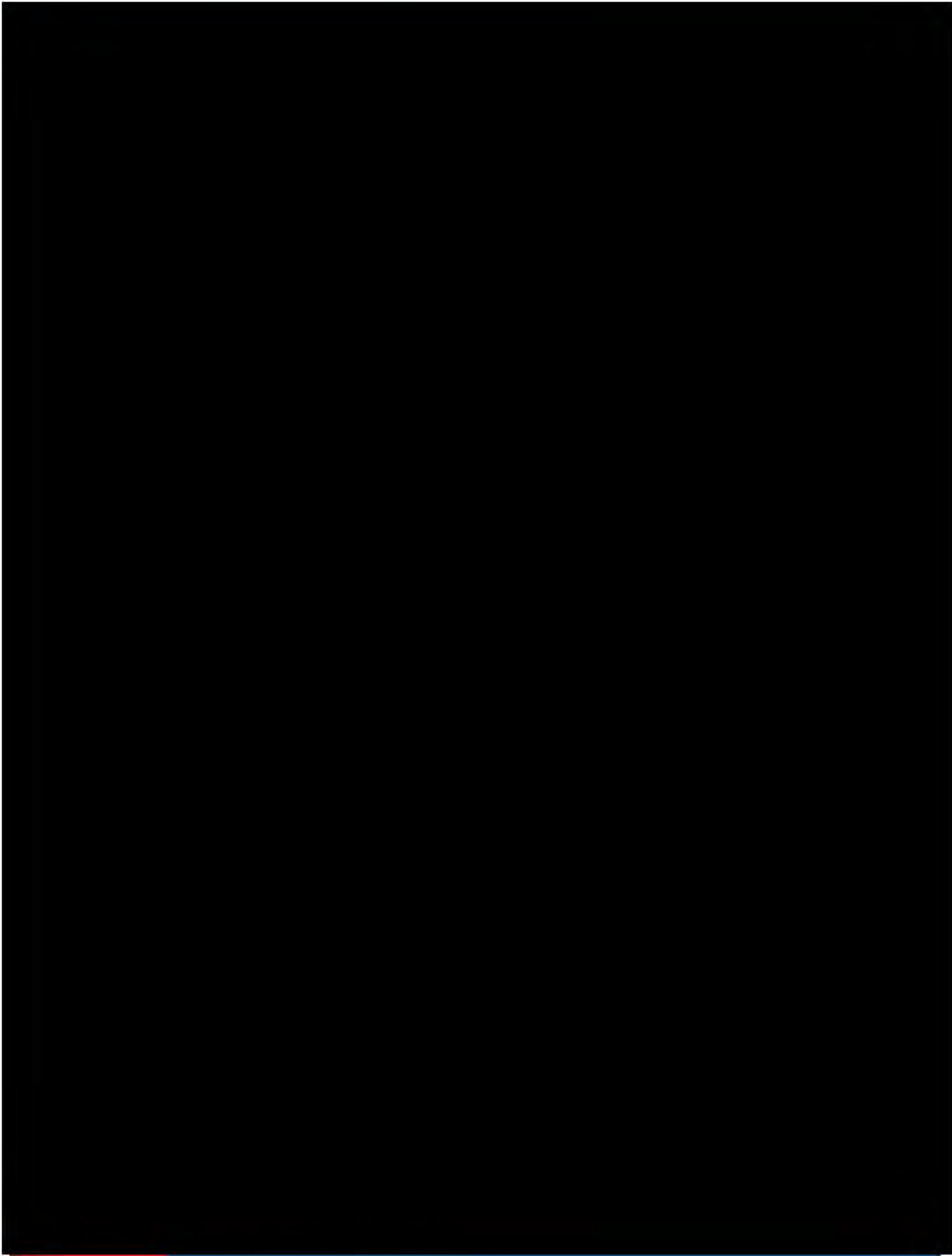


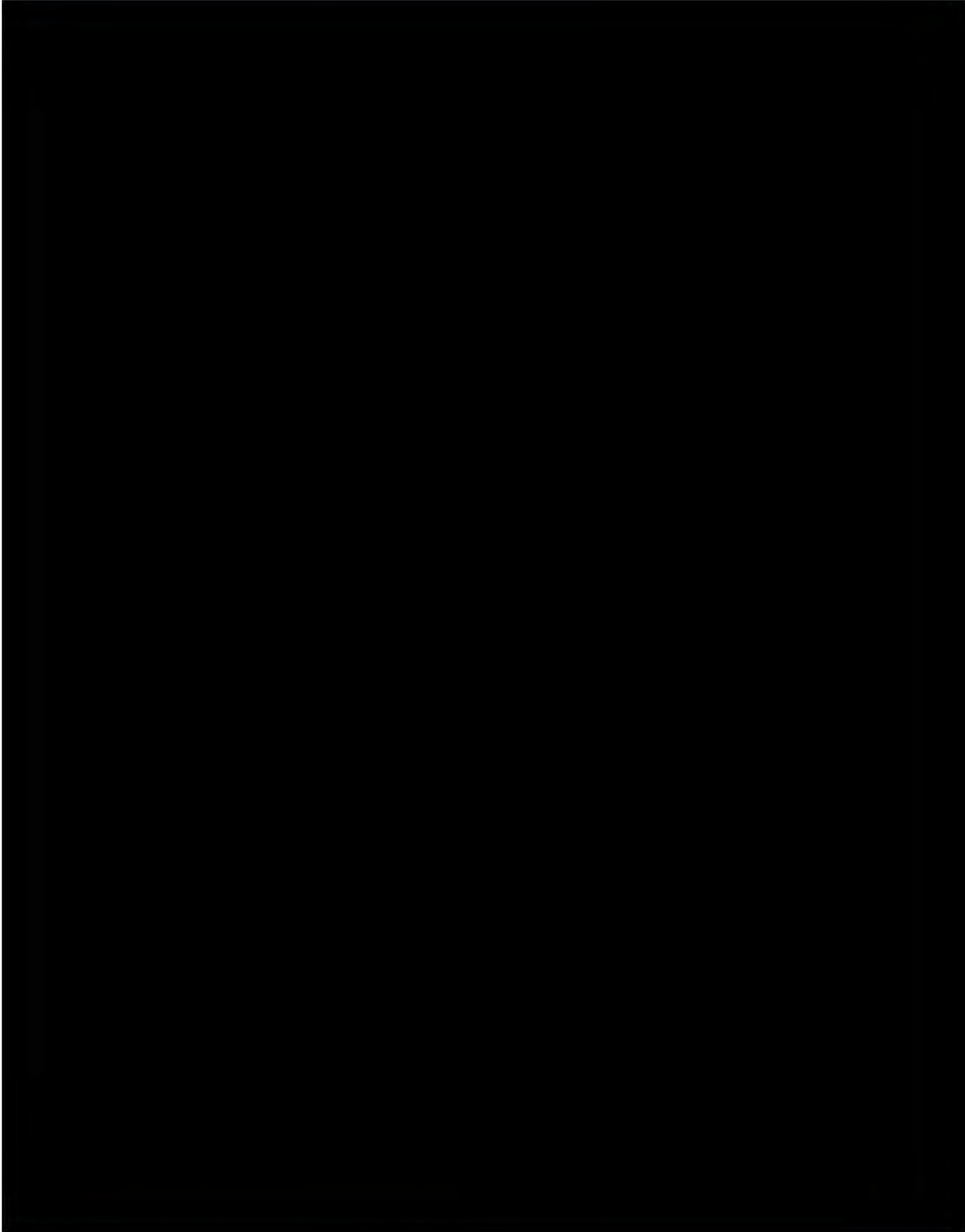


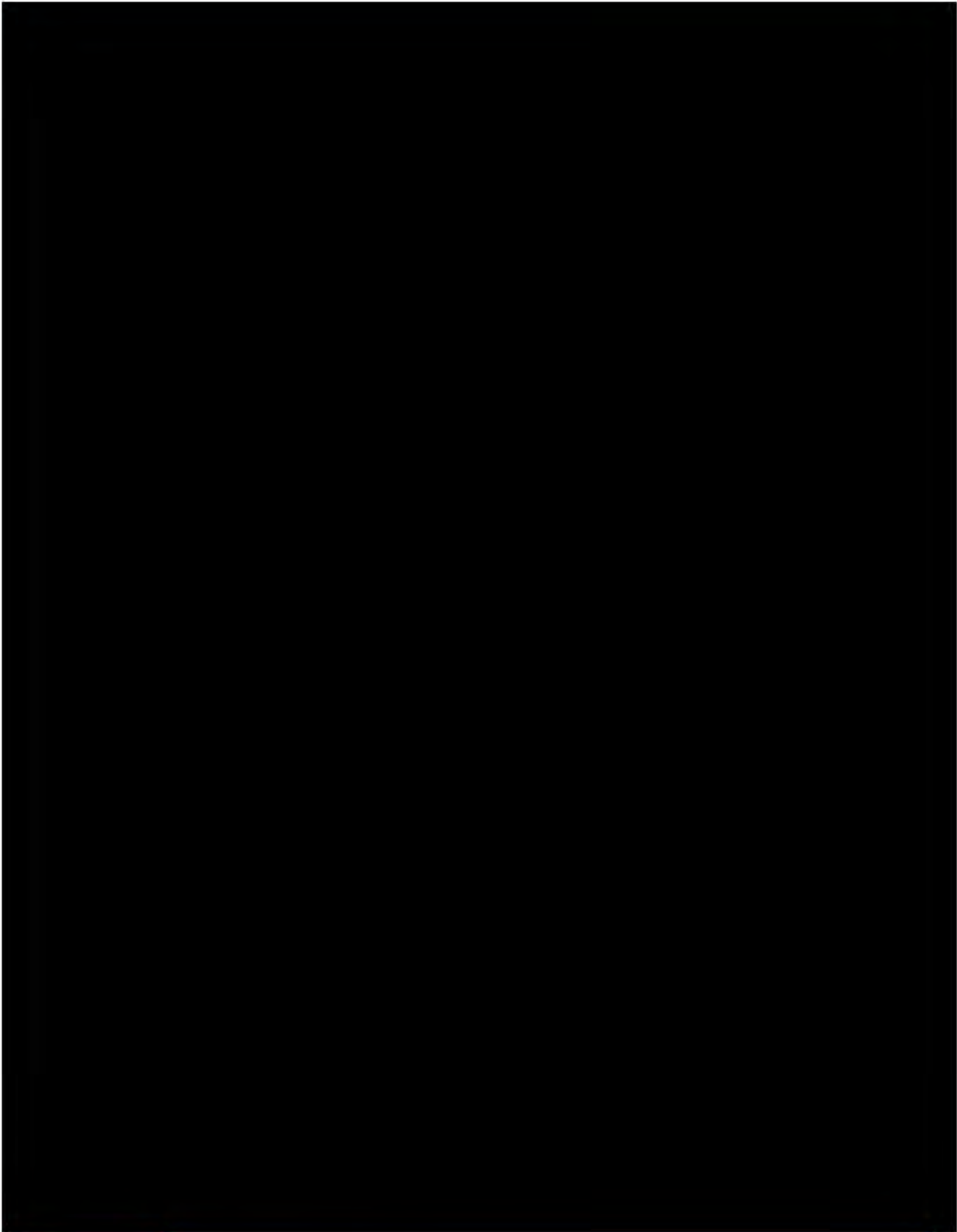


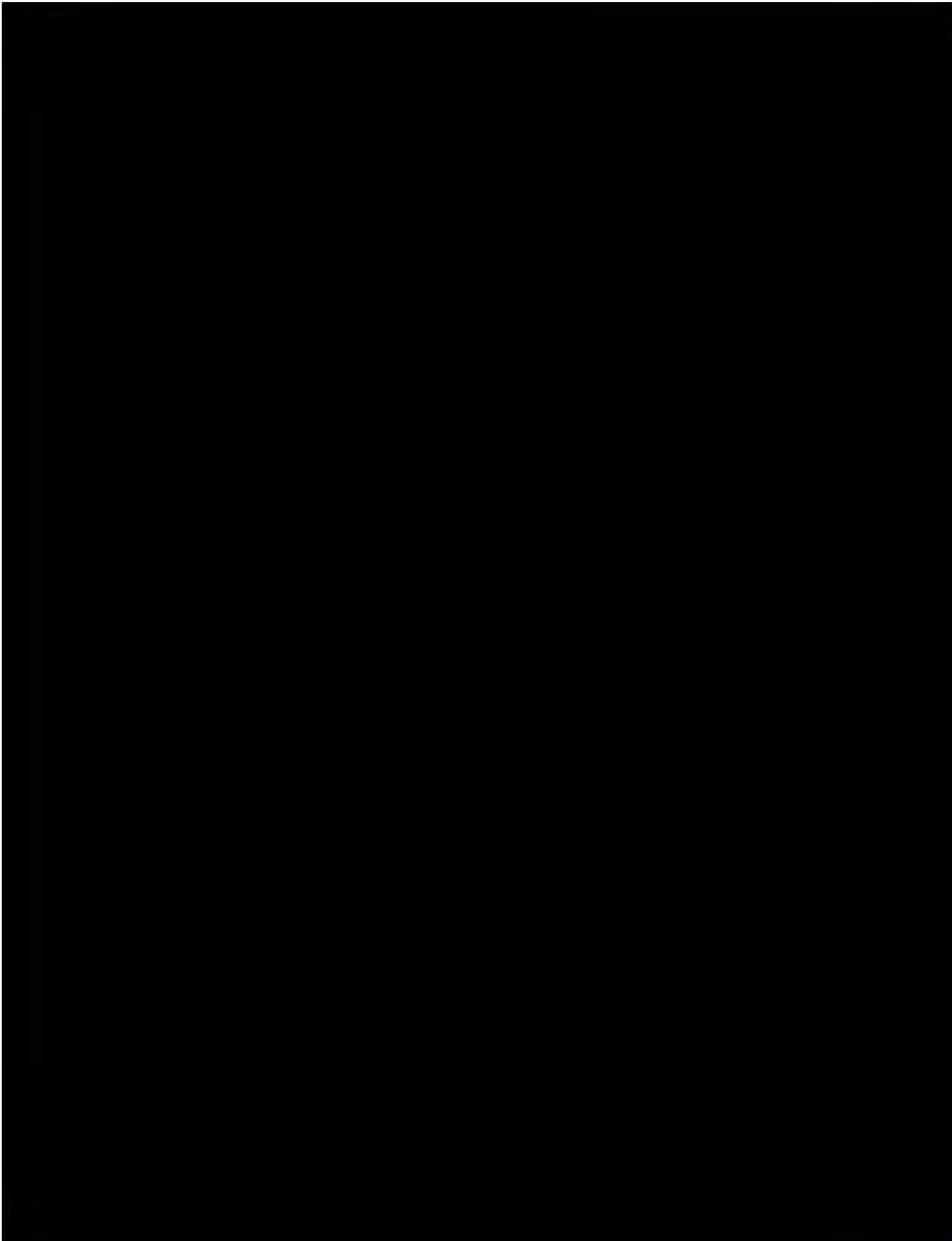


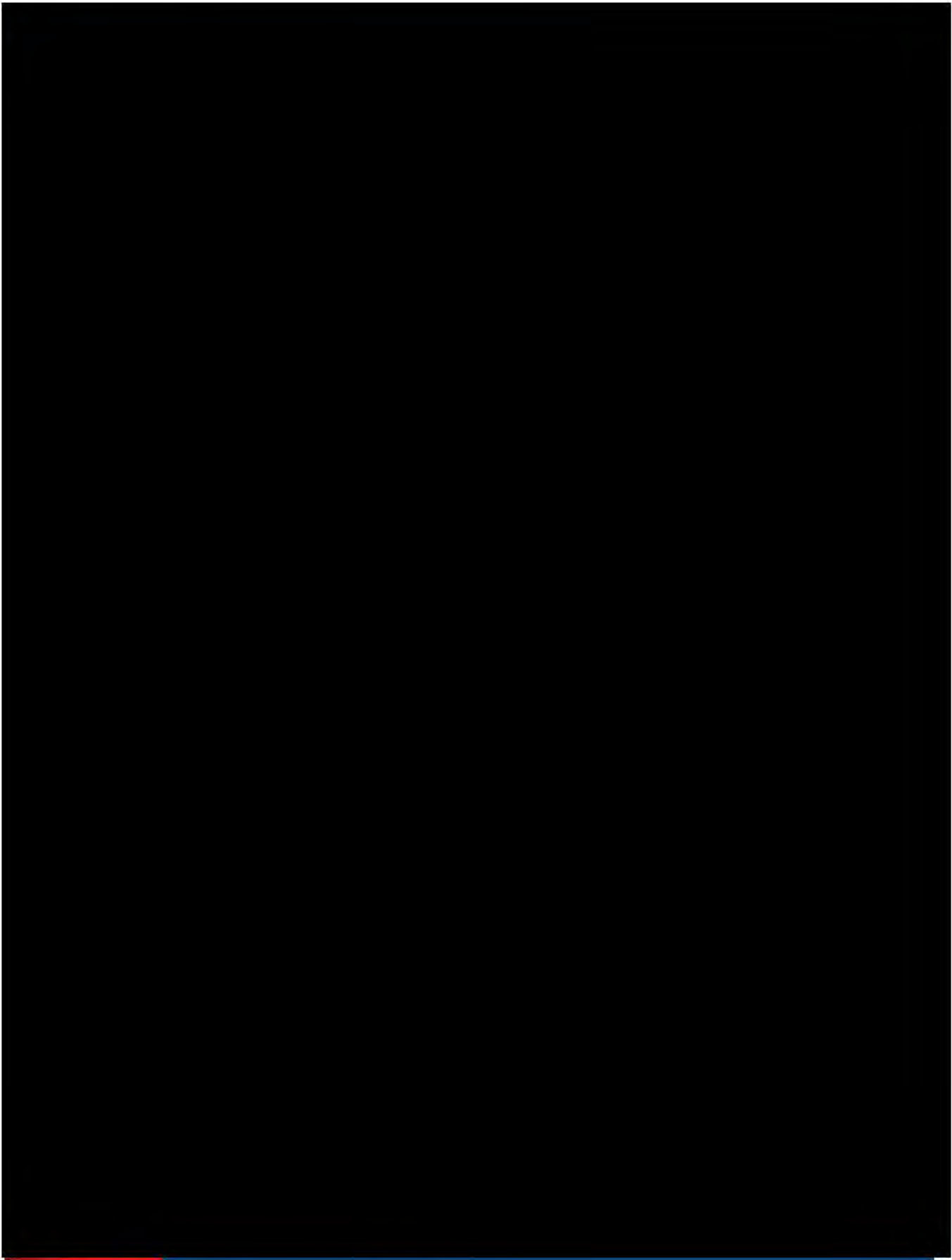


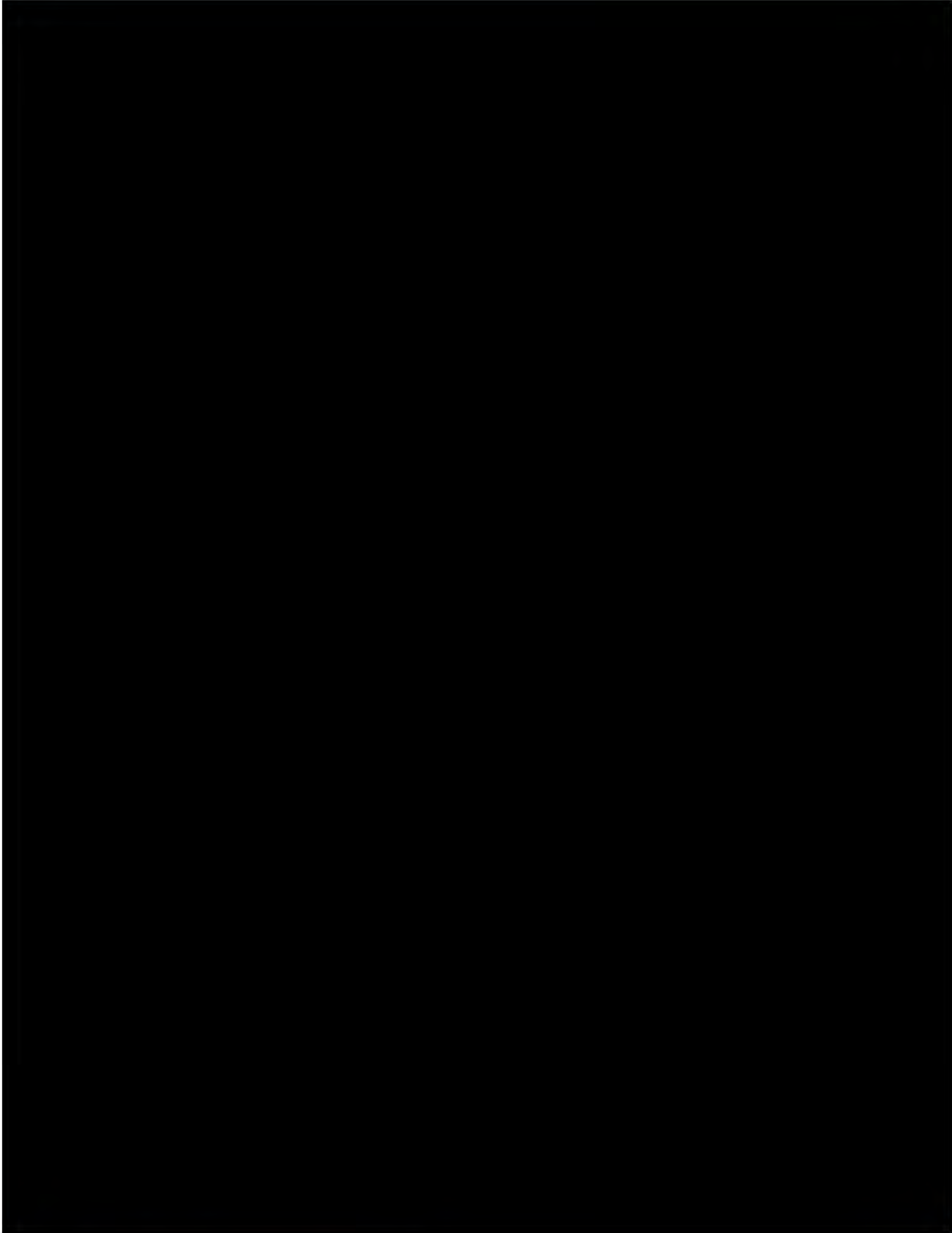


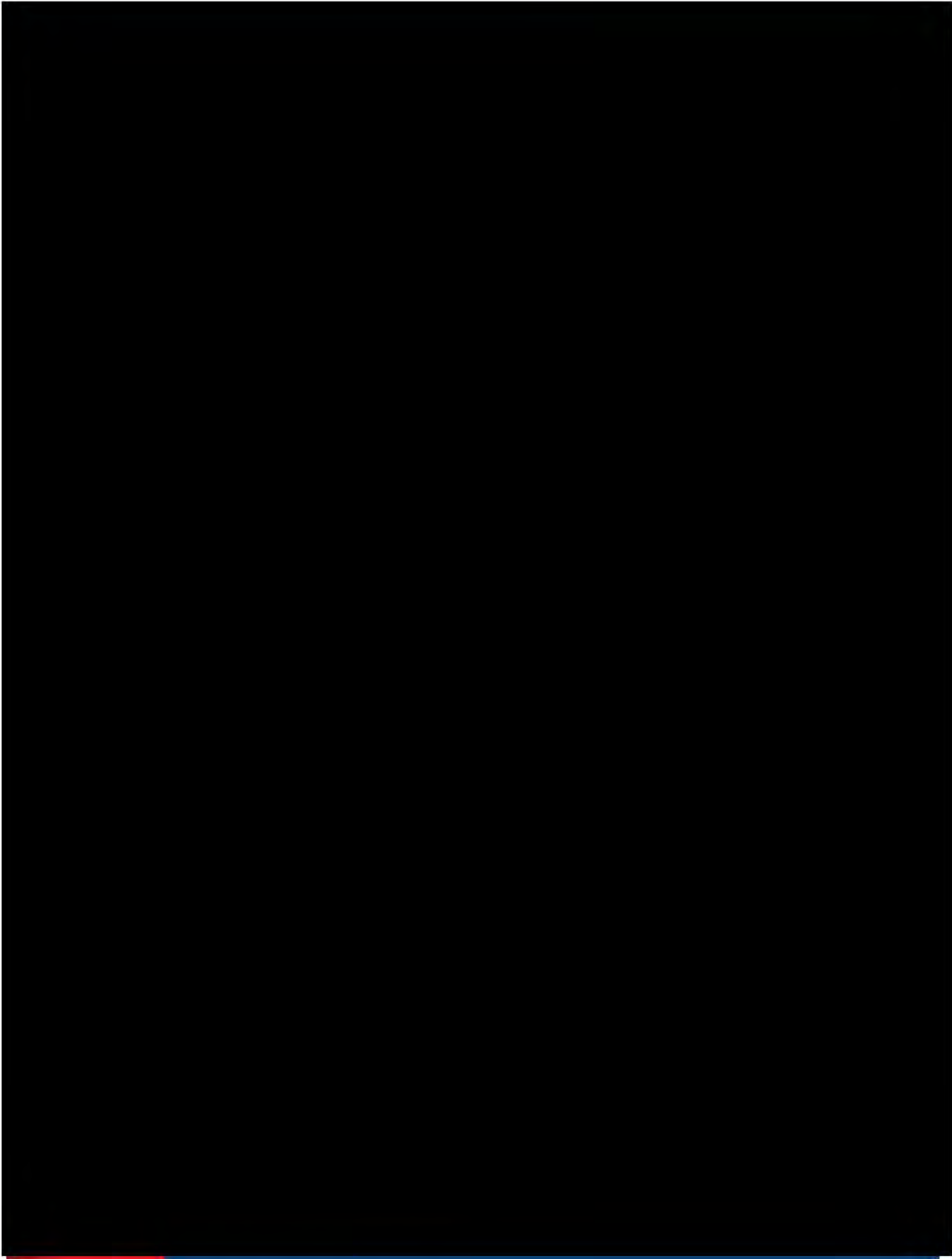


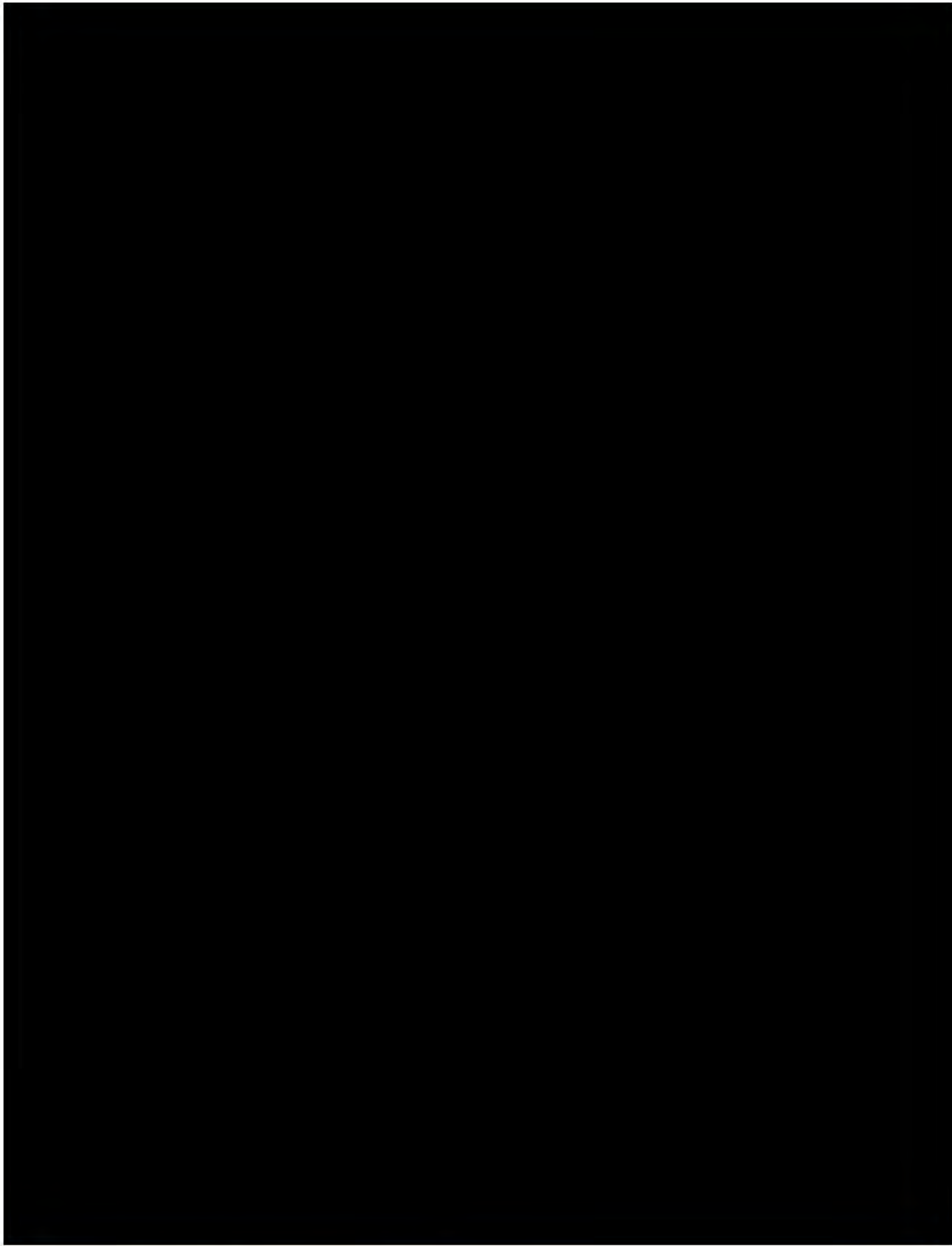












Legacy ETG Games

SG has an expansive library of Blackjack, Roulette, Craps and Baccarat ETG available on the Fusion platform. The following titles are approved and available for placement with the majority currently installed at NYL facilities:

Fusion MoJo Player Terminal



KEY FEATURES:

- 21.5 Inch Widescreen LCD Touchscreen
- Customizable LED Lighting Panel
- Display Up To 4 Games Per Terminal
- Accommodates All Ticket Printers, Note Validators, and Player Tracking Systems
- Utilized Across All *Fusion* Products



Fusion Auto Roulette

FUSION AUTO ROULETTE™



MODULAR



TRIPOD



STAND ALONE

FUSION

AUTO ROULETTE



Fusion Virtual Multigame

FUSION VIRTUAL MULTIGAME™

NEW:



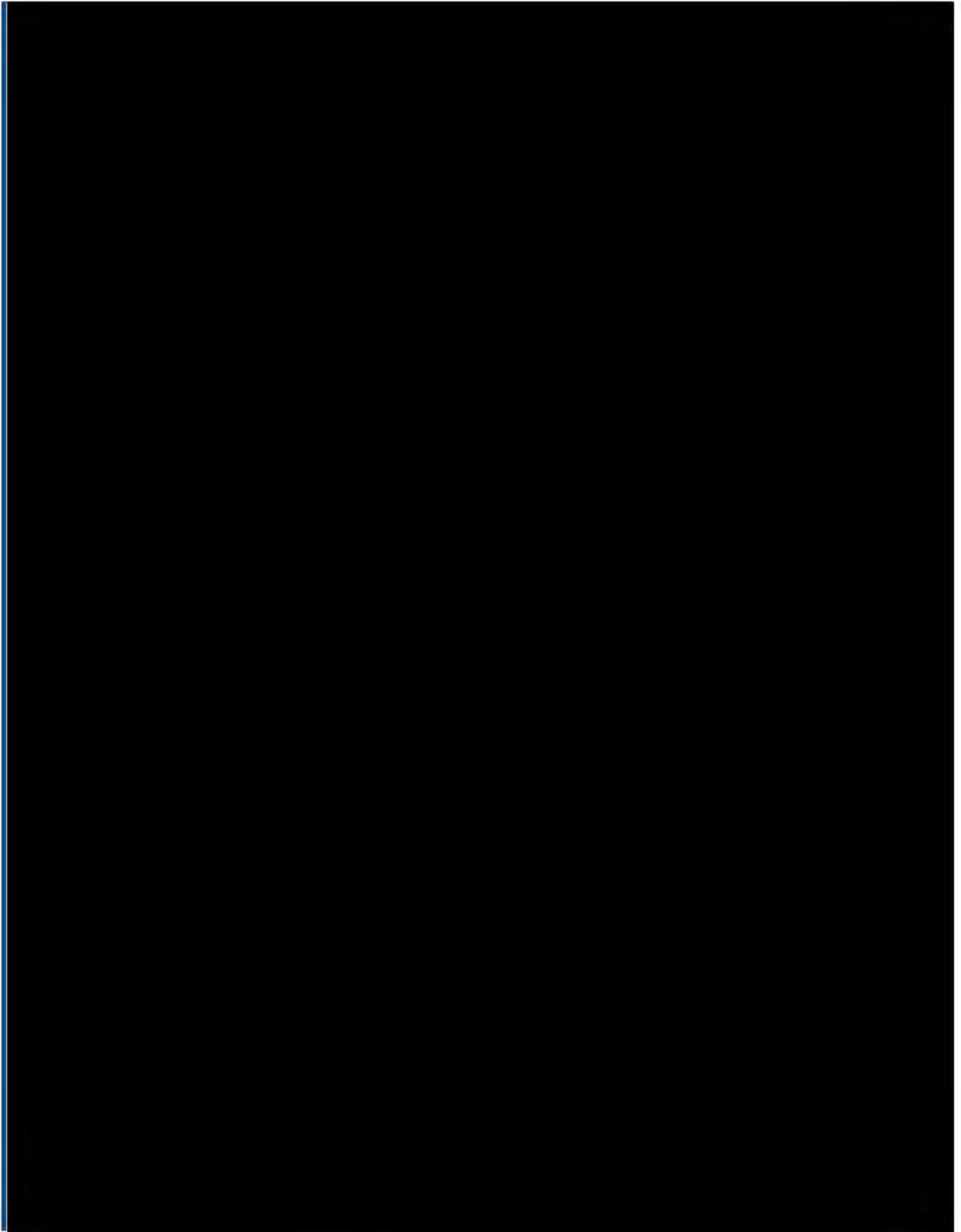


Table Master Fusion Games

TABLE MASTER FUSION™

NEW:

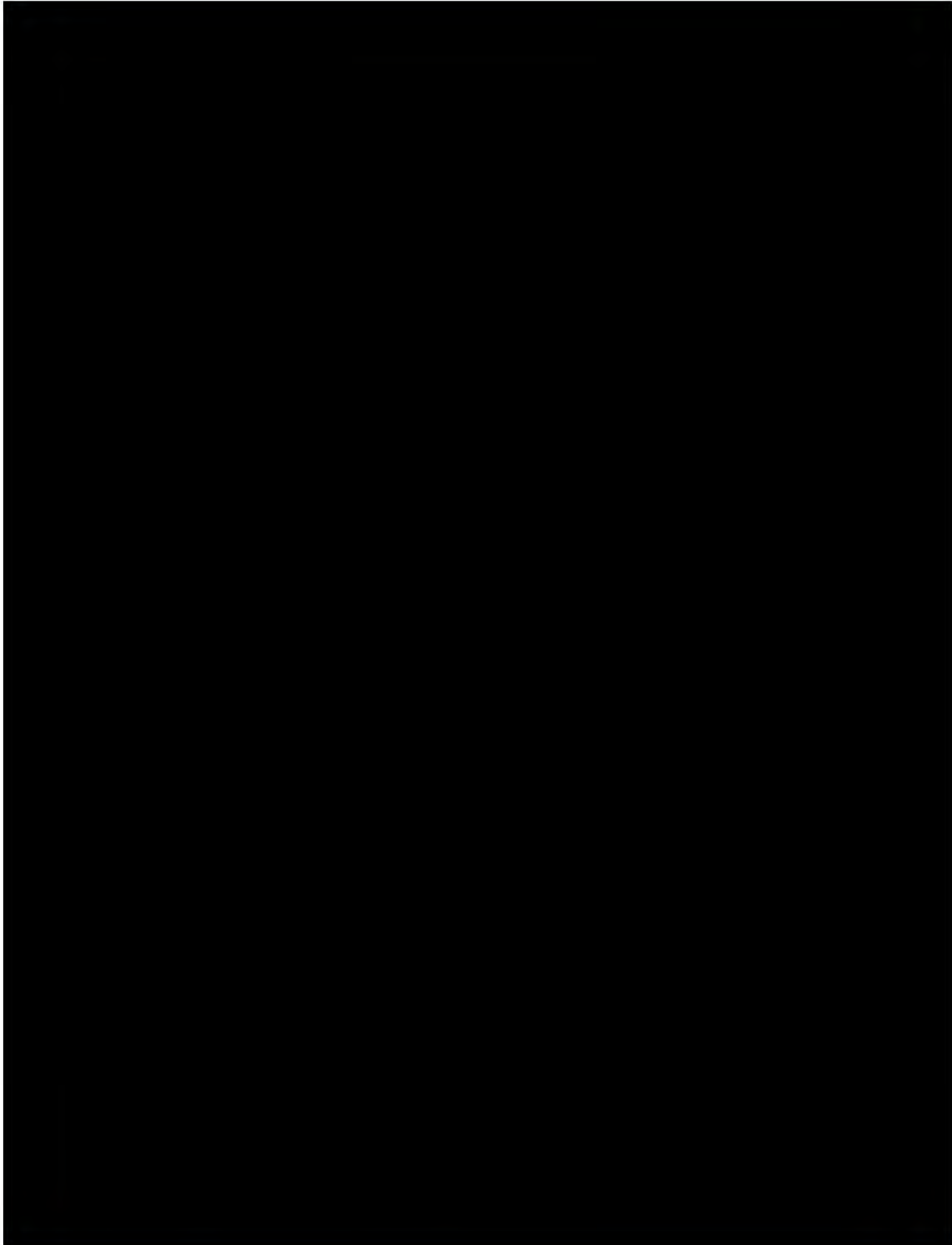
- *Free Bet Blackjack™*
- New Dealers
- *TriLux®* Side Bet

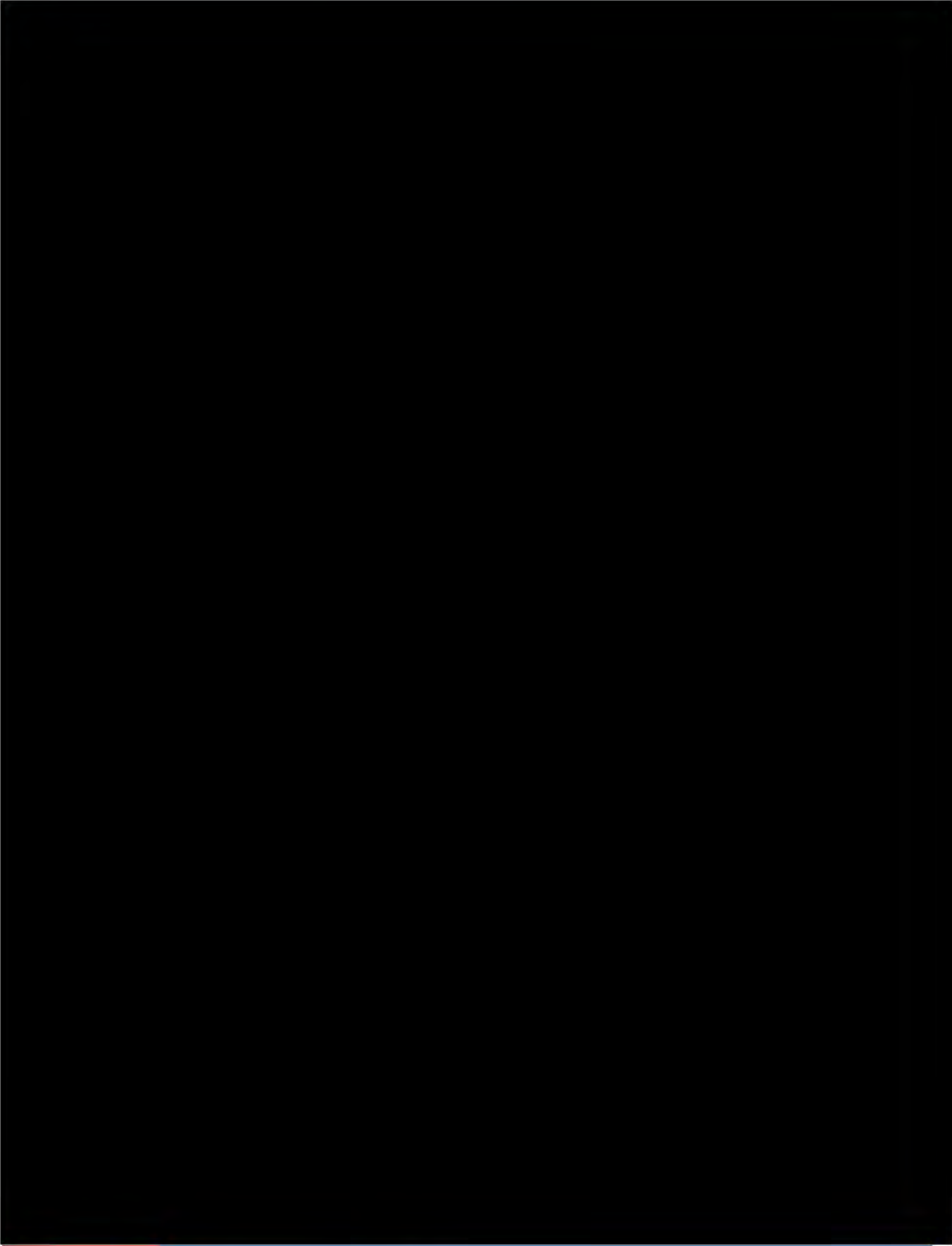
KEY FEATURES:

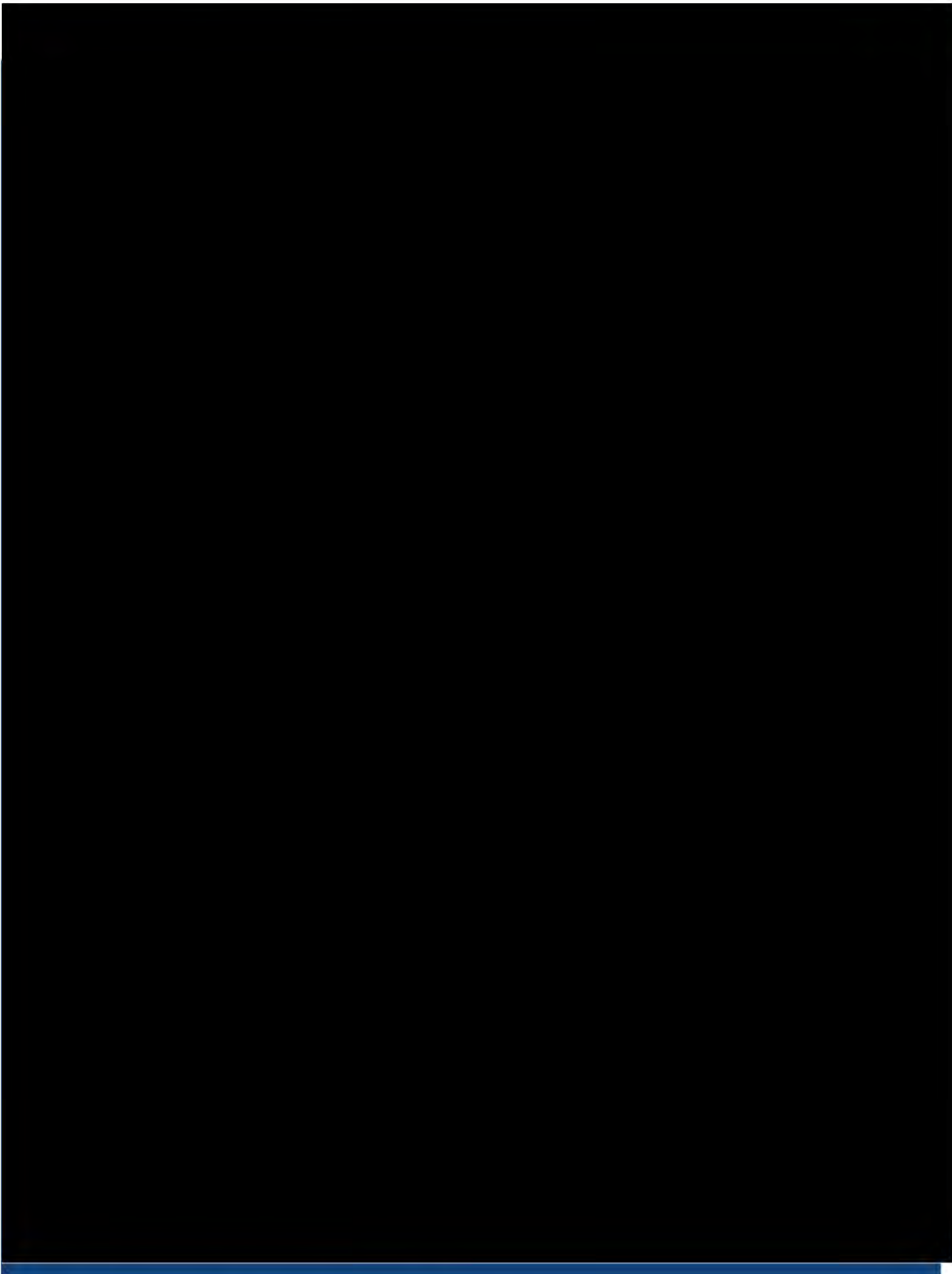
- Blackjack
- Three Card Poker
- Ultimate Texas Hold'em
- Bet Scheduler For Automating Mix/Max Settings

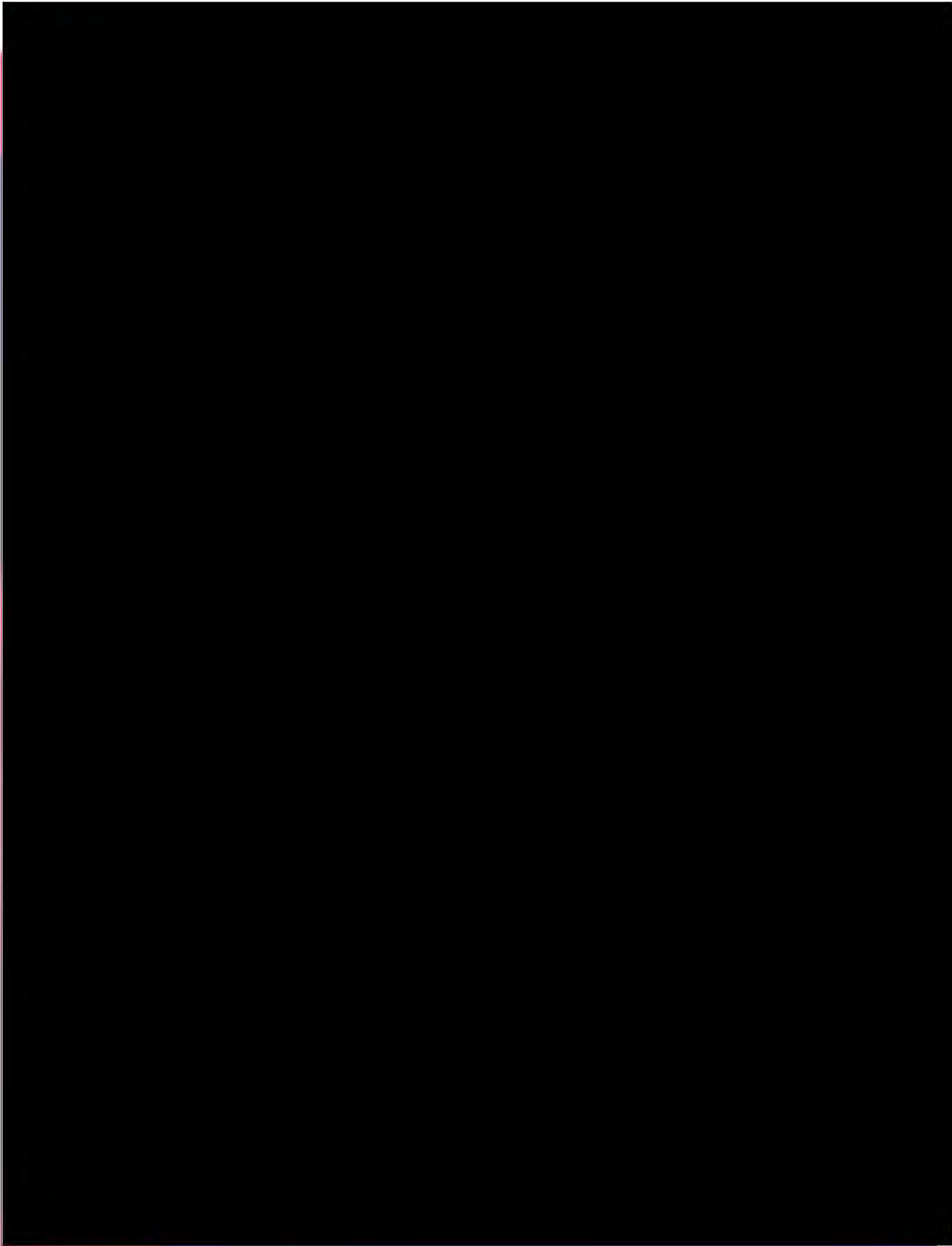
**FREE BET
BLACKJACK**

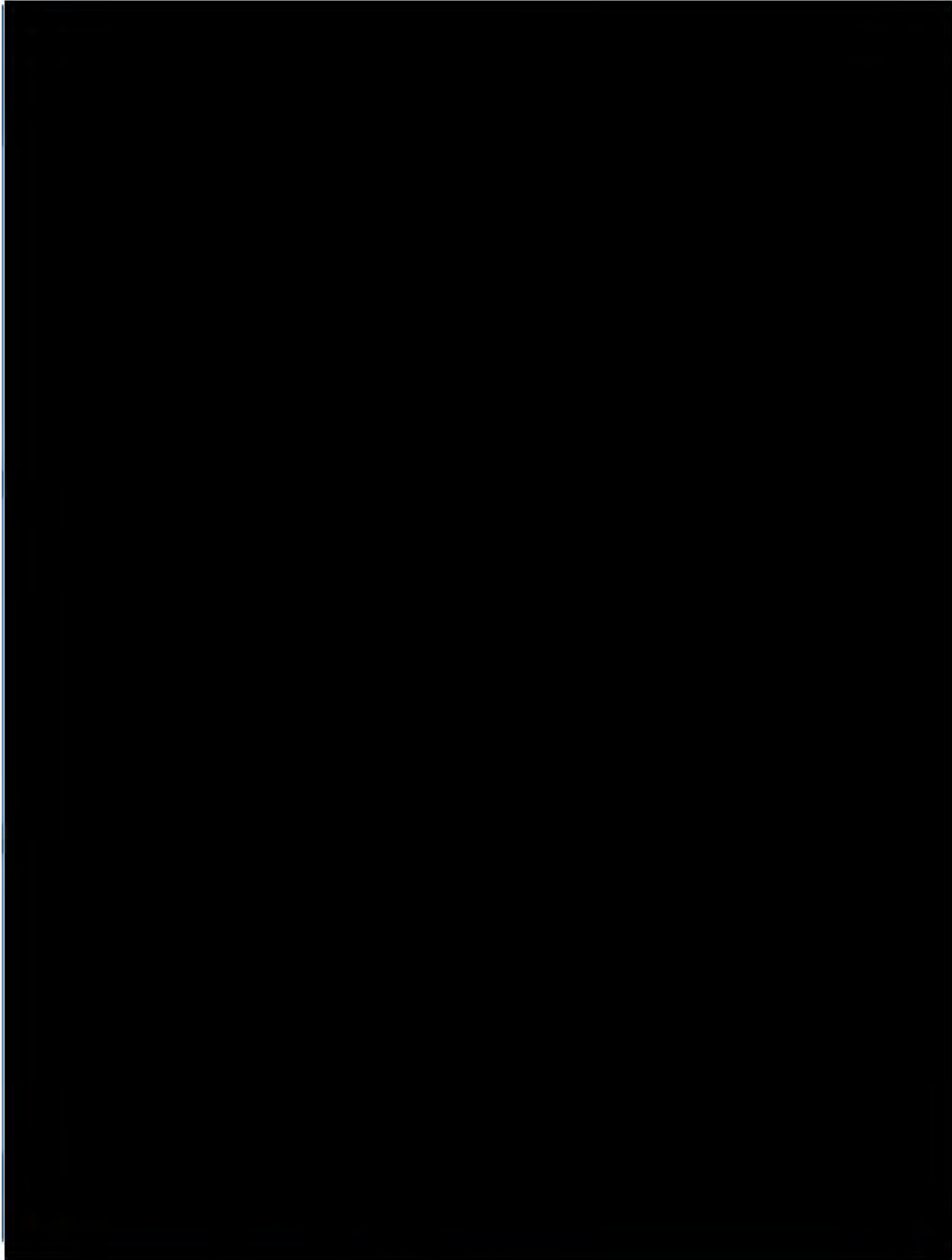


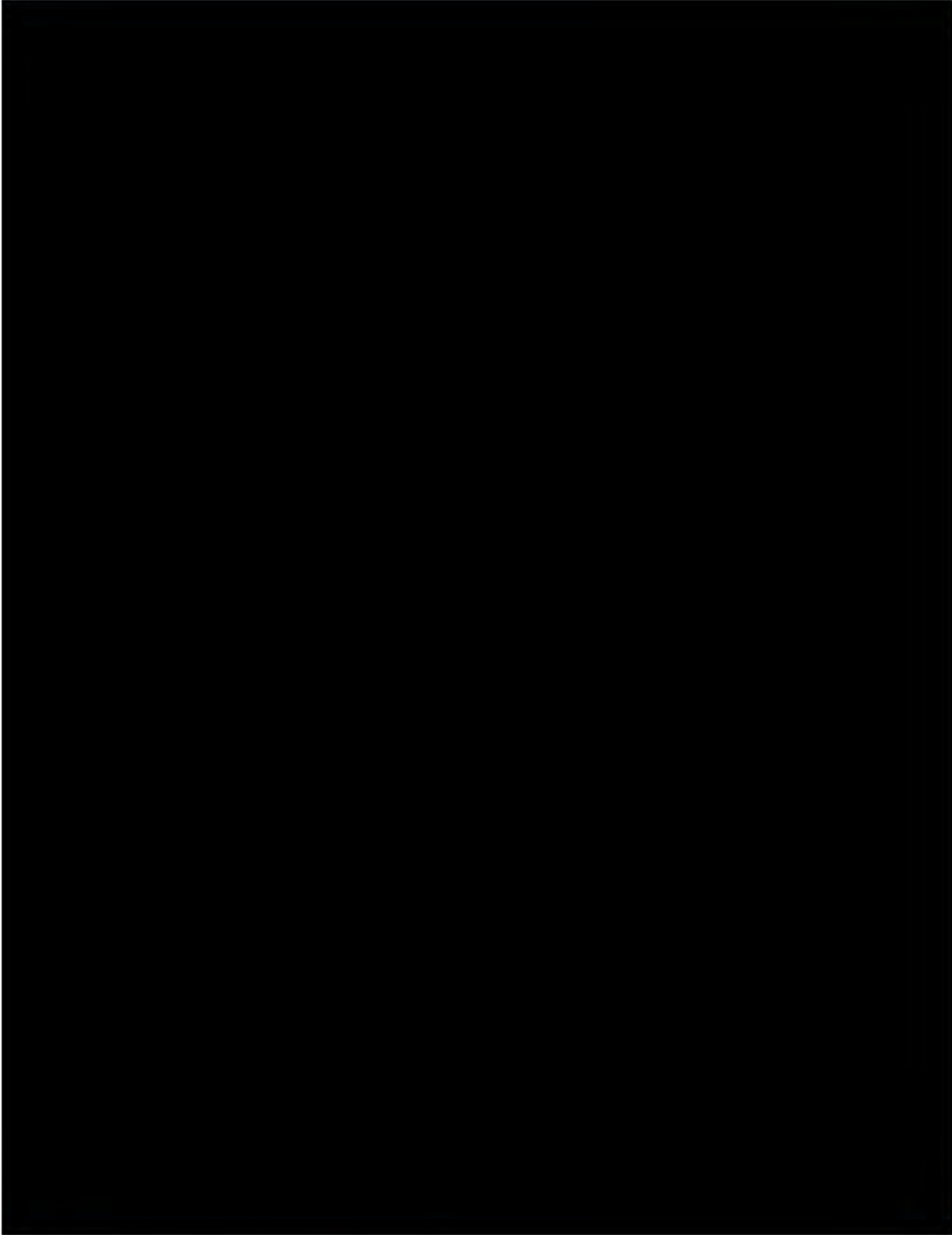


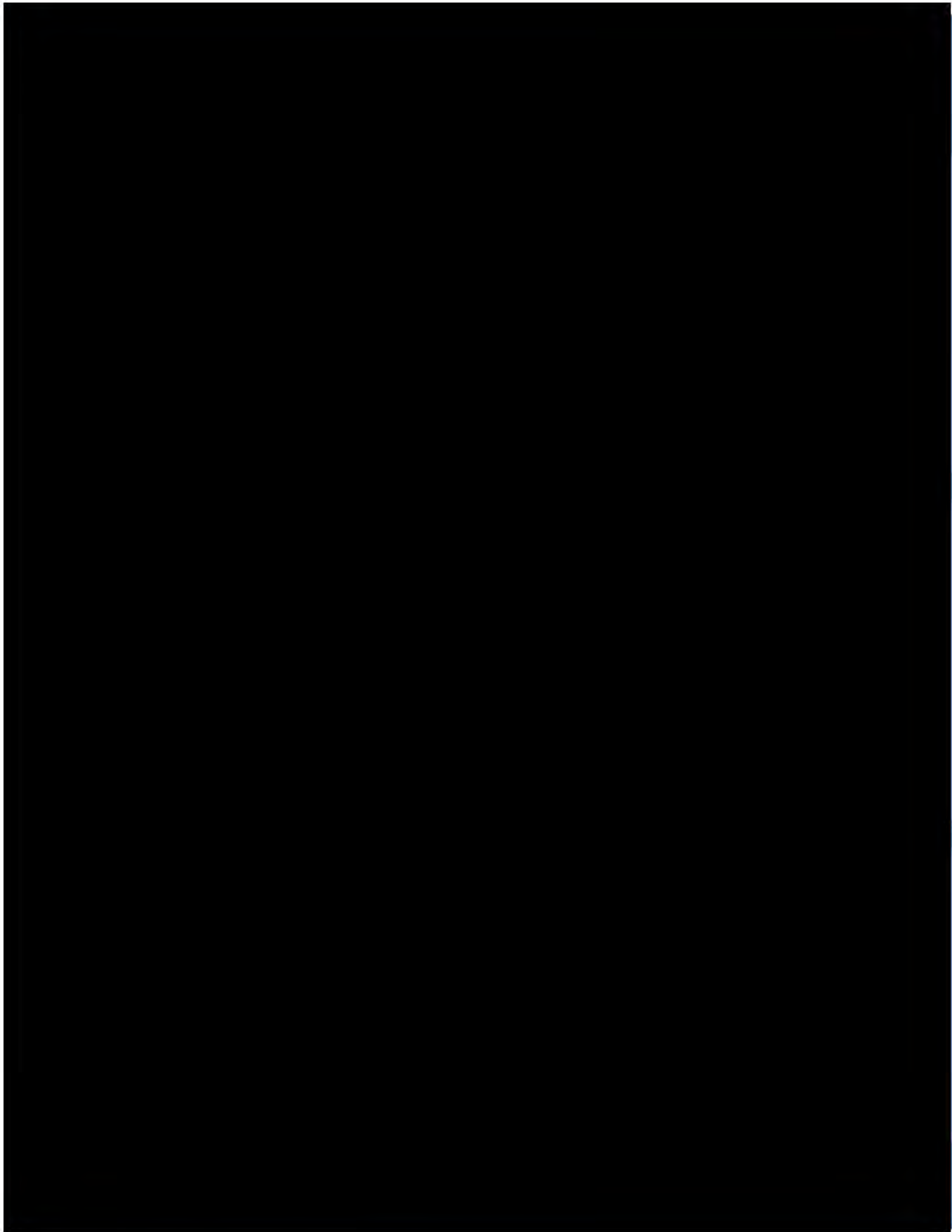












Interblock (R)

INTERBLOCK®



G5 PLAYER STATIONS



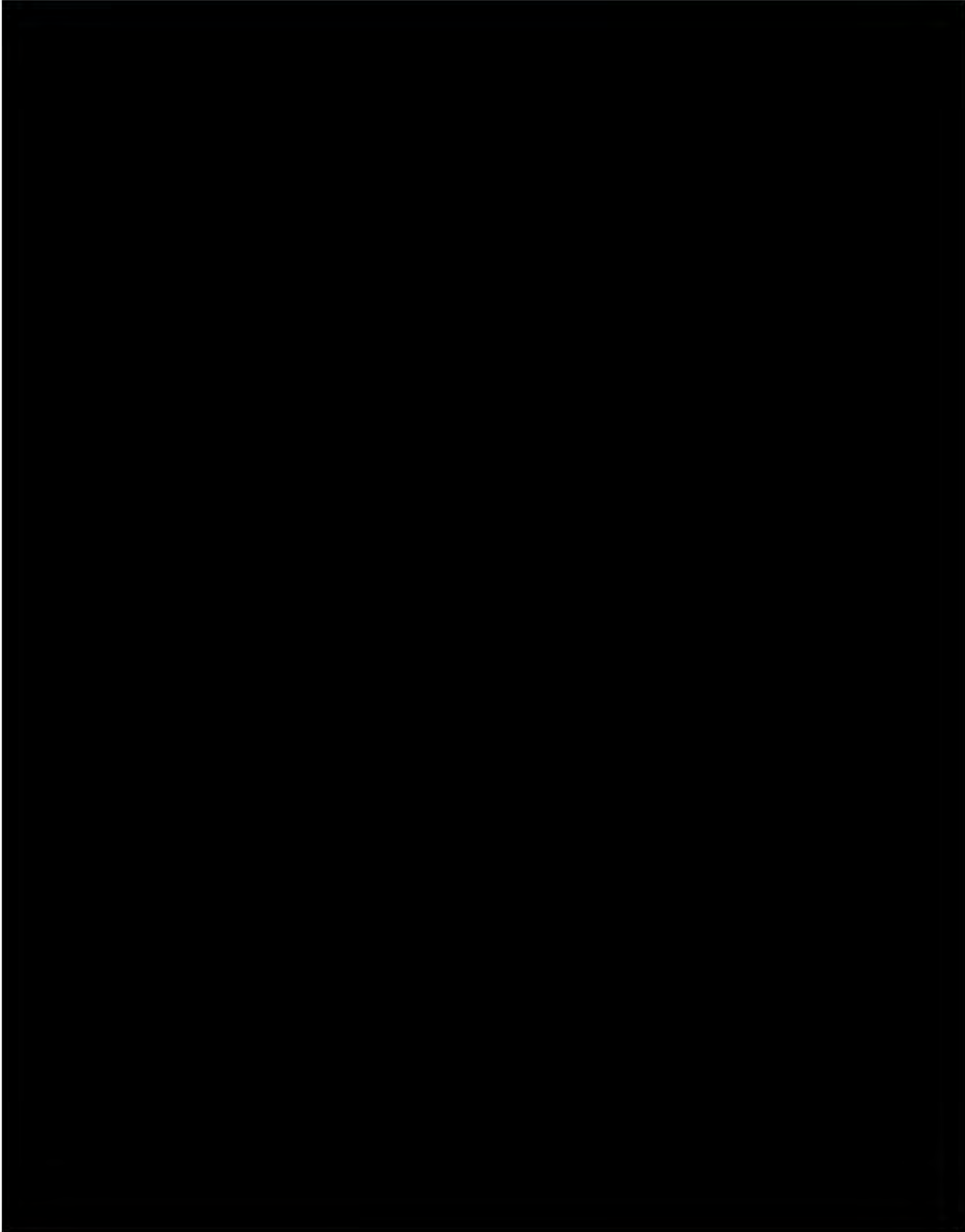
BIG SIX WHEEL



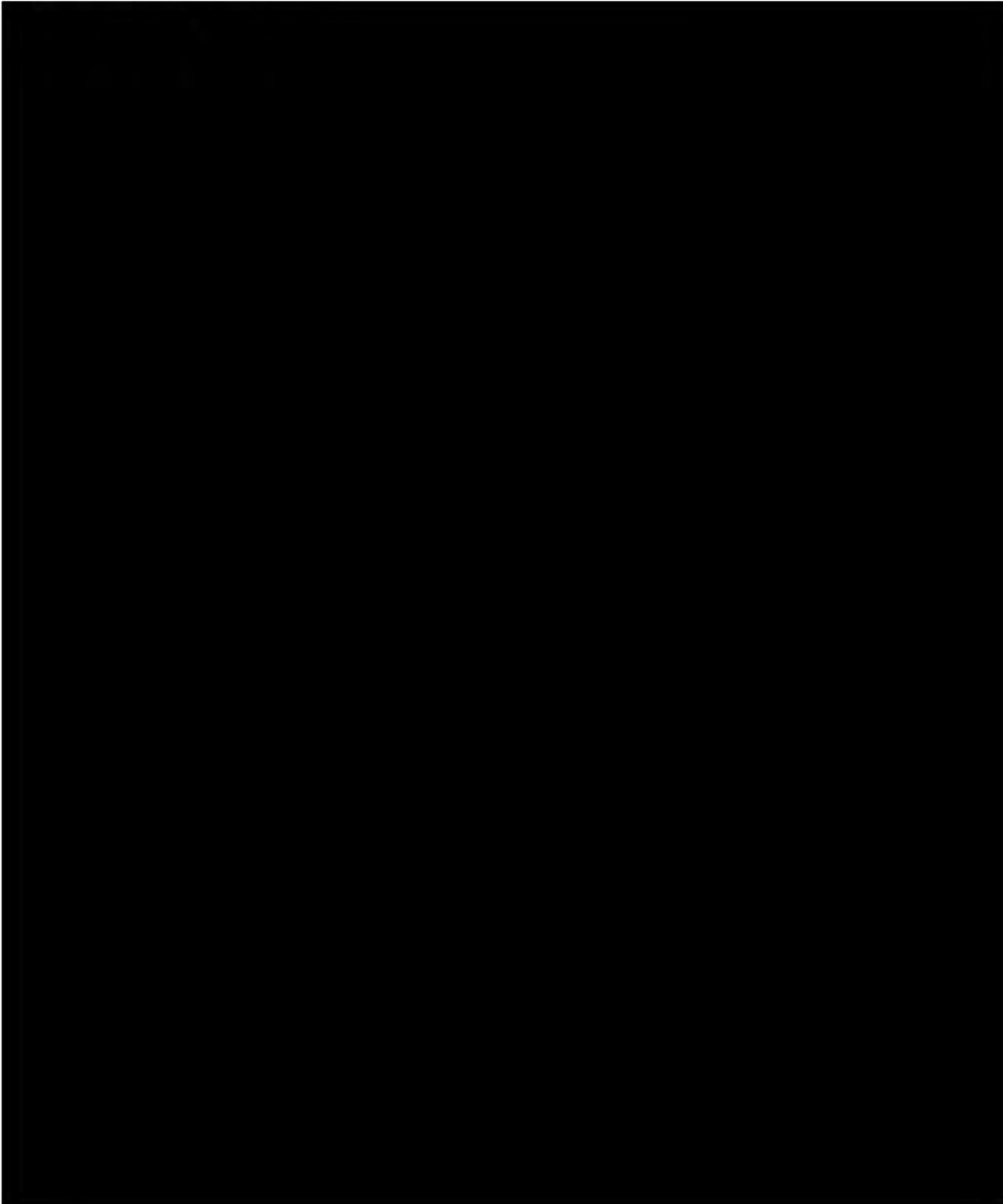
G4 PLAYER STATIONS



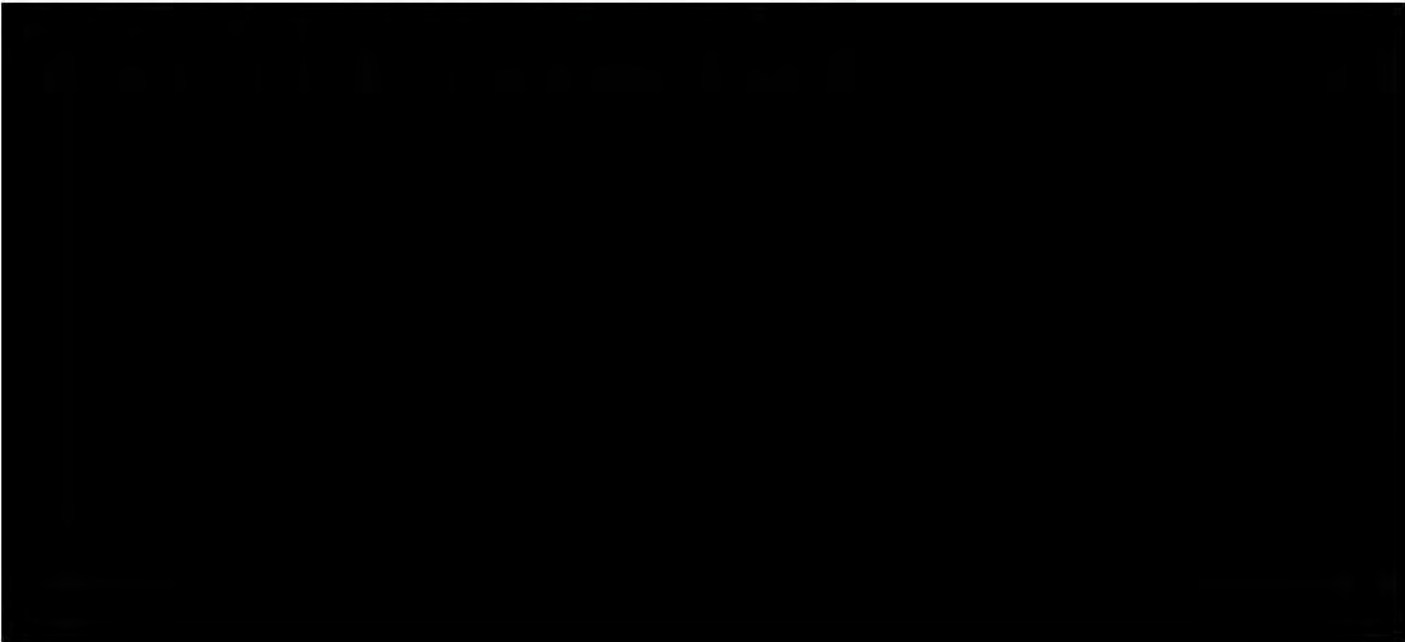
UNIVERSAL CABINET PLAYER STATIONS



Optional Pricing Tables



Appendix B Term of Placement Fees





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